AGENDA TITLE: Adopt Resolution Authorizing the City Manager to Execute an Option Agreement to

Purchase Real Property Pursuant to the Terms of the Purchase and Development Agreement with Eden Development, Inc. Regarding Senior Housing Project at

2245 Tienda Drive.

**MEETING DATE:** October 21,2009

**PREPARED BY:** Community Development Department

**RECOMMENDED ACTION:** Adopt a resolution authorizing the City Manager to execute an

Option Agreement to Purchase Real Property pursuant to the terms of an attached Purchase and Development Agreement with Eden Development, Inc. regarding a Senior Housing Project at 2245

Tienda Drive.

**BACKGROUND INFORMATION:** On April ■ 2009, the City Council authorized the City Manager to

negotiate with Eden Housing, Inc. for an agreement to develop an affordable senior housing project at the property identified as 2245

Tienda Drive.

On August 5, 2009, the City Council subsequently authorized the City Manager to execute an Exclusive Right to Negotiate (ERN) Agreement with Eden Housing. The ERN also served as the document to demonstrate the requisite site control in their application to the State of California Department of Housing and Community Development (HCD) for HOME funding.

The Option Agreement for Eden Development's purchase of the subject property at 2245 Tienda Drive for the proposed development of affordable senior housing is the next stage in the negotiation process. This Option Agreement also serves as the documentation to demonstrate requisite site control for Eden's application to the U.S. Department of Housing and Urban Development (HUD) 202 Program, which provides funding specifically for affordable senior housing development.

The Purchase and Development Agreement sets the terms and conditions for the eventual sale of the property to Eden Development, Inc., as well as the terms and conditions of the loan and subsequent use and development of the property. The Agreement requires 49% of the units to be affordable. However, the terms of the federal assistance will require the entire development to be affordable. The purchase price of \$630,000.00 is based upon the most recent fair market appraisal of the land.

APPROVED: How King City Ma

FISCAL IMPACT:

The Agreement requires a deposit of \$6,300.00.

**FUNDING AVAILABLE:** 

N/A

For Konradt Bartlam community Development Director

KB/jw

**Attachments** 

#### OPTION AGREEMENT TO PURCHASE REAL PROPERTY

This Option Agreement to Purchase Real Property (the "Agreement") dated as of \_\_\_\_\_\_\_, 2009, is entered into by the City of Lodi, a California municipal corporation (the "Optionor"), and Eden Development, Inc., a California nonprofit public benefit corporation (the "Optionee").

- A. Optionor owns the unimproved parcel consisting of approximately 3.39 acres located at 2245 Tienda Drive in the City of Lodi, more particularly described in <u>Exhibit A</u>, attached hereto and incorporated herein (the "Property").
- B. Optionee intends to purchase the Property from Optionor in order to construct, own in fee title, and operate on the Property two (2) affordable rental housing development projects that are age restricted for seniors (the "Senior Project").
- C. Optionee is not prepared at this time to purchase the Property, therefore Optionee desires to obtain, and Optionor wishes to grant to Optionee, an option to purchase the Property on the terms and conditions set forth below.

NOW, THEREFORE, for valuable consideration, the receipt and sufficiency of which is hereby acknowledged, Optionee and Optionor agree as follows:

- 1. <u>Grant of Option to Purchase</u>. Optionor hereby grants to Optionee, and Optionee hereby accepts, the exclusive right to purchase the Property (the "Option") on the following terms and conditions, set forth in this Agreement.
- 2. <u>Purchase Price</u>. Optionor and Optionee acknowledge and agree that the purchase price for the Property shall be Six Hundred And Thirty Thousand Dollars (\$630,000.00), as set forth in the Purchase and Development Agreement, attached hereto as <u>Exhibit B</u> (the "Purchase Agreement").
- 3. Option Consideration. Upon execution of this Agreement, Optionee shall deposit one percent (1%) of the purchase price totaling Six Thousand, Three Hundred Dollars (\$6,300.00) as an earnest money deposit (the "Deposit") with the Optionor. The Deposit, together with interest at the Optionor's earned rate, shall be applied to the purchase price upon closing. The Deposit shall be returned to Optionee if through no fault of Optionee, Optionee fails to obtain financing set forth in Section 6, below.
- 4. <u>Term of Option</u>. The term of the Option (the "Option Term") shall commence on the date first written above and shall terminate at 6:00 P.M. on April 15, 2010. The Option Term shall be renewable by Optionee on a month-to-month basis, consistent with Section 5, below.
- 5. <u>Exercise of Option; Extension of Option</u>. At any time during the Option Term or extended Option Term, Optionee may extend or exercise the Option by delivering written notice to Optionor that it intends to extend or exercise the Option (the "Notice"). Optionee and Optionor shall close escrow in accordance with the terms and provisions of the Purchase Agreement.

6. <u>Further Actions</u> . Optione execute such other documents as magagement. This Agreement shall term Reservation of a Section 202 Capital Gra Project prior to	ninate and have no effect if Optione	e purposes of this ee is not awarded a
7. <u>City Approvals</u> . Option required by Optionor for the Senior Proprocess for discretionary land use entitle processing such approvals. If the City Cor approve the certification of environment to NEPA, <b>CEQA</b> or to rezone the Properterminate this Agreement. Nothing set approvals, or as an obligation on the part	ements, including payment for all of Council of the Optionor is unable for ental documents required for the Sen ty for the Senior Project, Optionee sh forth herein shall be construed as a	standard application Optionor's costs of any reason to adopt ior Project pursuant all have the right to
8. <u>Memorandum of Option</u> Memorandum of this Agreement in the tagreement.	Agreement. The Parties shall exfonn attached as Exhibit C, hereto, §	
The parties have executed this Ag	greement <b>as</b> of the date opposite the s	ignatures below.
Optionee:		
Eden Development, <b>Inc.</b> , a California nonprofit public benefit corp	poration	
By: Linda Mandolini, Executive Director	Date:	,2009
Optionor:		
City of Lodi, a California municipal corporation		
By:Blair King, City Manager	Date:	,2009
	Approved as to Form	1:
	By:	mer, City Attorney

#### **EXHIBIT A**

### Legal Description of the Property

Real property in the City of LODI, County of SAN JOAQUIN, State of CALIFORNIA, described as follows:

PARCEL 1 AS SHOWN ON THE PARCEL MAP FILED NOVEMBER 4, 1996, IN BOOK 20 OF PARCEL

MAPS, AT PAGE 139, SAN JOAQUIN COUNTY RECORDS.

**EXHIBIT B**Purchase and Development Agreement

## Exhibit C Form of Memorandum of Option

Recording Requested By And When Recorded Mail To: City of Lodi P.O. Box 3006 Lodi, CA 95241-1910

With a Copy to and Mail Tax Statements to: Eden Development, Inc. 22645 Grand Street Hayward, CA 94541-5031

FREE RECORDING REQUESTED (Gov't Code Section 6103)

#### MEMORANDUM OF OPTION AGREEMENT TO PURCHASE REAL PROPERTY

By this Memorandum of Option Agreement to Purchase Real Property made\_\_\_\_\_\_\_, 20\_\_ made concurrently with the Option Agreement to Purchase Real Property ("Agreement") between the same parties covering the same property, more particularly described as the City of Lodi, a California municipal corporation and Eden Development, Inc., a California nonprofit public benefit corporation (individually "Party" and collectively, "Parties") hereby agree the real property commonly known as approximately 3.39 acres located at 2245 Tienda Drive in the City of Lodi("Property"), which Property is more particularly described in <a href="Exhibit A">Exhibit A</a>, attached hereto, shall be held, maintained and operated pursuant to the terms of the Agreement and the Exhibits attached, thereto.

This Memorandum may be executed in multiple originals, each of which is deemed an original, and may be signed in Counterparts.

IN WITNESS WHEREOF, the parties hereto have entered into this Memorandum as of the date set forth above.

Eden Development, Inc., a California nonprofit public benefit corpora	ition	
By: Linda Mandolini, Executive Director	Date:	,2009
City of Lodi, a California municipal corporation		
By: Blair King, City Manager	Date:	,2009
	Approved as to Form:	
	By:  D. Stephen Schwabauer, Ci	ity Attorney

STATE OF CALIFORNIA )
) ss: COUNTY OF )
On, 20, before me,, Notary Public, personally appeared, who proved to me on the basis of satisfactory
appeared, who proved to me on the basis of satisfactory evidence to be the person whose name is subscribed to the within instrument and acknowledged to me that he/she executed the same in his/her authorized capacity, and that by his/her signature on the instrument the person, or the entity upon behalf of which the person acted, executed the instrument.
I certify under penalty of perjury under the laws of the State of California that the foregoing paragraph is true and correct.
WITNESS my hand and official seal.
Signature
STATE OF CALIFORNIA )
COUNTY ) ss:
On, 20, before me,, Notary Public, personally appeared, who proved to me on the basis of satisfactory evidence to be the person whose name is subscribed to the within instrument and acknowledged to me that he/she executed the same in his/her authorized capacity, and that by his/her signature on the instrument the person, or the entity upon behalf of which the person acted, executed the instrument.
I certify under penalty of perjury under the laws of the State of California that the foregoing paragraph is true and correct.
WITNESS my hand and official seal.
Signature

# PURCHASE AND DEVELOPMENT AGREEMENT BY AND BETWEEN THE CITY OF LODI

AND

EDEN DEVELOPMENT, INC.

## PURCHASE AND DEVELOPMENT AGREEMENT (Lodi Senior Housing, 2245 Tienda Drive, Lodi, CA 95242)

	This Purchase and Development Agreement (the "Agreement") is entered into a
of	, (the "Effective Date"), by and between the City of Lodi,
Califo	rnia municipal corporation of the State of California (the "Seller") and Ede
Devel	opment, Inc., a California nonprofit public benefit corporation (the "Buyer"), with
refere	nce to the following facts:

#### RECITALS

- A. The Seller owns that unimproved 3.39-acre parcel of real property located at 2245 Tienda Drive in Lodi, more particularly described in <u>Exhibit A</u>, attached hereto and incorporated herein (the "Property").
- B. The Seller has determined that the desired future use of the Property shall be an affordable residential development that is age restricted for seniors. Accordingly, the Seller issued a Request for Qualifications ("RFQ") inviting submissions from developers interested in developing the Property with affordable housing for seniors with restrictions compatible with the requirements of the City's available funding sources: Community Development Block Grant Program ("CDBG") and Home Investment Partnership Act ("HOME") financing.
- C. Buyer is a nonprofit affordable housing developer with extensive experience in constructing, owning and operating senior rental housing developments affordable to very low to lower income households.
- D. In response to the Seller's RFQ, the Buyer submitted its proposal to construct, own and operate on the Property rental housing affordable to very low and lower income senior households (the "Senior Project"). On April 1, 2009, the Seller's City Council selected Eden as the Buyer for the Property and directed staff to proceed with the preparation of an Exclusive Right to Negotiate Agreement ("ERN") for the negotiation of a Purchase Agreement or a Disposition Development and Loan Agreement, the terms and conditions of which would govern the conveyance of the Property to the Buyer for the purpose of the development of the Senior Project by the Buyer.
- E. On August 5, 2009, the City Council voted to unanimously approve the ERN, attached hereto as Exhibit B.
- F. The purpose of this Agreement is to set forth Buyer's rights and obligations to purchase and develop the Property in accordance with the terms of this Agreement.
- G. This Agreement sets forth the terms and conditions by which the Seller shall sell and make a loan or loans to the Buyer of CDBG and HOME funds.
- H. This Agreement does not authorize the granting of the Land Use Approvals or the construction of the Development, as defined in Section 1.1. Such actions may be

authorized and will become possible only upon subsequent discretionary action of the Seller separate and apart from this Agreement.

- I. Notwithstanding anything to the contrary contained herein, the effectiveness of this Agreement, the Seller's obligations hereunder and the construction of the Development, defined in Section 1.1, below, are conditioned upon compliance with the California Environmental Quality Act ("CEQA"). No physical activity, not otherwise exempt from CEQA, shall commence on the Property without CEQA compliance. The City has (i) prepared a Negative Declaration in Compliance with CEQA, (ii) issued a Notice of Intent to Adopt a Negative Declaration, and (iii) established a public review period extending from \_\_\_\_\_\_\_, 2009 through \_\_\_\_\_\_\_\_, 2009, all as required by law. No comments were received during the public review period (Confirm). The City council adopted the Negative Declaration prior to approving and authorizing the execution of this Agreement.
- NOW, THEREFORE, in consideration of the recitals hereof and the mutual promises and covenants set forth in this Agreement, the parties agree as follows:

## ARTICLE 1 DEFINITIONS AND EXHIBITS

- Section 1.1 <u>Definitions</u>. The following capitalized terms have the meanings set forth in this Section 1.1, wherever used in this Agreement, unless otherwise provided:
  - 1.1.1 "Agreement" means this Purchase and Development Agreement.
- 1.1.2 "Approved Development Budget" shall mean the proforma development budget, in the format attached as <a href="Exhibit C">Exhibit C</a>, including sources and uses of funds, as the same may be revised from time to time, and which shall be approved by the Seller prior to the transfer of the Property to Buyer.
- 1.1.3 "Buyer" means Eden Development, Inc., a California nonprofit public benefit corporation or its approved successors and assigns.
- 1.1.4 "CDBG" means the Community Development Block Grant program referred to in Recital G.
- 1.1.5 "CEQA" means the California Environmental Quality Act and its implementing guidelines and regulations.
- 1.1.6 "County" means the County of San Joaquin, a political subdivision of the State of California.
- 1.1.7 "Deed of Trust" or "Seller Deed of Trust" means the deed of trust that will encumber the Development to secure repayment of the Loan. The form of the Deed of Trust shall be in substantially the form attached as Exhibit D.

- 1.1.8 "Default" has the meaning set forth in Section 11.1.
- 1.1.9 "Development" means the Property and the two (2) senior rental housing development projects and other improvements constructed on the Property.
- 1.1.10 "Eden Development" means Eden Development, Inc., a California nonprofit public benefit corporation.
  - 1.1.11 "Effective Date" means the date first set forth above.
- 1.1.12 "Final Plans" mean the final plans, drawings and specifications for the Development which are subject to the approval of the Seller. A copy of the Final Plans shall be maintained on file with the Seller.
- 1.1.13 "Financing Plan" means the proposal for financing costs of development of the Development as proposed by Buyer and approved by the Seller as of the date of this Agreement. The Financing Plan may be revised from time to time with the approval of Seller. The Financing Plan, in the format attached as <a href="Exhibit E">Exhibit E</a>, shall be approved by Buyer and Seller prior to the transfer of the Property to Buyer.
- 1.1.14 "Land Use Approvals" means the permits and approvals necessary for the construction of the Development on the Property, including, but not limited to, necessary general plan and zoning code amendments, overall design and architectural review and approval by the Seller and any other applicable government entity.
- 1.1.15 "Loan Documents" or "Seller Loan Documents" means this Agreement, the Promissory Note, the Deed of Trust, the Regulatory Agreement, and Assignment of Agreements.
- 1.1.16 "Loan" means the Seller's loan to the Buyer made pursuant to this Agreement in the initial principal amount of \$1,100,000, which may be increased in accordance with Article 3, below.
- 1.1.17 "Promissory Note" means the Promissory Note dated as of the date of this Agreement evidencing the Buyer's obligation to repay the Loan, which Promissory Note shall be amended if and when the Loan is increased pursuant to Article 3, below.
  - 1.1.18 "Property" means that certain real property described in Exhibit A.
- 1.1.19 "Regulatory Agreement" or "Seller Regulatory Agreement" means the Regulatory Agreement and Declaration of Restrictive Covenants between the Seller and the Buyer to be recorded against the Property upon acquisition by the Buyer, which shall regulate the use and occupancy of the Development for not less than Fifty-Five (55) years.
  - 1.1.20 "Seller" means the City of Lodi, a California municipal corporation.

- 1.1.21 "Term" means the term of the Regulatory Agreement, which shall commence on the Effective Date and shall terminate fifty-five (55) years from the date the final certificate of occupancy is issued following the initial construction of the Development, unless sooner terminated, pursuant to the terms of this Agreement.
  - 1.1.22 "Transfer" has the meaning set forth in Section 10.3, below.
- Section 1.2 <u>Exhibits</u>. The following exhibits are attached to this Agreement and incorporated into this Agreement by this reference:

Legal Description of the Property
Exclusive Negotiating Rights Agreement
Approved Development Budget
Form of Deed of Trust
Financing Plan
Form of Promissory Note
Predevelopment Budget
Assignment of Agreements
Form of Regulatory Agreement
Seller Insurance Requirements
Schedule of Performance
Scope of Development
Preliminary Site Plan
HUD-Required Provisions Rider
Memorandum of Purchase and Development Agreement

## ARTICLE 2 REPRESENTATIONS AND WARRANTIES OF THE BUYER

- Section 2.1 <u>Representations and Warranties</u>. The Buyer hereby represents and warrants to the Seller as follows:
- 2.1.1 <u>Organization</u>. The Buyer is a duly organized, validly existing nonprofit public benefit corporation, is in good standing under the laws of the State of California, and has the power and authority to own its property and carry on its business as now being conducted.
- 2.1.2 <u>Authority of the Buyer</u>. The Buyer has full power and authority to execute and deliver this Agreement and to make and accept the borrowings contemplated hereunder, to execute and deliver the Loan Documents and all other documents or instruments executed and delivered, or to be executed and delivered, pursuant to this Agreement, and to perform and observe the terms and provisions of all of the above.
- 2.1.3 <u>Authority of Persons Executing Documents</u>. This Agreement and the Loan Documents and all other documents or instruments executed and delivered, or to

be executed and delivered, pursuant to this Agreement have been or will be executed and delivered by persons who are duly authorized to execute and deliver the same for and on behalf of the Buyer, and all actions required under the Buyer's organizational documents and applicable governing law for the authorization, execution, delivery and performance of this Agreement and the Loan Documents and all other documents or instruments executed and delivered, or to be executed and delivered, pursuant to this Agreement, have been duly taken.

- 2.1.4 <u>Valid Binding Agreements</u>. This Agreement and the Loan Documents and all other documents or instruments which have been executed and delivered pursuant to or in connection with this Agreement constitute or, if not yet executed or delivered, will when so executed and delivered constitute, legal, valid and binding obligations of the Buyer enforceable against it in accordance with their respective terms.
- 2.1.5 No Breach of Law or Agreement. Neither the execution nor delivery of this Agreement and the Loan Documents or of any other documents or instruments executed and delivered, or to be executed or delivered, pursuant to this Agreement, nor the performance of any provision, condition, covenant or other term hereof or thereof, will conflict with or result in a breach of any statute, rule or regulation, or any judgment, decree or order of any court, board, commission or agency binding on the Buyer, or any provision of the organizational documents of the Buyer, or will conflict with or constitute a breach of or a default under any agreement to which the Buyer is a party, or will result in the creation or imposition of any lien upon any assets or property of the Buyer, other than liens established pursuant hereto.
- 2.1.6 <u>Compliance With Laws; Consents and Approvals</u>. The construction of the Development will comply with all applicable laws, ordinances, rules and regulations of federal, state and local governments and agencies and with all applicable directions as of time of building permit issuance, rules and regulations of the fire marshal, health officer, building inspector and other officers of any such government or agency.
- 2.1.7 <u>Pending Proceedings</u>. The Buyer is unaware of a known default under any law or regulation or under any order of any court, board, commission or agency, and there are no known claims, actions, suits or proceedings pending or, to the knowledge of the Buyer, threatened against or affecting the Buyer, at law or in equity, before or by any court, board, commission or agency which might, if determined adversely to the Buyer, materially affect the Buyer's ability to perform its obligations contemplated by this Agreement.
- 2.1.8 <u>Financial Statements</u>. The financial statements of the Buyer and other financial data and information furnished by the Buyer to the Seller fairly present the information contained therein. As of the date of this Agreement, there has not been any adverse, material change in the financial condition of the Buyer from that shown by such financial statements and other data and information.

2.1.9 <u>Taxes</u>. The Buyer and its subsidiaries have filed all federal and other material tax returns and reports required to be filed, and have paid all federal and other material taxes, assessments, fees and other governmental charges levied or imposed upon them or their income or their properties otherwise due and payable, except those which are being contested in good faith by appropriate proceedings and for which adequate reserves have been provided in accordance with generally accepted accounting principles. Buyer has no knowledge of a proposed tax assessment against the Buyer or any of its subsidiaries that could, if made, be reasonably expected to have a material adverse effect upon the assets, liabilities (actual or contingent), operations, condition (financial or otherwise) or prospects of the Buyer and its subsidiaries, taken as a whole, which would be expected to result in a material impairment of the ability of the Buyer to perform under this Agreement.

#### ARTICLE 3 LOAN PROVISIONS

#### Section 3.1 Loan.

- 3.1.1 <u>City-Controlled CDBG and HOME Funds</u>. Subject to satisfaction of the conditions set forth in Sections 3.6, 3.7, and 3.8 as applicable, the Seller shall use a portion of the Seller's CDBG and HOME funds to make and fund a loan to the Buyer in the original principal amount of One Million One Hundred Thousand Dollars (\$1,100,000) (the "Loan") for the purposes set forth in Section 3.3 of this Agreement. The Loan shall be a residual receipts, limited recourse loan evidenced by, and subject to the terms and conditions contained in, a Promissory Note in the form attached hereto as <u>Exhibit F.</u>
- 3.1.2 <u>State HOME Funds</u>. The Seller and Buyer acknowledge that the Seller intends to apply to the State of California for a loan of HOME Funds in an amount not to exceed Four Million Dollars (\$4,000,000). If the Seller is awarded HOME Funds for the Development, this Agreement will be amended to increase the amount of the original Loan amount. The actual increased Loan amount, if increased, shall be in the amount subsequently and specifically approved by the Seller, and shall be evidenced by an amended and restated Promissory Note. Nothing in this Section shall commit the Seller to approve an increased Loan to the Buyer, over and above the amount set forth in Section 3.1.1, above.

#### Section 3.2 Interest.

3.2.1 Rate. Subject to the provisions of Section 3.2.2 below, the outstanding principal balance of the Loan shall bear Zero Percent (0%) interest from the date of the Promissory Note evidencing the Loan until the third (3<sup>rd</sup>) anniversary of the date of the Promissory Note; thereafter, the outstanding balance of the Loan shall bear simple interest at the rate of three percent (3%) per annum until the Loan is paid in full. Notwithstanding the preceding sentence, the Seller shall consider (i) reducing the 3% interest rate or (ii) changing the interest to a contingent interest (i.e., interest shall not

accrue, if and to the extent the interest is not paid current annually), if the Buyer shows that a lower, contingent or other type of interest is necessary to make the Development financially feasible.

3.2.2 <u>Default Rate</u>. In the event of a Default, interest on the Loan shall begin to accrue, as of the date of Default and continue until such time as the Loan funds are repaid in full or the Default is cured, at the default rate of the lesser of ten percent (10%), compounded annually, or the highest rate permitted by law.

#### Section 3.3 Use of Funds.

- 3.3.1 <u>Predevelopment Component</u>. The Buyer shall use the Predevelopment Component only for predevelopment activities for the Development, generally set forth in <u>Exhibit G</u> to this Agreement, unless the Seller's City Manager or his/her designee approves in writing a different use of the funds.
- 3.3.2 <u>Acquisition Component</u>. The Buyer shall use the Acquisition Component for acquisition costs of the Property, which shall include all title, escrow and other closing costs and fees that are necessary for the Buyer to purchase the Property from the Seller, and such other costs related to the Development that the Seller's City Manager or his designee may approve in writing.
- 3.3.3 Construction Component. The Buyer shall use the Construction Component for construction of the Improvements, construction-related costs like construction management, construction administration, testing and inspection fees, and closing costs related to the construction loan closing, unless the Seller's City Manager or his/her designee approves in writing a different use of the funds. The Parties acknowledge that all fees and costs required for the issuance of building permits may be paid from the Construction Component, notwithstanding the fact that the payment of the fees and costs for the issuance of building permits may be required prior to the Buyer's construction loan closing.

The Buyer shall not use the Loan for any other purpose without the prior written consent of the Seller.

#### Section 3.4 Security.

3.4.1 <u>Assignment of Agreements</u>. Buyer assigns to the Seller its rights and obligations with respect to certain agreements, plans and specifications, and approvals, pursuant to the terms of the Assignment of Agreements, Plans and Specifications and Approvals ("Assignment of Agreements") attached hereto as <u>Exhibit H</u>. The Buyer shall execute the Assignment of Agreements concurrently with this Agreement. The Assignment of Agreements shall become effective upon an event of Default of the Buyer as defined in Section 11.1, below that remains uncured after expiration of the applicable cure period. The Seller shall not have any obligation under any contracts or agreements assigned pursuant to the Assignment of Plans until it expressly agrees in writing to be bound by such contracts or agreements. Upon an event of Default that has

not been cured pursuant to this Agreement, the Seller may use any of the foregoing assigned documents for any purpose for which the Buyer could have used them for development of the Development subject to the limitations, if any, imposed by the third-party preparer of the assigned documents, or in the case of the assigned documents prepared by the Architect, subject to the terms of the Architect's consent executed by the Architect. The Buyer shall cooperate with the Seller to implement the Assignment of Plans and immediately deposit with the Seller for the Seller's use all the Documents.

- 3.4.2 <u>Deed of Trust</u>. Concurrently with Buyer's acquisition of title to the Property, the Buyer shall execute and record against the Property the Deed of Trust (in substantially the form attached hereto as <u>Exhibit D</u>) and the Regulatory Agreement (in substantially the form attached hereto as <u>Exhibit I</u>). In accordance with Section 3.5 below the Seller agrees to subordinate the Deed of Trust and the Regulatory Agreement to the lien of the deeds of trust securing the construction loan or loans, permanent loan(s) and refinancing loan(s) approved by the Seller.
- Section 3.5 <u>Subordination</u>. The Deed of Trust and Regulatory Agreement shall be subordinated to financing approved by the Seller (in each case, a "Senior Lien"), but only if all of the following conditions are satisfied:
- 3.5.1 All of the proceeds of the proposed Senior Lien, less any transaction costs, shall be used to provide predevelopment, acquisition, construction and/or permanent financing or refinancing for the Development.
- 3.5.2 The proposed lender (each, a "Senior Lender") must be a state or federally chartered financial institution, a nonprofit corporation, a recognized affordable housing lending group such as the Housing Partnership Fund, or a public entity that is not affiliated with Buyer or any of Buyer's affiliates, other than as a depositor or a lender.
- 3.5.3 Buyer shall demonstrate to the Seller's reasonable satisfaction that subordination of the Deed of Trust and/or Regulatory Agreement is necessary to secure adequate acquisition, construction, permanent financing and/or refinancing to ensure the viability of the Development, including the operation of the Development as affordable housing, as required by the Loan Documents. To satisfy this requirement, Buyer shall provide to the Seller, in addition to any other information reasonably required by the Seller, evidence demonstrating that the proposed amount of the Senior Loan is necessary to provide adequate predevelopment, acquisition, construction, permanent financing or refinancing to ensure the viability of the Development, and adequate financing for the Development would not be available on similar terms without the proposed subordination.
- 3.5.4 The subordination agreement(s) shall be in a form reasonably acceptable to the Seller, and shall be structured to minimize the risk that the Deed of Trust and/or Regulatory Agreement would be extinguished as a result of a foreclosure by the Senior Lender or other holder of the Senior Lien. To satisfy this requirement, the subordination agreement shall provide the Seller with rights to cure any defaults by Buyer, including:

- (i) providing the Seller with copies of any notices of default at the same time and in the same manner as provided to Buyer; and (ii) providing the Seller with a cure period of at least sixty (60) days to cure any default.
- 3.5.5 The subordination(s) described in this Section may be effective only during the original term of the Senior Loan and/or any extension of its term approved in writing by the Seller, provided, however, that nothing in this Subsection (e) shall prohibit the Seller from approving the refinancing of a Senior Loan.

Upon a determination by the Seller's City Manager that the conditions in this Section have been satisfied, the Seller's City Manager or his/her designee will be authorized to execute the approved subordination agreement without the necessity of any further action or approval.

- Section 3.6 <u>Predevelopment Disbursement Requirements</u>. The Seller shall disburse the Predevelopment Component to Buyer in one or more monthly disbursements when the following conditions to disbursement have been satisfied:
- 3.6.1 There exists no Default or any act, failure, omission or condition that would constitute an event of Default under this Agreement, the Promissory Note or Assignment of Agreements; and
- 3.6.2 The Buyer has delivered to the Seller an executed original of this Agreement, the Promissory Note, and Assignment of Agreements; and
- 3.6.3 The Buyer has delivered to the Seller of each of the following: (i) copy of Buyer's articles of incorporation and bylaws; (ii) certificate of good standing from the Secretary of State; and (iii) a certified copy of Buyer's resolution authorizing this transaction and the person(s) executing this Agreement and the other Seller Loan Documents; and
- 3.6.4 The Buyer has delivered to the Seller evidence of insurance coverage in accordance with the requirements set forth in Exhibit J; and
- 3.6.5 The Buyer has delivered to the Seller Buyer's written requisition specifying the amount and use of the requested funds, accompanied by copies of third-party and Buyer invoices, and such other documentation as the Seller shall reasonably require; and
- 3.6.6 Following the initial disbursement of the Predevelopment Component, the Seller shall have the right to withhold subsequent disbursements of the Predevelopment Component if it reasonably denies approval, of Buyer's development concept, preliminary development proposal and preliminary financing plan.

Upon satisfaction of these conditions, the Seller shall from time to time disburse the Predevelopment Component of the Loan (or so much thereof as is required), for items consistent with those shown in <u>Exhibit G</u>. Notwithstanding any other provisions of this Agreement, the Seller shall have no further obligation to disburse any portion of the Loan to the Buyer following: (1) termination of this Agreement; or (ii) notification by the Seller to the Buyer of a Default under the terms of this Agreement that has not been timely cured.

- Section 3.7 <u>Acquisition Disbursement Requirements</u>. The Seller shall disburse the Acquisition Component to Buyer when the following conditions to disbursement have been satisfied. The parties contemplate that the Acquisition Component shall be made in one disbursement through escrow:
- 3.7.1 The Seller has completed its environmental assessment of the Development in accordance with the provisions of CEQA and NEPA, if applicable, and has approved a negative declaration or a mitigated negative declaration in accordance with the provisions of CEQA; and
- 3.7.2 Buyer's prior satisfaction of the conditions set forth in Section 3.6, above; and
  - 3.7.3 The recording of the Deed of Trust and Regulatory Agreement; and
- 3.7.4 The issuance by a title company satisfactory to the Seller of an ALTA loan policy of title insurance ("Seller Title Policy") in the amount of the Loan, insuring the Seller that the lien of the Seller Deed of Trust is subject only to such liens, conditions, encumbrances, restrictions, easements and exceptions as the Seller may approve in writing and containing such endorsements as the Seller may reasonably require, with the cost of the Seller Title Policy to be paid by the Buyer; and
- 3.7.5 The Seller's receipt of a written requisition for disbursement of funds from Buyer specifying the amount and use of the requested funds, which may be satisfied by the title company's estimated settlement statement showing the acquisition price, closing costs and all other amounts due in escrow for Buyer's acquisition of the Property.
- Section 3.8 <u>Construction Component</u>. The Seller shall not be obligated to make any disbursements of the Construction Components of the Loan unless the following conditions precedent are satisfied prior to each such disbursement of the Loan, except as set forth in paragraph following item (e) below:
- 3.8.1 The Buyer's prior satisfaction of the conditions set forth in Section 3.6 and 3.7 above; and
- 3.8.2 The Buyer has delivered to Seller an updated Approved Development Budget showing that the undisbursed proceeds of the Loan, together with other funds or firm commitments for funds that the Buyer has obtained in connection with the Development, are not less than the amount necessary to pay for construction of the

#### Development; and

- 3.8.3 The Buyer has delivered to the Seller copies of the following Development documents: Final plans and specifications for the Development; the general contractor's construction contract that the Buyer has entered for construction of the Development; labor and material (payment) bonds and performance bonds or alternative form of assurance of completion as approved by the Seller, which approval shall not be unreasonably withheld, delayed or conditioned; and
- 3.8.4 The Buyer's other construction loans are ready to close or have issued commitments to close within thirty (30) days; and
- 3.8.5 The Seller has received a written draw request from the Buyer, including certification that the condition set forth in Subsection 3.6(a) continues to be satisfied, and setting forth the proposed uses of funds consistent with the Approved Development Budget, the amount of funds needed, and, where applicable, a copy of the bill or invoice covering a cost incurred or to be incurred. When a disbursement is requested to pay the general contractor in connection with improvements on the Property, the written request must be accompanied by (i) certification by the Buyer's architect reasonably acceptable to the Seller that the work for which disbursement is requested has been completed; (ii) a copy of the inspection report prepared by the construction lender's inspector, and (iii) lien releases and/or mechanics lien title insurance endorsements reasonably acceptable to the Seller. The Buyer shall deliver to Buyer's other construction lenders copies of all disbursement requests following approval and execution by the Seller.

Notwithstanding the above conditions precedent to the disbursement of the Construction Component, the Seller shall disburse the Construction Component for the following costs and fees upon Buyer meeting the conditions set forth as items (a), (b) and the first sentence of (e) of this Subsection 3.8: Building permit fees, other fees for approvals and other items required to be paid prior to the construction loan closing.

The Seller acknowledges that Buyer's senior construction lenders shall require that the Loan shall be fully disbursed prior to the senior construction lender's disbursement of the senior construction loan.

Section 3.9 No Obligation to Disburse Proceeds Upon Default. Notwithstanding any other provision of this Agreement, the Seller shall have no obligation to disburse or authorize the disbursement of any portion of the Loan proceeds following the failure of any of the Buyer's representations and warranties made in this Agreement or in connection with the Loan to be true and correct in all material respects or the occurrence of an Event of Default under this Agreement or any of the Loan Documents, which remains uncured beyond any applicable cure period.

Section 3.10 <u>Termination of Agreement for Infeasibility and Other Specified Reasons</u>. Provided that the Buyer is not in Default under this Agreement, this Agreement may be

terminated by the Buyer under the following circumstances set forth in a-c, below, by giving not less than Thirty (30) days prior written notice of such termination to the Seller.

- 3.10.1 General Plan is not amended with the new Land Use designation allowing the type development contemplated by this Agreement for the Property; or
- 3.10.2 The Property in unsuitable for the intended use as set forth in Section 1.1.9; or
- 3.10.3 The determination by the Buyer in its commercially reasonable discretion that the development costs associated with the construction of the Development make the Development financially infeasible.

The Buyer shall meet with the Seller to discuss Buyer's determination that the Development is financially infeasible and to discuss possible alternate plans acceptable to the Seller.

Following termination under this Section 3.10, neither party shall have any rights or obligations under this Agreement, except that the provisions of <u>Sections 4.7, 4.8.1, 4.9, 6.3.6, 6.3.10, 8.5.3 and 12.4</u> of this Agreement shall survive such termination and remain in full force and effect. Notwithstanding this Section, Buyer shall be liable for the amount of the loan more particularly set forth in the Promissory Note attached as <u>Exhibit F</u>, except as forgiven in Paragraph 3.11, below.

Section 3.11 Forgiveness of a Portion of the Predevelopment Component in Certain Circumstances The Seller shall forgive up to seventy-five thousand dollars (\$75,000) of the Predevelopment Component of the Loan upon termination of this Agreement pursuant to Section 3.10, above provided that the Buyer takes all actions necessary to implement the Assignment of Agreements and deposits the Documents with the Seller.

## ARTICLE 4 DISPOSITION OF THE PROPERTY

The Seller shall convey to Buyer, and Buyer shall accept from the Seller, fee interest in the Property, upon the satisfaction or waiver of all conditions precedent set forth in this Article.

- Section 4.1 <u>Purchase Price</u>. The purchase price for the Property shall be Six Hundred Fifty Thousand Dollars (\$650,000) ("Purchase Price") which shall be paid in cash to Seller at the close of escrow.
- Section 4.2 <u>Escrow and Closing</u>. This transaction shall be completed through an escrow numbered 54605-918488-09 established with North American Title Company located at 21060 Redwood Road, Suite 110, Castro Valley, CA 94546, Attention: Suzanne Smith, Branch Manager. The Buyer shall have the right to select the company issuing the title policy, notwithstanding North American Title Company acting as the

escrow holder. Each party shall promptly deposit all funds and documents as required by the escrow holder to complete this transaction.

- Section 4.3 <u>Costs of Closing and Escrow</u>. The Buyer shall pay all title insurance premiums for policies the Buyer elects to purchase in connection with the lease of the Property and the financing of the Project, and all conveyance and recording fees, transfer taxes, escrow fees and closing costs incurred in connection with the transfer of the Property and the financing of the Project. Property taxes and assessments shall be prorated as of the date of Closing ("Closing Date").
- 4.3.1 <u>Escrow Instructions; Deposit of Funds; Recordation of Documents</u>. The Seller and Buyer shall provide Escrow Agent with copy of this Agreement, which together with such supplemental instructions as Seller or Buyer may provide and which are consistent with the intent of this Agreement or which are otherwise mutually agreed upon by the Seller and Buyer, shall serve as escrow instructions for the conveyance of Property.
- 4.3.2 <u>Closing Date</u>. Within the time period set forth in the Schedule of Performance, the Buyer and the Seller shall deposit into escrow executed copies documents necessary to close escrow. On the Closing Date and provided that all conditions precedent to the lease of the Property have been satisfied or waived, the Escrow Agent shall cause the Grant Deed, the Regulatory Agreement and the Deed of Trust to be recorded in the Official Records of San Joaquin County.

#### 4.3.3 Closing Documents.

- 4.3.3.1 <u>Seller Documents</u>. Seller shall execute in Escrow, or deliver to Escrow Holder for delivery to Buyer at the Close of Escrow, each of the following:
  - (a) Grant Deed executed by Seller; and
  - (b) Regulatory Agreement as provided in this Agreement; and
  - (c) Memorandum of this Agreement.
- 4.3.3.2 <u>Buyer Documents.</u> Buyer shall execute in escrow, or deliver to Escrow Holder for delivery to Seller at the Close if Escrow, each of the following:
  - (a) Promissory Note and Deed of Trust; and
  - (b) Regulatory Agreement as provided in this Agreement; and
  - (c) Memorandum of this Agreement; and
- (d) The amount the title and escrow costs and expenses and prorations required by this Agreement; and

- (e) Any other document required by this Agreement which is to be recorded upon the acquisition of the Property by Buyer.
- Section 4.4 <u>Seller Pre-Disposition Requirements</u>. The provisions of this Section 4.4, below, set forth the conditions precedent to Seller's obligation to convey the Property to Buyer.
- 4.4.1 <u>No Default</u>. There shall exist no conditions, event or act which would constitute a material breach or default under this Agreement, the Promissory Note or Assignment of Agreements, or which, upon the giving of notice or the passage of time, or both, would constitute such a material breach or default.
- 4.4.2 <u>Preliminary Financing Plan</u>. The Buyer shall submit to the Seller for its review and approval its preliminary plan for the construction and permanent financing of the Project (the "Preliminary Financing Plan"). The Preliminary Financing Plan shall indicate all sources of funds necessary to pay, when due, the estimated costs of Project development, including, without limitation, hard and soft construction costs, and shall include development and operating proformas which set out the Buyer's preliminary plan for financing the cost of development, construction and operation of the Project. The parties acknowledge that the Preliminary Financing Plan is subject to change from time to time based on the funding sources, Project costs and other factors. Each such revision to the Preliminary Financing Plan shall be subject to Seller approval.
- 4.4.3 <u>Execution and Recordation of Documents</u>. Buyer shall have executed, acknowledged and delivered into Escrow the Promissory Note and Deed of Trust and Regulatory Agreement.
- 4.4.4 <u>CEQA; NEPA</u>. The Seller has completed its environmental assessment of the Development in accordance with the provisions of the California Environmental Quality Act ("CEQA") and has approved a negative declaration in accordance with the provisions of CEQA. If HOME Funds are to be loaned to the Buyer, the Seller shall have fulfilled the requirements of NEPA.
- Section 4.5 <u>Buyer's Pre-Disposition Requirements</u>. This Section 4.5 sets forth the conditions precedent to Buyer's obligation to purchase the Property from the Seller.
- 4.5.1 <u>No Default</u>. Seller shall not be in default under the terms of this Agreement, and all representations and warranties of Seller contained herein shall be true and correct in all material respects.
- 4.5.2 <u>Title Policy</u>. The Title Company (defined above in Section 4.2) is prepared to issue to Buyer, at Buyer's cost, an ALTA policy of title insurance, insuring Buyer's leasehold interest in the Property, subject only to (i) any lien for taxes accrued subsequent to the conveyance of the Property; (ii) assessments, conditions, covenants, restrictions or easements of record; (iii) utility easements to service the Property which

do not interfere with its existing or intended use; and (iv) such other title exceptions that Buyer shall have approved in its reasonable discretion.

4.5.3 <u>Changed Conditions</u>. There have been no changed conditions with respect to the permitted uses or condition of the Property which materially and adversely affect intended use of the Property or substantially increases the Buyer's Project costs.

#### Section 4.6 Condition of the Property.

- 4.6.1 Inspections. The Buyer acknowledges and agrees that: (i) the Buyer shall inspect the Property and the improvements located thereon, and shall examine the legal, environmental, zoning, land use, seismic, title, survey and physical characteristics and condition thereof; (ii) by acquiring title to the Property, the Buyer shall be deemed to have approved of all such characteristics and conditions; (iii) the Property and the improvements thereon are to be conveyed to, and accepted by the Buyer in their present condition "AS IS," "WHERE IS" AND WITH ALL FAULTS with no warranty expressed or implied regarding the condition of the soil, its geology, or the presence of known or unknown faults or Hazardous Materials, and no patent or latent defect or deficiency in the condition of the Property or the improvements thereon whether or not known or discovered, shall affect the rights of either the Seller or Buyer hereunder. The Buyer shall rely solely upon its own independent investigation concerning the physical condition of the Property and its compliance with applicable statutes, ordinances, rules and regulations. The Seller shall have no responsibility for site preparation, demolition, or any other removal or replacement of any improvements on the Property. Thirty (30) days of the Effective Date of this Agreement, the Seller shall provide copies of any documents in their possession, reports, studies, investigations (environmental or otherwise) and other documents in the possession and control of the Seller, including all contracts and other documentation in connection with the Seller's site clearance and demolition work, if any, on the Property during the Seller's ownership of the Property. Nothing in this Agreement, including this Section 4.6.1, shall limit, waive or relieve the Seller from any legal duty which the Seller may have to disclose any known defect.
- 4.6.2 <u>Suitable for Intended Use</u>. If following conveyance of the Property, the condition of the Property is not in all respects entirely suitable for the uses to which the Property will be put pursuant to this Agreement, Buyer may terminate this Agreement without fault pursuant to Section 3.10 provided that the Buyer gives the Seller thirty (30) days prior written notice of the termination. If the Buyer elects to proceed under this Agreement, it shall be the sole responsibility and obligation of Buyer to correct any soil, subsurface or structural conditions, demolish any improvements, and otherwise put the Property in a condition suitable for the Project to be constructed pursuant to this Agreement. The Buyer hereby waives any right to seek reimbursement from the Seller for costs Buyer incurs in connection with the correction of any physical condition on the Property, except to the extent such costs are related to Hazardous Materials known to Seller but not disclosed to Buyer.

#### 4.6.3 Other Obligations.

- 4.6.3.1 It shall be the sole responsibility of the Buyer, at the Buyer's sole expense, to investigate and determine the soil conditions of the Property and the suitability of such soil conditions for the construction of the Project by the Buyer. If the soil conditions are not in all respects entirely suitable for the use or uses to which the Property will be put, then it is the sole responsibility and obligation of the Buyer to take such action as may be necessary to place the soil conditions of the Property in a condition suitable for development of the Property.
- 4.6.3.2 The Seller agrees that it shall not charge Buyer a fee to process the General Plan amendment and land use designation change for the Property.
- 4.6.3.3 The Seller shall use its due diligence and best efforts to prohibit the dumping of soil and/or other debris on the Property by any adjacent property owners or others, and if such dumping occurs have the debris removed and, in the case of soil, tested for contamination prior to removal from the Property.
- 4.6.3.4 Seller agrees to cooperate with and assist Buyer in a lot split of the approximately 3.39 acre Property, which shall be completed prior to the Closing Date. Buyer shall pay for all costs and expenses for the lot split. Seller's sole responsibility in connection with the lot split shall be to execute documents as the owner of the Property. The purpose of the lot split is to divide the Property into a southern parcel consisting of approximately 1.69 acres and a northern parcel consisting of approximately 1.7 acres. Buyer will first develop the southern parcel as an affordable rental housing project for very low to low income seniors. Buyer also intends to develop the northern parcel as an affordable rental housing project for very low to low income seniors.

Section 4.7 Access. Prior to conveyance of Property by the Seller, representatives of the Buyer shall have the right of access to the Property at all reasonable times, upon not less than two (2) business days written notice to the Seller, for the purpose of obtaining data and making surveys and tests necessary to carry out this Agreement. While any of the activities described in this Section are taking place, the Buyer shall maintain the insurance coverage's described in Section 8.10 and indemnify and hold the Seller harmless from any injury or damages arising out of any activity pursuant to this paragraph. The Buyer shall have access to all data and information on the Property available to the Seller, but without warranty or representation by the Seller as to the completeness, correctness or validity of such data and information, except as otherwise set forth in this Agreement.

#### Section 4.8 Indemnity, Hold Harmless and Waiver.

- 4.8.1 Buyer Indemnity. Not withstanding Section 4.8.2, below, the Buyer agrees, from and after the date of conveyance of the Property under this Agreement, to defend, indemnify, protect and hold harmless the Seller and their officers, beneficiaries, employees, agents, attorneys, representatives, legal successors and assigns ("Indemnitees") from, regarding and against any and all liabilities, obligations, orders, decrees, judgments, liens, demands, actions, Environmental Response Actions, claims, losses, damages, fines, penalties, expenses, Environmental Response Costs or costs of any kind or nature whatsoever, together with fees (including, without limitation, reasonable attorneys' fees and experts' and consultants' fees), whenever arising, unless caused in whole or in part by the negligence of any of the Indemnitees, resulting from or in connection with the construction of the Development by the Buyer, the general contractor or any subcontractor or supplier of or to the Development, the Buyer's occupancy or use of the Property or the Buyer's performance or nonperformance under or with respect to this Agreement or the actual or claimed generation, storage, handling, transportation, use, presence, placement, migration and/or release of Hazardous Materials, at, on, in, beneath or from the Property (collectively referred to as "Contamination"). The Buyer's defense, indemnification, protection and hold harmless obligations herein shall include, without limitation, the duty to respond to any governmental inquiry, investigation, claim or demand regarding the Contamination, at the Buyer's sole cost. If the Buyer discovers Contamination or other materials subject to legal requirements or corrective action, the Buyer shall immediately notify the Seller of the same. Buyer's indemnity obligations under this paragraph shall not apply to (i) any Contamination caused by the Seller during the Seller's ownership of the Property, (ii) the Seller's or Seller's failure to disclose any known condition which the Seller is required to give to any transferee of real property, (iii) any placement of soil or other debris on the Property by adjacent property owners or others during the Seller's ownership of the Property, and (iv) liability of the Seller, not as the owner of the Property but as the owner of any adjacent property for Contamination originating or migrating from adjacent property owned by the Seller.
- 4.8.2 <u>CEQA Lawsuit</u>. In the event a CEQA lawsuit is brought which relates to this Agreement and/or the Development, the Parties shall meet and confer about whether to proceed with the Development.
- 4.8.3 Waiver. The Buyer hereby waives all rights, causes of action and claims the Buyer has or may have in the future against the Indemnitees arising out of or in connection with any Hazardous Materials, at, on, in, beneath or from the Property, unless the presence of such Hazardous Materials at, on, in, beneath or from the Property is caused in whole or in part by any of the Indemnitees, including (i) any Contamination caused by the Seller during the Seller's ownership of the Property, (ii) the Seller's or Seller's failure to disclose any known condition which the Seller is required to give to any transferee of real property, (iii) any placement of soil or other debris on the Property by adjacent property owners or others during the Seller's ownership of the Property, and (iv) liability of the Seller, not as the owner of the Property but as the owner of any adjacent property for Contamination originating or migrating from adjacent property owned by the Seller.

4.8.4 <u>Materiality</u>. The Buyer acknowledges and agrees that the defense, indemnification, protection and hold harmless obligations of the Buyer for the benefit of the Seller set forth in this Agreement are a material element of the consideration to the Seller for the performance of its obligations under this Agreement, and that the Seller would not have entered into this Agreement unless the Buyer's obligations were as provided for herein. The Buyer further acknowledges and agrees that the paragraph which extends representations, warranties, indemnifications, and/or covenants of the Buyer to the benefit of the Seller shall not be satisfied, waived or otherwise extinguished by Seller's issuance of any Certification of Completion under Section 6.3.9 of this Agreement.

Section 4.9 <u>Commissions.</u> Each party represents and warrants to the other party that no broker or finder or other real estate agent is entitled to any commission, finder's fee or other compensation resulting from any action on its part. The Buyer and Seller each agree to indemnify the other and defend and hold harmless the other party from and against any loss, cost, or expense, including attorneys fees, incurred by such party, and against any claims, causes of action or the like brought by any broker, finder or similar agent for a commission or fee on account of this Agreement.

## ARTICLE 5 PREDEVELOPMENT ACTIVITIES

This Article 5 sets forth various predevelopment obligations and activities that the Buyer shall seek diligently and in good faith to perform and achieve prior to commencement of construction of the Development. The tasks described below shall be completed no later than the dates to be set forth in a Schedule of Performance in the format attached to this Agreement as <a href="Exhibit K">Exhibit K</a>, once approved by Buyer and Seller, subject to Force Majeure. The Schedule of Performance may be modified by the parties from time to time by attaching an updated Schedule of Performance that is dated and executed by the Buyer and by the City Manager on behalf of the Seller without formal amendment of this Agreement.

Section 5.1 <u>CEQA Documentation</u>. Within the time frame set forth in the Schedule, the Buyer shall prepare and submit to the Seller such plans, specifications, drawings, and other information, as specified by the Seller, are reasonably necessary for the Seller to perform the environmental review process required by CEQA. The Buyer shall provide the Seller any updated documentation of the Project in order to facilitate the Seller's performance of the CEQA review process.

Section 5.2 <u>CEQA Review</u>. Following execution of this Agreement and within the time frames set forth in the Schedule of Performance, the Seller, shall diligently complete any required environmental review of the Project in accordance with CEQA, subject to any exemption for which the Project may qualify. The Buyer acknowledges that the environmental review process under CEQA will involve preparation and consideration of additional information as well as consideration of input from interested organizations

and individuals; that approval or disapproval of the Project following completion of the environmental review process is within the sole, complete, unfettered and absolute discretion of the Seller without limitation by or consideration of the terms of this Agreement; and that the Seller makes no representation regarding the ability or willingness of the Seller to approve development of the Project at the conclusion of the environmental review process required by CEQA, or regarding the imposition of any mitigation measures as conditions of any approval that may be imposed on the Project. The parties recognize that if as a result of the environmental review process the Project is not approved for development, both the Seller and the Buyer each have an independent right to terminate this Agreement. In the event the either party elects to terminate this Agreement pursuant to this paragraph, neither party shall have any further obligations under this agreement, except that the provisions of Sections 4.7, 4.8.1, 4.9, 6.3.6, 6.3.10, 8.5.3 and 12.4 of this Agreement shall survive such termination and remain in full force and effect. In addition, the Buyer acknowledges that any required approvals by any other local, state or federal agency may require additional environmental review, and that any approval by the Seller shall not bind any other local, state or federal agency to approve the Project or to impose mitigation measures which are consistent with the terms of this Agreement or with the terms of any mitigation measures required by the Seller pursuant to the Seller's environmental review. The Seller agrees to cooperate with the Buyer to obtain all necessary approvals by providing all information and studies in the possession and control of the Seller.

Nothing in this Agreement or otherwise shall bind or otherwise affect the Seller's discretion in:

- 5.2.1 The preparation of any CEQA review document in accordance with CEQA and normal public agency land use entitlement procedures;
- 5.2.2 Approving or rejecting such CEQA review in accordance with applicable CEQA standards;
- 5.2.3 Making or declining to make any findings necessary under CEQA to grant the Land Use Approvals and the proposed development of the Project contemplated by this Agreement and the Buyer's application for the Land Use Approvals; or
- 5.2.4 Imposing such mitigation measure(s) as condition(s) of the Land Approvals as the Seller deems appropriate under CEQA as a result of its consideration of the CEQA review documents.
- Section 5.3 Preliminary Site Plan. The Buyer shall develop the Property and construct the Project in accordance with the Scope of Development, which shall be attached hereto as Exhibit L, when approved by Seller. The Parties agree that the Property and Improvements shall be developed as generally established in the Preliminary Site Plan as set forth on Exhibit M attached or to be attached hereto as the same may be updated from time to time with the approval of the Seller. Any material changes to the Preliminary Site Plan shall be subject to the approval of the Seller and shall be within the limitations of the

Scope of Development and consistent with the overall plan for the development of the Property as provided in this Agreement. Neither party shall unreasonably withhold or delay consent to any material changes in the Preliminary Site Plan.

Section 5.4 Related Documentation. In addition to the Site Plan, the Buyer shall prepare all construction plans, drawings and related documents required to be submitted for approval by the Seller (or other governing body) for the construction of the Project. Seller's staff and the Buyer shall hold regular monthly progress meetings to coordinate the preparation of, submission to and review of all such documents, drawings and plans. The Seller and the Buyer shall communicate and consult informally as frequently as is necessary to insure that the formal submittal of any documents receives prompt and speedy consideration.

Section 5.5 <u>Land Use Approvals</u>. The Buyer shall exercise diligent good faith efforts to obtain all Additional Land Use Approvals necessary for the Development within the time set forth in the Schedule of Performance. The Buyer acknowledges that execution of this Agreement by the Seller does not constitute approval by the Seller of any required permits, applications, allocations, or maps, and in no way limits the discretion of the Seller in the permit, allocation and approval process.

#### Section 5.6 Funding Sources.

- 5.6.1 <u>Tax-Exempt Bond Applications</u>. Within the time set forth in the Schedule of Performance, the Buyer shall submit a timely and complete application to CDLAC for a preliminary allocation of tax-exempt bonds; provided, however, Buyer shall not be required to submit an application for which an allocation would be received anytime after September of the application year.
- 5.6.2 <u>Tax Credit Applications</u>. Within the time set forth in the Schedule of Performance (subject to the limitations set forth in Section 5.6.1, above regarding submission for a bond allocation from CDLAC), the Buyer shall submit a timely and complete application to TCAC for a preliminary reservation of 4% tax credits.
- 5.6.3 <u>HUD 202 Capital Advance</u>. Within the time set forth in the Schedule of Performance, the Buyer shall submit a timely and complete application for a HUD 202 Capital Advance Reservation to finance the Development.
- 5.6.4 Other Funding Sources. The Buyer shall submit timely and complete applications for the Other Funding Sources within the time set forth in the Schedule of Performance. The Buyer shall use good faith efforts to maximize the procurement of other sources of project funding so as to minimize the amount of the Loan.
- Section 5.7 <u>Financing Plan</u>. Within the time set forth in the Schedule of Performance, the Buyer shall submit for Seller approval a Financing Plan (the "Financing Plan") containing the following:

- 5.7.1 An updated development budget (the "Development Budget") showing a "sources and uses" breakdown of the costs of constructing the Development; and
- 5.7.2 An operating proforma for the first Thirty (30) years of operation of the Development including funding for the provision of supportive services. If the Development does not have a rental subsidy committed, the Financing Plan shall demonstrate that the target population can pay the proposed rents; and
- 5.7.3 Copies of all required funding commitments for construction and permanent financing for the Development, including a preliminary tax credit reservation and an executed commitment letter from an equity investor acceptable to the Seller; and
- 5.7.4 Any other information that is reasonably necessary to the Seller in determining that the Buyer has the financial capability to pay all costs of constructing and operating the Development.

## ARTICLE 6 CONSTRUCTION OF THE IMPROVEMENTS

- Section 6.1 <u>Commencement of Construction</u>. The Buyer shall cause the commencement of construction of the Improvements no later than the date set forth in the Schedule of Performance, subject to Force Majeure.
- Section 6.2 <u>Completion of Construction</u>. The Buyer shall diligently prosecute construction of the Improvements to completion, and shall cause the completion of the construction of the Improvements no later than the date set forth in the Schedule of Performance, subject to Force Majeure. Upon completion of construction Buyer shall promptly apply for a final certificate of occupancy for the Development.

#### Section 6.3 Construction Obligations.

- 6.3.1 Construction Plans Must Be Approved; Construction in Accordance with Plans and Approvals. The Buyer shall not commence construction of the Development until the Buyer has received all required permits from the Seller Building Department. The Buyer shall construct the Development in accordance with the approved Construction Plans and all other permits and approvals granted by the Seller pertaining to development of the Development. The Buyer shall comply with all directions, rules and regulations of any fire marshal, health officer, building inspector or other officer of every governmental agency having jurisdiction over the Property or the Development. Each element of the work shall proceed only after procurement of each permit, license or other authorization that may be required for such element by any governmental agency having jurisdiction. All design and construction work on the Development shall be performed by licensed contractors, engineers or architects, as applicable.
- 6.3.2 <u>Change in Construction Plans</u>. If the Buyer desires to make any material change in the Construction Plans, the Buyer shall submit the proposed changes to the

Seller for approval, which approval shall not be unreasonably withheld or delayed if the Construction Plans, as modified by any proposed change, conform to the requirements of this Agreement, the Scope of Development, the Development approvals and the Conditions of Approval. As used in the preceding sentence, "material change" means (i) any change for which approval of the Seller is required under the Seller's building approval process, (ii) any structural change, (iii) any change to the exterior of buildings, elevation, number of units, or increase or decrease of the square footage of the community building to the Development by more than 10%, or (iv) any single change order in excess of \$50,000 or \$250,000 in the aggregate. Unless such proposed change is rejected within three (3) business days, Seller shall be deemed to have approved such change. If rejected within such time period, the previously approved Construction Plans shall continue to remain in full force and effect. This section shall not apply to any approvals required by the Seller Building Department in connection with any building, grading or other permits issued for the Development.

Any change in the Construction Plans required in order to comply with applicable law shall be deemed approved, so long as such changes do not substantially, nor materially, change the architecture, design, function, use, or other amenities of the Development as shown on the latest approved Construction Plans.

- 6.3.3 <u>Defects in Plans</u>. The Seller shall not be responsible to the Buyer or to any third party for any defect in the Construction Plans or for any structural or other defect in any work done pursuant to the Construction Plans.
- 6.3.4 Performance and Payment Bonds. The Buyer shall deliver to the Seller copies of payment bonds in an amount equal to Fifty Percent (50%) and performance bonds in an amount equal to One Hundred Percent (100%) of the scheduled cost of the construction of the Improvements (the "Construction Bonds") for the construction of the Improvements. Such bonds shall (i) be in a form reasonably acceptably to the Seller, (ii) be issued by a surety licensed to do business in California and reasonably acceptable to the Seller, and (iii) name the Seller as a co-obligee. In lieu of such performance and payment bonds, the Buyer may submit evidence satisfactory to the Seller of the Buyer's ability to commence and complete construction of the Development in the form of a completion guaranty in a form and from a guarantor acceptable to Seller. Such evidence must be submitted in approvable form in sufficient time to allow the Seller to review and approve the information prior to the start of construction.
- 6.3.5 <u>Construction Period Reporting</u>. During the period of construction, but not more frequently than once a month, the Buyer shall submit to the Seller a written progress report of the construction when and as requested by the Seller. The report shall be in the form of a construction draw report generally submitted by general contractors with such additional detail as may reasonably be required by the Seller and shall include a reasonable number of construction photographs taken since the last report submitted by the Buyer.

6.3.6 <u>Seller Right of Access</u>. For the purposes of assuring compliance with this Agreement, representatives of the Seller shall have the reasonable right of access to the Property without charges or fees and at normal construction hours during the period of construction for the purposes of this Agreement, including, but not limited to, the inspection of the work being performed in constructing the Development. Such representatives of the Seller shall be those who are so identified in writing by the Seller's City Manager. The Seller shall indemnify the Buyer and hold it harmless from any damage caused (including any reasonable damages or costs incurred by any wrongful delays caused by the Seller) or liability arising out of this right to access.

The Buyer acknowledges that the Seller is under no obligation, and Seller neither undertakes nor assumes any responsibility or duty, to Buyer or to any third party to in any manner review, supervise, or inspect the progress of construction or the operations of the Development. Buyer and all third parties shall rely entirely upon its or their own supervision and inspection in determining the quality and suitability of the materials and work, and the performance of architects, subcontractors, and material suppliers and all other matters relating to the construction and operation of the Development. Any review or inspection undertaken by the Seller is solely for the purpose of determining whether Buyer is properly discharging its obligations to Seller, and shall not be relied upon by Buyer or any third party as a warranty or representation by the Seller as to the quality of the design or construction of the Improvements or otherwise.

6.3.7 Prevailing Wages. The Buyer and all the Buyer's subcontractors shall comply with the Davis-Bacon Act, 40 U.S.C. §§3141 et seq., California Health and Safety Code Section 33422.1, California Labor Code Section 1770 et seq., and all regulations adopted pursuant thereto (referred to herein as, "Prevailing Wage Laws"), and be responsible for carrying out the requirements of such provisions, if and to the extent the Prevailing Wage Laws are applicable to this Development. The Buyer shall, and hereby agrees to, unconditionally indemnify, reimburse, defend, protect and hold harmless the Seller and their elective and appointive boards, commissions, officers, agents, attorneys, consultants and employees, and all of their respective successors and assigns, from and against any and all claims, demands, suits and actions at law or in equity, and losses, liabilities, expenses, penalties, fines, orders, judgments, injunctive or other relief, and costs and damages of every kind, nature and description (including but not limited to attorneys' fees and court costs; with counsel reasonably acceptable to the Seller), and administrative, enforcement or judicial proceedings, whether known or unknown, and which directly or indirectly, in whole or in part, are caused by, arise from, or relate to, or are alleged to be caused by, arise from, or relate to, the payment or requirement of payment of prevailing wages or the requirement of competitive bidding in the construction of the Development, the failure to comply with any state or federal labor laws, regulations or standards in connection with this Agreement, including but not limited to California Labor Code Section 1770 et seg. and the Prevailing Wage Laws, or any act or omission of the Buyer related to this Agreement with respect to the payment or requirement of payment of prevailing wages or the requirement of competitive bidding, whether or not any insurance policies shall have been determined to be applicable to any such claims, demands, suits, actions, losses, liabilities, expenses,

penalties, fines, orders, judgments, injunctive or other relief, costs, damages, or administrative, enforcement or judicial proceedings. It is further agreed that the Seller does not, and shall not, waive any rights against the Buyer which they may have by reason of this indemnity and hold harmless agreement because of the acceptance by the Seller, or the deposit with the Seller by the Buyer, of any of the insurance policies described in this Agreement.

- 6.3.8 Equal Opportunity in Contracting Construction. During the construction of the Development, the Buyer and all of the Buyer's subcontractors shall not discriminate on the basis of race, religion, sex, or national origin in the hiring, firing, promoting or demoting of any person engaged in the construction work and shall require its contractors and subcontractors to refrain from discrimination on such basis.
- 6.3.9 <u>Certificate of Completion</u>. Promptly after completion of all construction and development of the Development, the Seller shall furnish the Buyer with a final Certificate of Completion upon written request therefore by the Buyer. Buyer agrees not to submit such written request until after receipt by Buyer of the certificate of occupancy from the Seller. The final Certificate of Completion shall be, and shall so state, conclusive determination of satisfactory completion of the construction of the Development in accordance with the provisions of this Agreement. Such Certificate of Completion shall be in such form as to permit it to be recorded in the Office of the County Recorder of San Joaquin County.

A Certificate of Completion shall not constitute evidence of compliance with or satisfaction of any obligation of the Buyer to any holder of a mortgage or any insurer of a mortgage securing money loaned to finance the Development.

- 6.3.10 Compliance with Laws. The Buyer shall carry out the construction of the Development in conformity with all applicable state, local and federal laws, ordinances, rules and regulations, including all applicable state and federal labor laws and standards, the Seller zoning and development standards, building, plumbing, mechanical and electrical codes, all other provisions of the Seller's Municipal Code, and all applicable disabled and handicapped access requirements, including without limitation, the Americans with Disabilities Act, 42 U.S.C. Section 12101, et seq., Government Code Section 4450, et seq., Government Code Section 11135, et seq., and the Unruh Civil Rights Act, Civil Code Section 51, et seq..
- 6.3.11 <u>Liens and Stop Notices</u>. Until the recording of the Certificate of Completion, the Buyer shall not allow to be placed on the Property or any part thereof any lien or stop notice on account of materials supplied to or labor performed on behalf of the Buyer. If a claim of a lien or stop notice is given or recorded affecting the Development, the Buyer shall within thirty (30) days of such recording or service: (a) pay and discharge the same; or (b) effect the release thereof by recording and delivering to the party entitled thereto a surety bond in sufficient form and amount or provide other assurance satisfactory to Seller that the claim of lien or stop notice will be paid or discharged.

6.3.12 Right of Seller to Satisfy Liens on the Property. After the conveyance of the Property, if the Buyer fails to satisfy or discharge any lien or stop notice on the Property pursuant to Section 6.3.11 above, the Seller shall have the right, but not the obligation, to satisfy any such liens or stop notices at Buyer's expense and without further notice to Buyer. In such event the Buyer shall be liable for and shall immediately reimburse Seller for such paid lien or stop notice. Alternatively, the Seller may require Buyer to immediately deposit with Seller the amount necessary to satisfy such lien or claim pending resolution thereof. The Seller may use such deposit to satisfy any claim or lien that is adversely determined against Buyer. Buyer shall file a valid notice of cessation or notice of completion upon cessation of construction of the Improvements for a continuous period of thirty (30) days or more, and shall take all other reasonable steps to forestall the assertion of claims or liens against the Property or the Improvements. The Seller may (but has no obligation to) record any notices of completion or cessation of labor, or any other notice that the Seller deems necessary or desirable to protect its interest in the Property and the Improvements.

## ARTICLE 7 USE OF THE PROPERTY

Section 7.1 <u>Uses</u>. The Buyer covenants and agrees for itself, its successors and assigns, that the Buyer and its successors and assignees shall devote the Property to the uses specified in this Agreement, and that for the term of the Regulatory Agreement, the Property shall be used as an affordable housing development in accordance with the terms and conditions thereof.

Section 7.2 <u>Affordable Housing</u>. For a term of Fifty-Five (55) years commencing upon the issuance of a final certificate of occupancy for the Improvements, the City shall not require that more than forty-nine percent (49%) of the units on the Property be used solely for an affordable housing project in which residential units shall be available at Affordable Housing Rent to eligible very-low income senior or elderly households pursuant to and in accordance with the Regulatory Agreement.

Section 7.3 Regulatory Agreement. As required by Seller's available funding sources the Buyer and the Seller will record a Regulatory Agreement substantially in the form attached to this Agreement as Exhibit I (the "Regulatory Agreement"). The Regulatory Agreement will restrict rental of each Affordable Unit to an affordable level. The Regulatory Agreement shall contain such rights to other mechanisms as Seller shall determine are necessary to insure that the Affordable Units all remain affordable. The parties acknowledge that blank information relating to the unit breakdown by size and affordability in the Regulatory Agreement need to be completed subject to the Seller's approval. In the event the Seller and Buyer are unable for any reason to agree upon the information to complete the Regulatory Agreement by the time set forth in the Schedule for Performance, either party may terminate this Agreement. The Seller agrees to execute, and record at Buyer's cost, subordination agreements to subordinate the Regulatory Agreement to Buyer's construction and/or permanent loans for the

Project if (i) such construction and/or permanent financing is provided by (a) the Department of Housing and Community Development ("HCD"), the California Housing Financing Seller ("CalHFA"), HUD, or other public senior lender which requires by statute or regulation that regulatory agreements with local public entities be subordinated, or (b) in the case of tax-exempt bond financing, subordination of the Regulatory Agreement is required by such financing, or (ii) Buyer demonstrates to the satisfaction of the Seller that, compared to financing available to Buyer if Regulatory Agreement is subordinated, financing without such subordination will be offered on less favorable terms. In all cases, the Seller shall be entitled to notice and cure provisions.

## ARTICLE 8 ONGOING OBLIGATIONS

Section 8.1 <u>Marketing Plan</u>. No later than three (3) months prior to the projected date of the completion of the construction of the Development, the Buyer shall submit to the Seller its plan for marketing the Development to income-eligible senior households as required pursuant to the Regulatory Agreement, including information on affirmative marketing efforts and compliance with fair housing laws, including but limited to the information required under 24 CFR 92.351(a) (the "Marketing Plan").

Section 8.2 <u>Financial Accountings and Post-Completion Audits</u>. No later than ninety (90) calendar days following completion of construction of the Development, the Buyer shall provide to Seller a financial accounting of all sources and uses of funds for the Development. No later than one hundred fifty (150) calendar days following completion of construction of the Development, the Buyer shall submit an audited financial report showing the sources and uses of all funds utilized for the Development, as well as a copy of form 8609 that the Buyer is required to submit to TCAC.

Section 8.3 Records. The Buyer shall keep and maintain at the Development, or elsewhere with the Seller's written consent, full, complete and appropriate books, record and accounts relating to the Development, including all such books, records and accounts necessary or prudent to evidence and substantiate in full detail the Buyer's compliance with the terms and provisions of this Agreement. Books, records and accounts relating to the Buyer's compliance with the terms, provisions, covenants and conditions of this Agreement shall be kept and maintained in accordance with generally accepted accounting principles consistently applied, and shall be consistent with requirements of this Agreement. All such books, records, and accounts shall be open to and available for inspection and copying by the HUD, the Seller, its auditors or other authorized representatives at reasonable intervals during normal business hours. The Buyer shall permit any duly authorized representative of the HUD or the Seller to inspect and copy such records. Copies of all tax returns and other reports that Buyer may be required to furnish to any governmental Seller shall at all reasonable times be open for inspection by the Seller at the place that the books, records and accounts of the Buyer are kept. Such records shall include all invoices, receipts, and other documents related to expenditures from the Seller Loan funds and must be kept accurate and current. The Buyer shall maintain complete, accurate, and current records

pertaining to the Development for a period of not less than five (5) years after the creation of such records for all other expenditures in compliance with all HUD records and accounting requirements including but not limited to those set forth in Subpart K of 24 CFR 570 and 24 CFR 92.508. If any litigation, claim, negotiation, audit exception, monitoring, inspection or other action relating to the use of the Loan is pending at the end of the record retention period stated herein, then the Buyer shall retain such records until such action and all related issues are resolved. Such records shall include but not be limited to:

- 8.3.1 Records providing a full description of the activities undertaken with the use of the HOME Funds and CDBG Funds; Records demonstrating that each activity undertaken meets one of the national objectives of the CDBG program set forth in 24 CFR 570.208:
- 8.3.2 Records demonstrating compliance with the HUD property standards and lead-based paint requirements;
- 8.3.3 Records required to determine the eligibility of activities under CDBG Regulations set forth in 24 CFR 570 et seq.;
- 8.3.4 Records demonstrating compliance with the affordability and income requirements for tenants;
- 8.3.5 Records documenting compliance with the fair housing, equal opportunity, and affirmative fair marketing requirements, as applicable;
- 8.3.6 Financial records as required by 24 CFR 92.505, 24 CFR 570.502, and OMB Circular A-110 (24 CFR 84);
- 8.3.7 Records demonstrating compliance with applicable relocation requirements which must be retained for at least five (5) years after the date by which persons displaced from the property have received final payments;
- 8.3.8 Records demonstrating that tenant leases comply with the HOME Requirements set forth in 24 CFR 92 et seq.; and
- 8.3.9 Records demonstrating compliance with Section 3 of the Housing and Urban Development Act of 1968 and other applicable labor requirements listed in Section 6.3.7 above, including certified payrolls from the Buyer's general contractor evidencing that applicable prevailing wages have been paid.

The Seller shall notify the Buyer of any records it deems insufficient. The Buyer shall have Twenty-One (21) calendar days after the receipt of such a notice to correct any deficiency in the records specified by the Seller in such notice, or if a period longer than Twenty-One (21) days is reasonably necessary to correct the deficiency, then the

Buyer shall begin to correct the deficiency within twenty-one (21) days and correct the deficiency as soon as reasonably possible.

Section 8.4 <u>Audits</u>. The Buyer shall make available for examination at reasonable intervals and during normal business hours to Seller all books, accounts, reports, files, and other papers or property with respect to all matters covered by this Agreement, and shall permit Seller to audit, examine, and make excerpts or transcripts from such records. Seller may make audits of any conditions relating to this Agreement.

### Section 8.5 Hazardous Materials.

- 8.5.1 Upon acquisition of the Property, the Buyer shall keep and maintain the Development in compliance with, and shall not cause or permit the Development to be in violation of any federal, state or local laws, ordinances or regulations relating to industrial hygiene or to the environmental conditions on, under or about the Development including, but not limited to, soil and ground water conditions. The Buyer shall not use, generate, manufacture, store or dispose of on, under, or about the Development or transport to or from the Development any flammable explosives, radioactive materials, hazardous wastes, toxic substances or related materials, including without limitation, any substances defined as or included in the definition of "hazardous substances," hazardous wastes," "hazardous materials," or "toxic substances" under any applicable federal or state laws or regulations (collectively referred to hereinafter as "Hazardous Materials") except such of the foregoing as may be used in construction of the Development or customarily kept and used in and about residential property of this type.
- 8.5.2 The Buyer shall immediately advise the Seller in writing if at any time it receives written notice of (i) any and all enforcement, cleanup, removal or other governmental or regulatory actions instituted, completed or threatened against the Buyer or the Development pursuant to any applicable federal, state or local laws, ordinances, or regulations relating to any Hazardous Materials, ("Hazardous Materials Law"); (ii) all claims made or threatened by any third party against the Buyer or the Development relating to damage, contribution, cost recovery compensation, loss or injury resulting from any Hazardous Materials (the matters set forth in clauses (i) and (ii) above are hereinafter referred to as "Hazardous Materials Claims"); and (iii) the Buyer's discovery of any occurrence or condition on any real property adjoining or in the vicinity of the Development that could cause the Development or any part thereof to be classified as "border-zone property" under the provision of California Health and Safety Code, Sections 25220 et seq., or any regulation adopted in accordance therewith, or to be otherwise subject to any restrictions on the ownership, occupancy, transferability or use of the Development under any Hazardous Materials Law.
- 8.5.3 The Seller shall have the right to join and participate in, as a party if it so elects, any legal proceedings or actions initiated in connection with any Hazardous Materials Claims and to have its reasonable attorneys' fees in connection therewith paid by the Buyer. The Buyer shall defend, indemnify, and hold harmless the Seller and the

Seller and their council members, board members, directors, officers, employees, agents, successors and assigns from and against any loss, damage, cost, expense or liability directly or indirectly arising out of or attributable to the use, generation, storage, release, threatened release, discharge, disposal, or presence of Hazardous Materials on, under, or about the Development including without limitation: (a) all foreseeable consequential damages; (b) the costs of any required or necessary repair, cleanup or detoxification of the Development and the preparation and implementation of any closure, remedial or other required plans; and (c) all reasonable costs and expenses incurred by the Seller in connection with clauses (a) and (b), including but not limited to reasonable attorneys' fees. These obligations to indemnify shall survive termination of this Agreement. Buyer's indemnity obligations under this paragraph shall not apply to (i) any Contamination caused by the Seller during the Seller's ownership of the Property, (ii) the Seller's or Seller's failure to disclose any known condition which the Seller is required to give to any transferee of real property, (iii) any placement of soil or other debris on the Property by adjacent property owners or others during the Seller's ownership of the Property, and (iv) liability of the Seller, not as the owner of the Property but as the owner of any adjacent property for Contamination originating or migrating from adjacent property owned by the Seller.

- 8.5.4 Without the Seller's prior written consent, which shall not be unreasonably withheld, the Buyer shall not take any remedial action in response to the presence of any Hazardous Materials on, under or about the Development, nor enter into any settlement agreement, consent decree, or other compromise in respect to any Hazardous Material Claims, which remedial action, settlement, consent decree or compromise might, in the Seller's reasonable judgment, impair the value of the Seller's security hereunder; provided, however, that the Seller's prior consent shall not be necessary in the event that the presence of Hazardous Materials on, under, or about the Development either poses an immediate threat to the health, safety or welfare of any individual or is of such a nature that an immediate remedial response is necessary and it is not reasonably possible to obtain the Seller's consent before taking such action. provided that in such event the Buyer shall notify the Seller as soon as practicable of any action so taken. The Seller agrees not to withhold its consent, where such consent is required hereunder, if either (i) a particular remedial action is ordered by a court of competent jurisdiction, (ii) the Buyer will or may be subjected to civil or criminal sanctions or penalties if it fails to take a required action; (iii) the Buyer establishes to the reasonable satisfaction of the Seller that there is no reasonable alternative to such remedial action which would result in less impairment of the Seller's security hereunder; or (iv) the action has been agreed to by the Seller.
- 8.5.5 The Buyer hereby acknowledges and agrees that (i) this Section 8.5 is intended as the Seller's written request for information (and the Buyer's response) concerning the environmental condition of the Development as required by California Code of Civil Procedure Section 726.5, and (ii) each representation and warranty in this Agreement (together with any indemnity obligation applicable to a breach of any such representation and warranty) with respect to the environmental condition of the

Development is intended by the Parties to be an "environmental provision" for purposes of California Code of Civil Procedure Section 736.

8.5.6 In the event that any portion of the Development is determined to be "environmentally impaired" (as that term is defined in California Code of Civil Procedure Section 726.5(e)(3)) or to be an "affected parcel" (as that term is defined in California Code of Civil Procedure Section 726.5(e)(1)), then, without otherwise limiting or in any way affecting the Seller's or the trustee's rights and remedies under the Deed of Trust, the Seller may elect to exercise its rights under California Code of Civil Procedure Section 726.5(a) to (1) waive its lien on such environmentally impaired or affected portion of the Development and (2) exercise (a) the rights and remedies of an unsecured creditor, including reduction of its claim against the Buyer to judgment, and (b) any other rights and remedies permitted by law. For purposes of determining the Seller right to proceed as an unsecured creditor under California Code of Civil Procedure Section 726.5(a), the Buyer shall be deemed to have willfully permitted or acquiesced in a release or threatened release of hazardous materials, within the meaning of California Code of Civil Procedure Section 726.5(d)(1), if the release or threatened release of Hazardous Materials was knowingly or negligently caused or contributed to by any lessee, occupant, or user of any portion of the Development and the Buyer knew or should have known of the activity by such lessee, occupant, or user which caused or contributed to the release or threatened release. All costs and expenses, including (but not limited to) attorneys' fees, incurred by the Seller in connection with any action commenced under this paragraph, including any action required by California Code of Civil Procedure Section 726.5(b) to determine the degree to which the Development is environmentally impaired, plus interest thereon at the rate specified in the Note until paid, shall be added to the indebtedness secured by the Deed of Trust and shall be due and payable to the Seller upon its demand made at any time following the conclusion of such action.

### Section 8.6 Maintenance and Damage.

- 8.6.1 During the course of both construction and operation of the Development, the Buyer shall maintain the Development in good repair and in a neat, clean and orderly condition. If there arises a condition in contravention of this requirement, and if the Buyer has not cured such condition within thirty (30) days after receiving a notice from the Seller of such a condition, then in addition to any other rights available to the Seller, the Seller shall have the right to perform all acts necessary to cure such condition, and to establish or enforce a lien or other encumbrance against the Development.
- 8.6.2 Subject to the requirements of senior lenders, and if economically feasible in the Seller's reasonable judgment after consultation with the Buyer, if any improvement now or in the future on the Development is damaged or destroyed, then the Buyer shall, at its cost and expense, diligently undertake to repair or restore such improvement consistent with the plans and specifications approved by the Seller with such changes as have been approved by the Seller. Such work or repair shall be

commenced no later than the later of one hundred twenty (120) days, or such longer period approved by the Seller in writing, after the damage or loss occurs or thirty (30) days following receipt of the insurance proceeds, and shall be complete within one (1) year thereafter. Any insurance proceeds collected for such damage or destruction shall be applied to the cost of such repairs or restoration and, if such insurance proceeds shall be insufficient for such purpose, then the Buyer shall make up the deficiency.

Section 8.7 Fees and Taxes. The Buyer shall be solely responsible for payment of all fees, assessments, taxes, charges, and levies imposed by any public authority or utility company with respect to the Development to the extent owned by the Buyer, and shall pay such charges prior to delinquency. However, the Buyer shall not be required to pay and discharge any such charge so long as (a) the legality thereof is being contested diligently and in good faith and by appropriate proceedings, and (b) if requested by the Seller, the Buyer deposits with the Seller any funds or other forms of assurance that the Seller in good faith from time to time determines appropriate to protect the Seller from the consequences of the contest being unsuccessful. The parties acknowledge that Buyer will apply for a welfare exemption from real property taxes.

Section 8.8 <u>Notice of Litigation</u>. The Buyer shall promptly notify the Seller in writing of any litigation known to the Buyer affecting the Buyer or the Property and of any claims or disputes that involve a material risk of litigation.

Section 8.9 <u>Non-Discrimination</u>. The Buyer covenants by and for itself and its successors and assigns that there shall be no discrimination against or segregation of a person or of a group of persons on account of race, color, religion, creed, sex, sexual orientation, marital status, familial status, ancestry or national origin in the sale, lease, sublease, transfer, use, occupancy, tenure or enjoyment of the Development, nor shall the Buyer or any person claiming under or through the Buyer establish or permit any such practice or practices of discrimination or segregation with reference to the selection, location, number, use or occupancy of tenants, lessees, subtenants, sublessees or vendees in the Development.

Section 8.10 <u>Insurance Requirements</u>. The Buyer shall maintain the insurance coverage set forth in <u>Exhibit J</u> throughout the term of this Agreement.

Section 8.11 <u>CDBG and HOME Requirements</u>. The Buyer shall comply with all applicable laws and regulations governing the use of the CDBG Funds as set forth in 24 CFR 570 et seq. The Buyer shall comply with all applicable laws and regulations governing the use of the HOME Funds as set forth in 24 CFR 92 et seq. if the Seller makes a loan to the Buyer using HOME Funds. In the event of any conflict between this Agreement and applicable laws and regulations governing the use of the Loan funds, the applicable laws and regulations shall govern. During the first twenty (20) years of the Term, these requirements shall be federal requirements, implemented by the Seller; thereafter, these requirements shall be deemed local Seller requirements.

The laws and regulations governing the use of the Loan funds include (but are

not limited to) the following:

- 8.11.1 Environmental and Historic Preservation. 24 CFR 58 et seq., which prescribes procedures for compliance with the National Environmental Policy Act of 1969 (42 USC\_4321-4361), and the additional laws and authorities listed at 24 CFR 58.5.
- 8.11.2 <u>Applicability of OMB Circulars</u>. The applicable policies, guidelines, and requirements of OMB Circulars Nos. A-87, A-102, Revised, A-110, A-122, and A-133.
- 8.11.3 <u>Debarred</u>, <u>Suspended or Ineligible Contractors</u>. The prohibition on the use of debarred, suspended, or ineligible contractors set forth in 24 CFR Part 24.
- 8.11.4 Civil Rights, Housing and Community Development, and Age Discrimination Acts. The Fair Housing Act (42 USC\_3601 et seq.) and implementing regulations at 24 CFR 100 et seq.; Title VI of the Civil Rights Act of 1964 as amended; Title VIII of the Civil Rights Act of 1968 as amended; Section 104(b) and Section 109 of Title I of the Housing and Community Development Act of 1974 as amended; Section 504 of the Rehabilitation Act of 1973 (29 USC 794 et seq.); the Age Discrimination Act of 1975 (42 USC\_6101 et seq.); Executive Order 11063 as amended by Executive Order 12259 and implementing regulations at 24 CFR 107 et seq.; Executive Order 11246 as amended by Executive Orders 11375, 12086, 11478, 12107; Executive Order 11625 as amended by Executive Order 12007; Executive Order 12432; and Executive Order 12138 as amended by Executive Order 12608.
- 8.11.5 <u>Lead-Based Paint</u>. The requirement of the Lead-Based Paint Poisoning Prevention Act, as amended (42 USC\_4821 et seq.), the Residential Lead-Based Paint Hazard Reduction Act (42 USC\_4851 et seq.), and implementing regulations at 24 CFR 35 et seq.
- 8.11.6 <u>Relocation</u>. The requirements of the Uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970 (42 USC 4601 et seq.) and implementing regulations at 49 CFR 24 et seq.; Section 104(d) of the Housing and Community Development Act of 1974 and implementing regulations at 24 CFR 42 et seq.; 24 CFR 92.353; and California Government Code 7260 et seq. and implementing regulations at 25 California Code of Regulations 6000 et seq. These requirements do not supplant the additional relocation requirements listed above in Section 8.3.7.
- 8.11.7 <u>Discrimination against the Disabled</u>. The requirements of Section 504 of the Rehabilitation Act of 1973 (29 USC\_794), and federal regulations issued pursuant thereto, which prohibit discrimination against the disabled in any federally assisted program, the requirements of the Architectural Barriers Act of 1968 (42 USC 4151-4157) and the applicable requirements of Title II and/or Title III of the Americans with Disabilities Act of 1990 (42 USC 12131 et seq.), and federal regulations issued pursuant thereto.

- 8.11.8 <u>Clean Air and Water Acts</u>. The Clean Air Act, as amended, 42 USC\_7401 et seq., the Federal Water Pollution Control Act, as amended, 33 USC\_1251 et seq., and the regulations of the Environmental Protection Seller with respect thereto, at 40 CFR 1500 et seq., as amended from time to time.
- 8.11.9 <u>Uniform Administrative Requirements HOME</u>. The provisions of 24 CFR 92.505 regarding cost and auditing requirements.
- 8.11.10 <u>Uniform Administrative Requirements CDBG</u>. The provisions of 24 CFR 570.502 regarding cost and auditing requirements.
- 8.11.11 <u>Training Opportunities</u>. The requirements of Section 3 of the Housing and Urban Development Act of 1968 ("Section 3"), as amended, 12 USC 1701(u) requiring that to the greatest extent feasible opportunities for training and employment be given to lower income residents of the project area and agreements for work in connection with the project be awarded to business concerns which are located in, or owned in substantial part by persons residing in, the areas of the project. The Buyer agrees to include the following language in all subcontracts executed under this Agreement:
- 8.11.11.1 The work to be performed under this contract is subject to the requirements of Section 3 of the Housing and Urban Development Act of 1968, as amended, 12 USC Section 1701u. The purpose of Section 3 is to ensure that employment and other economic opportunities generated by HUD assistance or HUD-assisted projects covered by Section 3, shall, to the greatest extent feasible, be directed to low- and very low-income persons, particularly persons who are recipients of HUD assistance for housing.
- 8.11.11.2 The parties to this contract agree to comply with HUD's regulations in 24 CFR 135 <u>et seq.</u>, which implement Section 3. As evidenced by their execution of this contract, the parties to this contract certify that they are under no contractual or other impediment that would prevent them from complying with the Part 135 regulations.
- 8.11.11.3 The contractor agrees to send to each labor organization or representative of workers with which the contractor has a collective bargaining agreement or other understanding, if any, a notice advising the labor organization or workers' representative of the contractor's commitments under this Section 3 clause; and will post copies of the notice in conspicuous places at the work site where both employees and applicants for training and employment positions can see the notice. The notice shall describe the Section 3 preference; shall set forth minimum number and job titles subject to hire; availability of apprenticeship and training positions; the qualifications for each; the name and location of the person(s) taking applications for each of the positions; and the anticipated date the work shall begin.
  - 8.11.11.4 The contractor agrees to include this Section 3 clause in

every subcontract subject to compliance with regulations in 24 CFR 135 <u>et seq.</u>, and agrees to take appropriate action, as provided in an applicable provision of the subcontract or in this Section 3 clause, upon a finding that the subcontractor is in violation of the regulations in 24 CFR 135 <u>et seq.</u> The contractor will not subcontract with any subcontractor where the contractor has notice or knowledge that the subcontractor has been found in violation of the regulations in 24 CFR 135 <u>et seq.</u>

- 8.11.11.5 The contractor will certify that any vacant employment positions, including training positions, that are filled (i) after the contractor is selected but before the contract is executed, and (ii) with persons other than those to whom the regulations of 24 CFR 135 et seq. require employment opportunities to be directed, were not filled to circumvent the contractor's obligations under 24 CFR 135 et seq.
- 8.11.11.6 Noncompliance with HUD's regulations in 24 CFR 135 et seq. may result in sanctions, termination of this contract for default, and debarment or suspension from future HUD assisted contracts.
- 8.11.11.7 With respect to work performed in connection with Section 3 covered Indian housing assistance, Section 7(b) of the Indian Self-Determination and Education Assistance Act (25 USC\_450(e)) also applies to the work to be performed under this contract. Section 7(b) requires that to the greatest extent feasible (i) preference and opportunities for training and employment shall be given to Indians, and (ii) preference in the award of contracts and subcontracts shall be given to Indian organizations and Indian-owned Economic Enterprises. Parties to this contract that are subject to the provisions of Section 3 and Section 7(b) agree to comply with Section 3 to the maximum extent feasible, but not in derogation of compliance with Section 7(b).
- 8.11.12 <u>Labor Standards</u>. The applicable labor requirements set forth in 24 CFR 92.354. The prevailing wage requirements of the Davis-Bacon Act and implementing rules and regulations (40 USC\_3141-3148); the Copeland "Anti-Kickback" Act (40 USC\_276(c)) which requires that workers be paid at least once a week without any deductions or rebates except permissible deductions; the Contract Work Hours and Safety Standards Act (40 USC 3701-3708) which requires that workers receive "overtime" compensation at a rate of 1.5 times their regular hourly wage after they have worked forty (40) hours in one (1) week; and Title 29, Code of Federal Regulations, Subtitle A, Parts 1, 3 and 5 are the regulations and procedures issued by the Secretary of Labor for the administration and enforcement of the Davis-Bacon Act, as amended.
- 8.11.13 <u>Drug Free Workplace</u>. The requirements of the Drug Free Workplace Act of 1988 (P.L. 100-690) and implementing regulations at 24 CFR Part 24.
- 8.11.14 <u>Anti-Lobbying; Disclosure Requirements</u>. The disclosure requirements and prohibitions of 31 USC 1352 et seq. and implementing regulations at 24 CFR 87 et seq.
  - 8.11.15 <u>Historic Preservation</u>. The historic preservation requirements set

forth in the National Historic Preservation Act of 1966, as amended (16 USC 470 et seq.) and the procedures set forth in 36 CFR 800 et seq.

- 8.11.16 Religious Organizations. If the Buyer is a religious organization, as defined by the CDBG and/or HOME requirements, the Buyer shall comply with all conditions prescribed by HUD for the use of CDBG and/or HOME funds by religious organizations, including the First Amendment of the United States Constitution regarding church/state principles and the applicable constitutional prohibitions set forth in 24 CFR 570.200(j) and 24 CFR 92.257.
- 8.11.17 <u>HUD Regulations</u>. Any other HUD regulations present or as may be amended, added, or waived in the future pertaining to the Seller Loan funds, including but not limited to HUD regulations as may be promulgated regarding subrecipients.
- 8.11.18 <u>Anti-Lobbying Certification</u>. The Buyer certifies, to the best of the Buyer's knowledge or belief, that:
- 8.11.18.1 No Federal appropriated funds have been paid or will be paid, by or on behalf of it, to any person for influencing or attempting to influence an officer or employee of any Seller, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement;
- 8.11.18.2 No funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any Seller, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, grant, loan, or cooperative agreement, it will complete and submit Standard Form-LLL, Disclosure Form to Report Lobbying, in accordance with its instructions.

This certification is a material representation of fact upon which reliance was placed when this Agreement was made or entered into. Submission of this certification is a prerequisite for making or entering into this Agreement imposed by 31 USC 1352. Any person who fails to file the required certification shall be subject to a civil penalty of not less than Ten Thousand Dollars (\$10,000) and no more than One Hundred Thousand Dollars (\$100,000) for such failure.

# ARTICLE 9 CONDITIONS AFFECTING THIRD PARTY INTERESTS IN THE PROPERTY

Section 9.1 Security Financing; Rights of Holders.

- 9.1.1 No Encumbrances Except Mortgages, Deeds of Trust or Other Financing for the Project. Mortgages, deeds of trust, or any other form of conveyance required for any reasonable method of financing are permitted, but only for the purpose of securing loans of funds to be used for financing or refinancing the construction, reconstruction, rehabilitation of the Project and any other expenditures necessary and appropriate to develop, own and operate the Property in accordance with the provisions of this Agreement. The Buyer shall notify the Seller in advance of any mortgage, deed of trust, or other form of conveyance for financing unless incorporated in the Financing Plan. Except as permitted in the Financing Plan approved by the Seller, the Buyer shall not enter into any such conveyance for financing without the prior written approval of the Seller and shall promptly notify the Seller of any mortgage, deed of trust, sale and lease-back or other financing conveyance, encumbrance or lien that has been created or attached thereto whether by voluntary act of the Buyer or otherwise unless incorporated in the Financing Plan. The words "mortgage" and "deed of trust," as used herein, include all other appropriate modes of financing real estate acquisition, construction and land development. The Seller agrees to enter into a subordination agreement as requested by Buyer's lender on terms reasonably acceptable to the Seller and lender to subordinate this Agreement to the security instruments of lender's loan.
- 9.1.2 <u>Holder Not Obligated to Construct Project</u>. The holder of any mortgage, deed of trust or other security interest authorized by this Agreement shall in no way be obligated by the provisions of this Agreement to construct or complete the Project or to guarantee such construction or completion. Nothing in this Agreement shall be deemed to construe, permit or authorize any such holder to devote the Property to any uses or to construct any improvements thereon other than those uses provided for or authorized by this Agreement.

No Mortgagee (including any Mortgagee who obtains title to Buyer's leasehold interest in the Property or any part thereof as a result of foreclosure proceedings or transfer in lieu or foreclosure) shall be obligated by the provisions of this Agreement to construct the improvements unless Mortgagee expressly assumes such obligation by written notice to Seller. Whether or not a Mortgagee elects to assume Buyer's obligation to construct the improvements, nothing in this Agreement shall be construed to permit such Mortgagee to construct any improvements other than the improvements authorized under this Agreement. If the Mortgagee elects to assume Buyer's obligation to construct the improvements, Mortgagee shall not be bound by the Schedule of Performance, provided that, upon assuming such obligation, Mortgagee and Seller shall execute a new Schedule of Performance and Mortgagee shall complete the Improvements in accordance with the new schedule of performance. If, after acquiring Buyer's interest in the Property, Mortgagee elects not to assume Buyer's obligation to complete the improvements, Mortgagee shall so notify Seller within sixty (60) days after Mortgagee's acquisition of the Buyer's interest in the Property, and Mortgagee shall use good faith efforts to sell such interest within six (6) months after delivery of such notice to a buyer who will construct the improvements. In the event that Buyer receives a Section 202 Capital Grant from HUD, if and for so long as the Property is subject to a HUD 202 Use Agreement, Regulatory Agreement, and/or Deed of Trust, this Agreement, shall be subject to the HUD-Required Provisions Rider attached hereto as Exhibit N.

- 9.1.3 Notice of Default to Mortgage, Deed of Trust or Other Security Interest Holders: Right to Cure. Whenever the Seller shall deliver any notice or demand to the Buyer with respect to any breach or default by the Buyer in completion of construction of the Project, the Seller shall at the same time deliver a copy of such notice or demand to each holder of record of any security interest authorized by this Agreement who has previously made a written request to the Seller therefore. Each such holder shall (insofar as the rights of the Seller are concerned) have the right, at its option, within 30 days after the receipt of the notice, to cure or remedy or commence to cure or remedy any such default and to add the cost thereof to the security interest debt and the lien on its security interest. In the event there is more than one such holder, the right to cure or remedy a breach or default of the Buyer under this paragraph shall be exercised by the holder first in priority or as the holders may otherwise agree among themselves, but there shall be only one exercise of such right to cure and remedy a breach or default of the Buyer under this paragraph. Nothing contained in this Agreement shall be deemed to permit or authorize such holder to undertake or continue the construction or completion of the Project (beyond the extent necessary to conserve or protect the Project or construction already made) without first having expressly assumed the Buyer's obligations to the Seller by written agreement satisfactory to the Seller. The holder in that event must agree to complete, in the manner provided in this Agreement, the Project to which the lien of such holder relates and submit evidence satisfactory to the Seller that it has the qualifications and financial responsibility necessary to perform such obligations. Any such holder properly completing such Project shall be entitled, upon written request made to the Seller, to a Certificate of Completion from the Seller.
- 9.1.4 Failure of Holder to Complete Improvements. In any case where, six (6) months after a default by the Buyer in completion of construction of the Improvements, the holder of any mortgage, deed of trust or other security interest creating a lien or encumbrance upon the Property has not exercised the option to construct, or if it has exercised the option and has not proceeded diligently with construction, the Seller may purchase the mortgage, deed of trust or other security interest by payment to the holder of the amount of the unpaid debt, plus any accrued and unpaid interest. If the Buyer's interest in the Property has vested in the holder, the Seller, if it so desires, shall be entitled to the conveyance of such interest in the Property from the holder to the Seller upon payment to the holder of an amount equal to the sum of the following:
- 9.1.4.1The unpaid security interest debt at the time the leasehold interest became vested in the holder (less all appropriate credits, including those resulting from collection and application of rentals and other income received during foreclosure proceedings);
  - 9.1.4.2All expenses with respect to the reconveyance;

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- 9.1.4.3The net expenses, if any (exclusive of general overhead), incurred by the holder as a direct result of the subsequent management of the Property and Project:
- 9.1.4.4The costs of any authorized improvements made by such holder; and
- 9.1.4.5An amount equivalent to the interest that would have accrued on the aggregate of such amounts had all such amounts become part of the debt and had the debt continued in existence to the date of payment by the Seller.

In the event that Buyer receives a Section 202 Capital Grant from HUD, if and for so long as the Property is subject to a HUD 202 Use Agreement, Regulatory Agreement, and/or Deed of Trust, this Agreement, shall be subject to the HUD-Required Provisions Rider attached hereto as Exhibit N.

9.1.5 Right of Seller to Cure Security Interest Default. In the event of a default or breach by the Buyer of a mortgage, deed of trust or other security interest with respect to the Property prior to completion of the Project and the holder has not exercised its option to complete the Project, the Seller may cure the default prior to completion of any foreclosure. In such event, the Seller shall be entitled to reimbursement from the Buyer of all costs and expenses incurred by the Seller in curing the default. The Seller shall also be entitled to a lien upon the Buyer's interest in the Property to the extent of such costs and disbursements. Any such lien shall be subject to mortgages, deeds of trust or other security interests executed for the sole purpose of obtaining funds to develop the Property as authorized herein.

# ARTICLE 10 CHANGES IN BUYER

Section 10.1 <u>Changes only Pursuant to this Agreement</u>. The qualifications, experience and expertise of the Buyer are of particular concern to the Seller. It is because of these qualifications, experience and expertise that the Seller has entered into this Agreement. No voluntary or involuntary successor in interest to the Buyer shall acquire any rights or powers under this Agreement, other than pursuant to a Transfer permitted in Section 10.3. Any attempt to assign this Agreement or transfer any interest of the Buyer under this Agreement without the prior written consent of the Seller shall be null and void and shall confer no rights or privileges upon the purported assign.

Section 10.2 <u>Prohibition Against Transfer of Property and Assignment of Agreement Prior To Completion</u>. Prior to the recording of the Notice of Completion, the Buyer shall not voluntarily or involuntarily make or attempt any total or partial sale, transfer, conveyance, assignment or lease ("Transfer") of the whole or any part of the Property or the buildings or structures thereon or this Agreement without the prior written approval of the Seller which Seller may withhold in its sole and absolute discretion.

If the Buyer proposes a Transfer of the Property or a portion thereof, other than as authorized in Section 10.3, the proposed transferee shall have the qualifications and financial resources necessary and adequate as may be reasonably determined by the Seller to fulfill the obligations undertaken in this Agreement by the Buyer. Any transferee, by instrument in writing satisfactory to the Seller and in form recordable among the land records, for itself and its successors and assigns, and for the benefit of the Seller shall expressly assume all of the obligations of the Buyer under this Agreement relating to the Property and agree to be subject to all the conditions and restrictions to which the Buyer is subject. There shall be submitted to the Seller for review all instruments and other legal documents proposed to affect any such Transfer; and if approved by the Seller its approval shall be indicated to the Buyer in writing. This Section 10.2 shall not be deemed to prevent the granting of easements, rights of way, licenses or permits to facilitate the development of the Property.

In the absence of specific written agreement by the Seller, no Transfer by the Buyer shall be deemed to relieve the Buyer or any other party from any obligations under this Agreement.

# Section 10.3 Permitted Transfers With Prior Approval; Seller Pre-Approved Transfers.

- 10.3.1 Except as permitted under Subsections 10.3.2, 10.3.3, 10.3.4 and 10.3.5, any Transfer shall be permitted only after (1) the Seller, in its reasonable discretion, has delivered to the Buyer its prior written approval of such Transfer, and (2) the transferee has assumed the Buyer's obligations under this Agreement by signing an assignment assumption and release agreement, in a form prepared by the Seller, and such other reasonable documentation as the Seller may reasonably require to evidence such transferee's assumption of the Buyer's duties and obligations under the Loan Documents.
- 10.3.2 Buyer anticipates syndicating the low income housing tax credits that will be generated by the Development, which syndication will require (i) formation of a limited partnership, the general partner of which shall be a wholly-controlled affiliate of Buyer (the "Partnership" or the "Borrower") and the initial limited partner shall be Buyer or a wholly-controlled affiliate of Buyer and (ii) a subsequent transfer of the limited partner interest in Borrower to the initial investor limited partner(s). The Seller hereby approves the initial Transfer of the limited partner interest in Borrower, provided that (i) the amended and restated partnership agreement is submitted to the Seller for review and approval; and (ii) the partnership documents do not conflict with the Loan Documents.
- 10.3.3 The Seller hereby approves future Transfers of the investor limited partner(s) interest(s) in the Partnership provided that: (i) such Transfers do not affect the timing and amount of the limited partner capital contributions provided for in the amended partnership agreement approved by the Seller; and (ii) in subsequent Transfers, a wholly-owned or wholly-controlled affiliate of the initial investor limited

partner retains a membership or partnership interest and/or serves as a managing member or managing general partner of the successor limited partner.

- 10.3.4 The Seller hereby approves a Transfer of the Property from the Borrower to Eden Housing Inc. ("Eden") or wholly-controlled affiliate of Eden, and an assumption of the Seller Loan by such transferee at or before the end of the fifteen (15)-year compliance period as described in Section 42(i)(1) of the Internal Revenue Code, pursuant to an option agreement as described or to be described in the Partnership agreement (the "Option Agreement"), provided that the transferee expressly assumes the obligations of the Partnership under the Loan Documents, utilizing a form of assignment and assumption agreement to be provided by the Seller.
- 10.3.5 In the event the general partner of the Borrower is removed by the investor limited partner of the Borrower for cause following default under the partnership agreement, the Seller hereby approves the Transfer of the general partner interest to a 501(c)(3) tax exempt nonprofit corporation selected by the limited partner and approved by the Seller, which approval shall not be withheld unreasonably.

# ARTICLE 11 DEFAULT AND REMEDIES

- Section 11.1 <u>Events of Default</u>. Each of the following shall constitute a "Default" by the Buyer under this Agreement:
- 11.1.1 <u>Failure to Obtain Approvals</u>. Failure of the Buyer to diligently and in good faith cause satisfaction of any of the conditions set forth in Article 3.
- 11.1.2 <u>Failure to Make Payment</u>. Failure of the Buyer to repay the principal and any interest on the Seller Loan that is due and payable to the Seller pursuant to the Loan Documents following written notice by the Seller of such failure and ten (10) days opportunity to cure.
- 11.1.3 <u>Failure to Construct</u>. Notwithstanding Sec 3.10(c), failure of the Buyer to commence and prosecute to completion, construction of the Development within the time frames set forth in Schedule of Performance.
- 11.1.4 <u>Breach of Covenants</u>. Other than the failures addressed above in Subsections 11.1.1, 11.1.2 and 11.1.3, failure of the Buyer to duly perform, comply with, or observe any of the conditions, terms, or covenants of any of the Loan Documents, and such failure having continued uncured for thirty (30) days after receipt of written notice thereof from the Seller to the Buyer or, if the breach cannot be cured within thirty (30) days, the Buyer shall not be in breach so long as the Buyer is diligently undertaking to cure such breach and such breach is cured within sixty (60) days; provided, however, that if a different period or notice requirement is specified under any other provision of this Article 11, the specific provisions shall control.

- 11.1.5 <u>Default Under Other Loans</u>. A default is declared under any Approved Financing by the lender of such Approved Financing (subject to applicable notice and cure).
- 11.1.6 <u>Insolvency</u>. A court having jurisdiction shall have made or entered any decree or order (i) adjudging the Buyer to be bankrupt or insolvent, (ii) approving as properly filed a petition seeking reorganization of the Buyer or seeking any arrangement for the Buyer under the bankruptcy law or any other applicable debtor's relief law or statute of the United States or any state or other jurisdiction, (iii) appointing a receiver, trustee, liquidator, or assignee of the Buyer in bankruptcy or insolvency or for any of their properties, (iv) directing the winding up or liquidation of the Buyer, if any such decree or order described in clauses (i) to (iv), inclusive, shall have continued unstayed or undischarged for a period of ninety (90) days; or (v) the Buyer shall have admitted in writing its inability to pay its debts as they fall due or shall have voluntarily submitted to or filed a petition seeking any decree or order of the nature described in clauses (i) to (iv), inclusive. The occurrence of any of the events of Default in this paragraph shall act to accelerate automatically, without the need for any action by the Seller, the indebtedness evidenced by the Note.
- 11.1.7 <u>Assignment</u>; <u>Attachment</u>. The Buyer shall have assigned its assets for the benefit of its creditors or suffered a sequestration or attachment of or execution on any substantial part of its property, unless the property so assigned, sequestered, attached or executed upon shall have been returned or released within ninety (90) days after such event or, if sooner, prior to sale pursuant to such sequestration, attachment, or execution. The occurrence of any of the events of default in this Subsection shall act to accelerate automatically, without the need for any action by the Seller, the indebtedness evidenced by the Note.
- 11.1.8 <u>Suspension</u>; <u>Dissolution</u>. The Buyer shall have voluntarily suspended its business or the dissolution of the Buyer.
- 11.1.9 <u>Liens on Property and the Development</u>. There shall be filed any claim of lien (other than liens approved in writing by the Seller) against the Development, or any part thereof, or any interest or right made appurtenant thereto, or the service of any notice to withhold proceeds of the Loan and the continued maintenance of said claim of lien or notice to withhold for a period of twenty (20) days without discharge or satisfaction thereof or provision therefore (including, without limitation, the posting of bonds) satisfactory to the Seller.
- 11.1.10 <u>Condemnation</u>. The condemnation, seizure, or appropriation of all or the substantial part of the Property and the Development, except that condemnation by the Seller or the Seller shall cause the Seller Loan to accelerate but shall not be a Default.
- 11.1.11 <u>Unauthorized Transfer</u>. Any Transfer other than as permitted by Article 10.

- 11.1.12 <u>Representation or Warranty Incorrect</u>. Any representation or warranty of the Buyer contained in this Agreement, or in any application, financial statement, certificate, or report submitted to the Seller in connection with any of the Loan Documents, proves to have been incorrect in any material and adverse respect when made.
- 11.1.13 <u>Applicability to General Partner</u>. In the event the Buyer is a partnership, the occurrence of any of the events set forth in Subsection 11.1.6, Subsection 11.1.7 or Subsection 11.1.8 in relation to the general partner of the Buyer.
- Section 11.2 <u>Remedies.</u> The occurrence of any Default hereunder following the expiration of all applicable notice and cure periods will, either at the option of the Seller or automatically where so specified, relieve the Seller of any obligation to make or continue the Seller Loan and shall give the Seller the right to proceed with any and all remedies set forth in this Agreement and the Loan Documents, including but not limited to the following:
- 11.2.1 Acceleration of Note. Subject to the non-recourse provision in the Promissory Note and Section 3.11 above, the Seller shall have the right to cause all indebtedness of the Buyer to the Seller under this Agreement and the Note, together with any accrued interest thereon, to become immediately due and payable. The Buyer waives all right to presentment, demand, protest or notice of protest or dishonor. The Seller may proceed to enforce payment of the indebtedness and to exercise any or all rights afforded to the Seller as a creditor and secured party under the law including the Uniform Commercial Code, including foreclosure under the Deed of Trust. The Buyer shall be liable to pay the Seller on demand all reasonable expenses, costs and fees (including, without limitation, reasonable attorney's fees and expenses) paid or incurred by the Seller in connection with the collection of the Loan and the preservation, maintenance, protection, sale, or other disposition of the security given for the Loan.
- 11.2.2 <u>Assignment Agreement</u>. The Seller may exercise all rights under the Assignment Agreement. The Buyer shall promptly deliver to the Seller copies of all plans and specifications for the Development, all permits and approvals obtained in connection with the Development, and all applications for permits and approvals not yet obtained but needed in connection with the Development.
- 11.2.3 <u>Specific Performance</u>. The Seller shall have the right to mandamus or other suit, action or proceeding at law or in equity to require the Buyer to perform its obligations and covenants under the Loan Documents or to enjoin acts or things which may be unlawful or in violation of the provisions of the Loan Documents.
- 11.2.4 <u>Special Remedy for Breach of Use Requirement</u>. Pursuant to 24 CFR 570.503(b)(7)(ii), if after acquisition of the Property, the Buyer changes the planned use of the Property to a non-CDBG eligible use, or if after completion of construction of the Improvements, the Buyer ceases to use the Development as required by this

agreement, the Seller shall have the right to require the Buyer to pay the Seller an amount equal to the current market value of the Development (as determined by appraisal) less any portion of that value attributable to non-CDBG Funds used for the development of the Development (based on a pro rata allocation of funds used by Buyer in its development of the Development). Funds recovered from Buyer pursuant to this Subsection shall be credited against amounts outstanding under the Note.

- 11.2.5 <u>Right of Contest</u>. The Buyer shall have the right to contest in good faith any claim, demand, levy, or assessment the assertion of which would constitute a Default hereunder. Any such contest shall be prosecuted diligently and in a manner unprejudicial to the Seller or the rights of the Seller hereunder.
- 11.2.6 Remedies Cumulative. Subject to the non-recourse provisions contained in the Promissory Note, no right, power, or remedy given to the Seller by the terms of this Agreement or the Loan Documents is intended to be exclusive of any other right, power, or remedy; and each and every such right, power, or remedy shall be cumulative and in addition to every other right, power, or remedy given to the Seller by the terms of any such instrument, or by any statute or otherwise against the Buyer and any other person. Neither the failure nor any delay on the part of the Seller to exercise any such rights and remedies shall operate as a waiver thereof, nor shall any single or partial exercise by the Seller of any such right or remedy preclude any other or further exercise of such right or remedy, or any other right or remedy.

# ARTICLE 12 GENERAL PROVISIONS

## Section 12.1 Relationship of Parties.

- 12.1.1 Nothing contained in this Agreement shall be interpreted or understood by any of the parties, or by any third persons, as creating the relationship of employer and employee, principal and agent, limited or general partnership, or joint venture between the Seller and the Buyer or the Buyer's agents, employees or contractors, and the Buyer shall at all times be deemed an independent contractor and shall be wholly responsible for the manner in which it or its agents, or both, perform the services required of it by the terms of this Agreement for the development of the Development. In regards to the development of the Development, the Buyer shall be solely responsible for all matters relating to payment of its employees, including compliance with Social Security, withholding and all other laws and regulations governing such matters, and shall include requirements in each contract that contractors shall be solely responsible for similar matters relating to their employees. The Buyer agrees to be solely responsible for its own acts and those of its agents and employees.
- 12.1.2 The Architect has been selected by the Buyer as the architect for the Development, and the Buyer may, from time to time, select other consultants and vendors for the Development. Notwithstanding the preceding paragraph, the Seller shall have the right to provide input regarding the selection and, if necessary, the

replacement of such other consultants or vendors employed by the Buyer to perform the construction contemplated by this Agreement, and shall have the right to provide input regarding the replacement of the previously selected Architect, if necessary. The Buyer shall consider in good faith such input from the Seller, and shall confer with the Seller, upon request, regarding such selection and replacement decisions.

Section 12.2 <u>No Claims</u>. Nothing contained in this Agreement shall create or justify any claim against the Seller, by any person the Buyer may have employed or with whom the Buyer may have contracted relative to the purchase of materials, supplies or equipment, or the furnishing or the performance of any work or services with respect to the construction of the Development.

Section 12.3 <u>Amendments</u>. No alteration or variation of the terms of this Agreement shall be valid unless made in writing by the parties.

Section 12.4 Indemnification. Except as caused by the Seller's willful misconduct, the Buyer agrees to indemnify, protect, hold harmless and defend (by counsel reasonably satisfactory to the Seller) the Seller and its respective council members, officers and employees, from all suits, actions, claims, causes of action, costs, demands, judgments and liens arising out of the performance or non-performance of the obligations under this Agreement by the Buyer Parties, the purchase and ownership of the Property by the Buyer, the development, marketing, rental, operation and management of the Development by the Buyer Parties, or any documents executed by the Buyer in connection with the Development. The provisions of this Section 12.4 shall survive termination of this Agreement. The "Buyer Parties" shall mean the Buyer and its general partner, agents and representatives. Notwithstanding the foregoing, Section 4.8.2 shall apply.

Section 12.5 Non-Liability of Officials, Employees and Agents. No member, official, employee or agent of the Seller shall be personally liable to the Buyer Parties or their successors, in the event of any Default or breach by the Seller, or for any amount which may become due to the Buyer Parties or their successors or on any obligation under the terms of this Agreement. No director, officer, employee or agent of the Buyer Parties shall be personally liable to the Seller in the event of any Default or breach by the Buyer, or for any amount which may become due to the Seller or on any obligation under the terms of this Agreement.

Section 12.6 <u>No Third Party Beneficiaries</u>. There shall be no third party beneficiaries to this Agreement.

Section 12.7 Action by the Seller. Except as may be otherwise specifically provided herein, whenever any approval, notice, direction, consent, request, extension of time, waiver of condition, termination, or other action by the Seller is required or permitted under this Agreement, such action may be given, made, or taken by the Seller's City Manager or his/her designee without further approval by the Seller's City Council, and any such action shall be in writing. The amount of the Loan may not be increased and

the intended uses of the property may not be changed, without approval of the Seller's City Council.

Section 12.8 <u>Waivers</u>. Any waiver by the Seller of any obligation or condition in this Agreement must be in writing. No waiver will be implied from any delay or failure by the Seller to take action on any breach or default of the Buyer or to pursue any remedy allowed under this Agreement or applicable law. Any extension of time granted to the Buyer to perform any obligation under this Agreement shall not operate as a waiver or release from any of its obligations under this Agreement. Consent by the Seller to any act or omission by the Buyer shall not be construed to be consent to any other or subsequent act or omission or to waive the requirement for the Seller's written consent to future waivers.

Section 12.9 <u>Notices, Demands and Communications</u>. Formal notices, demands, and communications between the Seller and the Buyer shall be sufficiently given if and shall not be deemed given unless dispatched by registered or certified mail, postage prepaid, return receipt requested, or delivered by express delivery service, return receipt requested, or delivered personally, or faxed with a copy mailed within one business day of facsimile transmission, emailed with a copy mailed within one business day of emailed transmission to the principal office of the Seller and the Buyer as follows:

Seller: Cityof Lodi P.O. Box 3006 Lodi, CA 95241-1910 Attention: City Manager

With a copy to: The City Attorney and Housing Manager

Buyer:
Eden Development, Inc.
22645 Grand Street
Hayward, California 94541-5031
Attention: Executive Director

Such written notices, demands and communications may be sent in the same manner to such other addresses as the affected party may from time to time designate by mail as provided in this Section. Receipt shall be deemed to have occurred on the date shown on a written receipt for delivery or refusal of delivery.

Section 12.10 <u>Parties Bound</u>. Except as otherwise limited herein, the provisions of this Agreement shall be binding upon and inure to the benefit of the parties and their heirs, executors, administrators, legal representatives, successors and assigns.

- Section 12.11 <u>Attorneys' Fees</u>. If any lawsuit is commenced to enforce any of the terms of this Agreement, the prevailing party will have the right to recover its reasonable attorneys' fees and costs of suit from the other party.
- Section 12.12 <u>Severability</u>. If any term of this Agreement is held by a court of competent jurisdiction to be invalid, void or unenforceable, the remainder of the provisions shall continue in full force and effect unless the rights and obligations of the parties have been materially altered or abridged by such invalidation, voiding or unenforceability.
- Section 12.13 <u>Future Seller Actions</u>. The parties acknowledge and agree that this Agreement does not constitute Seller approval of the Land Use Approvals or construction of the Development. The Seller retains full discretion to approve or disapprove the Land Use Approvals and construction of the Development; and
- Section 12.14 <u>Counterparts; Multiple Originals</u>. This Agreement may be signed in one or more counterparts, each of which shall be deemed an original, and all of which taken together shall constitute this Agreement.
- Section 12.15 Force Majeure. In addition to specific provisions of this Agreement, performance by either party shall not be deemed to be in default where delays or defaults are due to war; insurrection; strikes; lock-outs; riots; floods; earthquakes; fires; quarantine restrictions; freight embargoes; lack of transportation; or court order; or any other similar causes (other than lack of funds of Buyer or Buyer's inability to finance the construction of the Development) beyond the control or without the fault of the Party claiming an extension of time to perform. An extension of time for any cause will be deemed granted if notice by the party claiming such extension is sent to the other within ten (10) business days from the commencement of the cause and such extension of time is not rejected in writing by the other party within ten business (10) days of receipt of the notice. In no event shall the Seller be required to agree to cumulative delays in excess of one hundred eighty (180) days.
- Section 12.16 <u>Time is of the Essence</u>. Time is of the essence in this Agreement. Any reference to days means calendar days, unless otherwise specifically stated.
- Section 12.17 <u>Integration Clause</u>. This Agreement, including all exhibits, contains the entire agreement between the parties and supersedes whatever oral or written understanding they may have had prior to the execution of this Agreement. This Agreement shall not be amended or modified except by a written agreement executed by each of the parties hereto.
- Section 12.18 <u>Law Governing</u>. This Agreement shall in all respects be governed by and construed under the law of the State of California. Litigation arising out of or connected with this Agreement shall be instituted and maintained in the courts of San Joaquin County in the State of California, and the parties consent to jurisdiction over

their person and over the subject matter of any such litigation in such courts, and consent to service of process issued by such courts.

- Section 12.19 <u>Ambiguity</u>. The parties acknowledge that this is a negotiated agreement, that they have had the opportunity to have this Agreement reviewed by their respective legal counsel, and that the terms and conditions of this Agreement are not to be construed against any party on the basis of such party's draftsmanship thereof.
- Section 12.20 <u>Gender</u>. All pronouns and any variations thereof shall be deemed to refer to the masculine, feminine, neuter, singular or plural, as the identifications of the person or persons, firm or firms, corporation or corporations may require.
- Section 12.21 <u>Headings</u>. The section headings contained in this Agreement are inserted for convenience only and shall not affect in any way the meaning or interpretation of this Agreement.
- Section 12.22 <u>Investor Limited Partner Provisions</u>. If and when the Buyer transfers the Property and assigns the Loan to a limited partnership in accordance with Section 10.3 to qualify for low income housing tax credit financing, the Seller agrees to the following provisions for the benefit of Buyer's investor limited partner:
- 12.22.1 The Seller will give the limited partner a copy of any written notice (at the limited partner's address set forth in the Regulatory Agreement) that the Seller gives to Buyer under this Agreement, the Regulatory Agreement and the other Seller Loan Documents:
- 12.22.2 The Seller will give the limited partner Ten (10) days after the limited partner's receipt of such notice to cure a non-payment of any sum due under the Seller Loan Documents;
- 12.22.3 The Seller will give the limited partner Thirty (30) days after the limited partner's receipt of such notice to cure any other default under this Agreement, the Regulatory Agreement and other Seller Loan Documents;
- 12.22.4 If a default is incapable of being cured within Thirty (30) days, the Seller will give the limited partner an additional Ninety (90) days to cure such default provided the limited partner has commenced to cure such default and is diligently proceeding to cure such default through the end of such period;
- 12.22.5 If the limited partner makes any such payment or otherwise cures such default, the Seller will accept such action as curing such default as if such payment or cure were made by Buyer;
- 12.22.6 The Seller will permit the limited partner to transfer the limited partner's interest to any person or entity at any time provided that, if at the time of such transfer the limited partner has not made 100% of the capital contributions the limited partner is

required to make to Buyer, the limited partner shall remain liable to Buyer for such capital contributions;

- 12.22.7 The Seller will permit the limited partner to remove the general partner of Buyer in accordance with the Partnership Agreement, provided that the substitute general partner is reasonably acceptable to Seller; and
- 12.22.8 The Seller will permit insurance and condemnation proceeds to be used to rebuild the Development provided that (i) sufficient funds are provided from other sources to effectively rebuild the Development to a lawful multifamily housing complex, and (ii) subject to the rights of any senior lenders, Seller shall hold all such proceeds and disburse them based on the progress of construction, subject to such additional reasonable conditions as Seller may impose
- Section 12.23 <u>HUD Required Provisions</u>. If the Buyer receives a Section 202 Capital Grant from HUD and the Property and Buyer are subject to the HUD Use Agreement and HUD Regulatory Agreement, then upon the recordation of the HUD Use Agreement and HUD Regulatory Agreement against the Property, the Seller and Buyer agree to comply with the provisions contained in the HUD-Required Provisions Rider attached hereto as Exhibit N.

Section 12.24 <u>Memorandum of Purchase and Development Agreement</u>. The Parties shall execute and record a Memorandum of this Agreement in the form attached as <u>Exhibit O</u> hereto, giving notice of this Agreement.

[signature page to follow]

IN WITNESS WHEREOF, the parties have executed this Agreement on the day and year shown below the name of each of the parties.

# Eden Development, Inc., a California nonprofit public benefit corporation

	By: _	Linda Mandolini, Executive Director				
		City of Lodi, a municipal corporation				
		By: Its: City Manager				
Approved as to Form:						
City Attorney 555	_					
Attest:						
	_					
City Clerk						

# **EXHIBIT A**

# Legal Description of the Property

Real property in the City of LODI, County of SAN JOAQUIN, State of CALIFORNIA, described as follows:

PARCEL 1 AS SHOWN ON THE PARCEL MAP FILED NOVEMBER 4, 1996, IN BOOK 20 OF PARCEL MAPS, AT PAGE 139, SAN JOAQUIN COUNTY RECORDS.

# **EXHIBIT B**

Exclusive Negotiating Rights Agreement

#### EXCLUSIVE RIGHT TO NEGOTIATE AGREEMENT

This Exclusive Right to Negotiate Agreement ("Agreement") is entered into effective as of 2009 ("Effective Date"), by and between the City of Lodi, a municipal corporation ("City") and Eden Development, Inc., a California nonprofit public benefit corporation ("Eden"). City and Eden are referred to collectively as the "Parties."

#### RECITALS

- A. The City owns that unimproved parcel consisting of approximately 3.39 acres located at 2245 Tienda Drive in the City of Lodi, more particularly described in <u>Exhibit A</u> attached hereto (the "**Property**").
- B. The City has determined that the desired future use of the Property shall be an affordable rental residential development that is age restricted for seniors. Accordingly, the City issued a Request for Qualifications ("RFQ") inviting submissions from developers interested in developing the Property with affordable rental housing for seniors with restrictions compatible with the financing requirements of the Community Development Block Grant Program ("CDBG"), the Home Investment Partnership Act ("HOME") and the Department of Housing and Urban Development ("HUD") Section 202 Supportive Housing for the Elderly Program ("HUD 202").
- C. In response to the City's RFQ, Eden submitted its qualifications to construct, own and operate rental housing affordable to very low and low income senior households at the Property (the "Senior Project"). On April 1, 2009, the City Council selected Eden as the developer for the Property and directed staff to proceed with the preparation of this Agreement for the exclusive right to negotiate an agreement whose terms and conditions would govern the conveyance of the Property to Eden for the development of the Senior Project, by Eden.
- D. In reliance on the City Council's selection of Eden as the developer of the Property, Eden will commence its due diligence and predevelopment activities for the acquisition of the Property and development of the Senior Project, including submitting applications for project financing, which include but are not limited to CDBG, HOME and HUD 202 funds.
- E. Until such time that the appropriate environmental assessment of the Senior Project is complete in accordance with the provisions of the California Environmental Quality Act ("CEQA") and the National Environmental Policy Act ("NEPA"), an Option to Purchase and Purchase Agreement ("Purchase Agreement") or a Disposition Development and Loan Agreement ("DDLA")cannot be entered into by the Parties. This Agreement is expressly conditioned on a subsequent determination to proceed with, modify or cancel the Senior Project based on the required environmental review, pursuant to CEQA and NEPA requirements.
- F. The purpose of this Agreement is to set forth the Parties' common understanding that Eden shall have the exclusive right to negotiate a Purchase Agreement or a DDLA to develop the Property, and that for the term set forth in this Agreement, the City shall not discuss or negotiate development opportunities or rights with respect to the Property with any other person or

entity other than Eden, and that the Parties shall enter into a Purchase Agreement or DDLA, to be negotiated, upon environmental approval of the Senior Project.

- G. As more fully set forth in this Agreement, the Parties acknowledge and agree that this Agreement does not grant Eden the right to acquire the Property or construct the Senior Project, nor does it obligate Eden to any activities or costs to acquire the Property or construct the Senior Project
- H. In addition to the purpose set forth in Recital F, this Agreement provides evidence of the Parties intention regarding Eden's site control of the Property for the future acquisition and development of the Property, to induce potential project lenders to accept Eden's applications for project financing for the Senior Project.

**NOW THEREFORE**, in consideration of the mutual covenants and agreements set forth below and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties agree as follows.

1. <u>Disposition</u>, <u>Development and Loan Agreement</u>. The Parties shall use their best efforts to successfully negotiate a Purchase Agreement or DDLA which shall describe the terms and conditions governing disposition of the Property for the development of the Senior Project. The Parties agree that a Purchase Agreement or DDLA shall include, without limitation, the following terms; provided however, nothing herein is intended to or shall limit the City's discretionary authority to approve, deny or condition specific land use entitlements for the Senior Project based on the required environmental review.

## 1.1. Senior Project.

- 1.1.1. <u>Development Concept</u>. The concept for the Senior Project includes the development of up to Ninety (90) rental housing units serving low-income seniors. The concept of "aging in place" (i.e., making sure that seniors can live independently even as they become frail), will be integral to the Senior Project. Accessibility will also be a priority. The Senior Project will have an elevator, include community spaces, laundry facilities and management offices, and all units will be fully adaptable and/or accessible.
- 1.1.2. Affordability Requirements. Upon conveyance of the Property to Eden, the Property will be subject to a recorded regulatory agreement between Eden and the City that will require Forty Nine Percent (49%) of the rental units be offered for rent and occupancy by very low and low income senior households at an affordable rent for a term of not less than Fifty Five (55) years.

#### 1.2. Financial Terms.

1.2.1. <u>Purchase Price</u>. The purchase price for the Property shall be Six Hundred Thirty Dollars (\$630,000), as is substantiated by a qualified appraisal dated July 2, 2009.

### 1.2.2. Financing.

1.2.2.1. City CDBG and/or HOME Loan to Eden. Eden shall apply to the City for a CDBG and HOME loan of funds which have been set aside by the City in the amount of \$1,100,000.00, to finance the closing cost for Eden's acquisition of

the Property, with the balance of the loan proceeds used to finance predevelopment costs for the Senior Project. The City loan to Eden shall have, at a minimum, the following terms: be a nonrecourse loan secured by the Property; repaid on a residual receipts basis; shall be bear interest at a simple rate not to exceed 3% per annum and shall be contingent (i.e., no accrual of interest if the interest is not paid current annually) if necessary to make the Senior Project financially feasible; and shall mature 55 years from the final certificate of occupancy issued for the Senior Project.

- 1.2.2.2. <u>State HOME Funds</u>. On or before August 14, 2009, Eden shall apply to the State of California ("State") for a State HOME grant of funds in the approximate amount of \$2, 800,000.00 to finance pre-development and development costs.
- 1.2.2.3. <u>HUD Section 202 Funds</u>. On or around September, 2009, Eden shall apply for HUD 202 funds in response to HUD's 2009 Notice of Funding Availability ("NOFA"). If the Senior Project is not selected for 2009 funding, Eden shall submit for HUD 202 financing in 2010 and 2011.
- 1.3 <u>City Approvals</u>. Eden shall be responsible for obtaining all approvals required by City for the Senior Project in accordance with City's standard application process for discretionary land use entitlements, including payment for all of City's costs of processing such approvals. Nothing set forth herein shall be construed as a grant of any such approvals, or as an obligation on the part of City to grant such approvals.
- 2. Purchase Agreement or DDLA Acknowledgments. The Parties agree that they shall use good faith efforts to seek City Council approval of a Purchase Agreement or DDLA by April 30, 2010. Eden expressly acknowledges that a Purchase Agreement or DDLA resulting from negotiations contemplated by this Agreement shall become effective only if a Purchase Agreement or DDLA is approved by the City Council following notice and hearing as required by applicable law and compliance with all other requirements of law, including without limitation CEQA and NEPA requirements. Without limiting the generality of the foregoing, this Agreement does not impose a binding obligation on the City to convey the Property to Eden, nor does it obligate the City to grant any approvals or authorizations required for the Senior Project. The Parties acknowledge that approval and execution of a Purchase Agreement or DDLA may precede formal approval and adoption of entitlements necessary for the development of the Senior Project, and the Parties agree that a Purchase Agreement or DDLA will provide that conveyance of the Property will be expressly contingent upon City Council approval, as applicable, of all discretionary entitlements required for the Senior Project.
- 3. Eden's Exclusive Right to Negotiate with City: Term. For a period of two (2) years commencing on the Effective Date (the "Term"), the City agrees that it will not, during the Term of this Agreement, directly or indirectly, through any officer, employee, agent, or otherwise, solicit, the submission of bids, offers or proposals by any person or entity with respect to the acquisition of any interest in the Property or the development of the Property, and the City shall not engage any broker, financial adviser or consultant to initiate or encourage proposals or offers from other parties with respect to the disposition or development of the Property or any portion thereof.

- 4. Eden's Studies; Right of Entry. During the Term, Eden shall use its best efforts to prepare, at Eden's expense, any studies, surveys, plans, specifications and reports ("Eden's Studies") Eden deems necessary or desirable in Eden's sole discretion, to determine the suitability of the Property for the Senior Project. Such studies may include, without limitation, title investigation, relocation plans, marketing, feasibility, soils, seismic and environmental studies, financial feasibility analyses and design studies. Eden shall be responsible for obtaining the City's advance written permission from the City Manager or his designee for access to the Property as may be necessary to prepare Eden's Studies. In connection with entry onto the Property, Eden shall and hereby agrees to indemnify, defend (with counsel approved by the City) and hold harmless the Indemnities (defined in Section 11) from and against all Claims (defined in Section 11) resulting from or arising in connection with entry upon the Property by Eden or Eden's agents, employees, consultants, contractors or subcontractors.
  - 4.1. Right of Entry Agreement; Copies of Reports/Tests. The City may require Eden to execute a right of entry agreement satisfactory to the City prior to entry onto the Property. The City Manager or his designee shall have authority to sign such agreement without further approval of the Council. Eden's inspection, examination, survey and review of the Property shall be at Eden's sole expense. Eden shall provide the City with copies of all reports and test results within ten (10) days following completion of such reports and testing, whether or not such reports and test results are completed prior to or after the expiration or earlier termination of this Agreement.
  - 4.2. <u>Property Condition</u>. Eden shall repair, restore and return the Property to its condition immediately preceding Eden's entry thereon at Eden's sole expense. Eden shall at all times keep the Property free and clear of all liens and encumbrances affecting title to the Property. Eden's indemnification obligations, obligations to provide reports and test results, and obligations to discharge liens that attach to the Property as set forth in <u>Section 11</u> shall survive the expiration or earlier termination of this Agreement.
- 5. The City's Reports and Studies. Within fifteen (15) days following the Effective Date, the City shall make available to Eden for review or copying, at Eden's expense, all non-privileged studies, non-confidential surveys, plans, specifications, reports, and other documents concerning the physical condition of the Property that the City has in its possession or control.
- 6. Relationship of Parties. The Parties agree that nothing in this Agreement is intended to or shall be deemed or interpreted to create among them the relationship of buyer and seller, or of partners or joint venturers.
- 7. Confidentiality; Dissemination of Information. During the Term, each Party shall obtain the consent of the other Party prior to issuing or permitting any of its officers, employees or agents to issue any press release or other information to the press with respect to this Agreement; provided however, no Party shall be prohibited from supplying any information to its representatives, agents, attorneys, advisors, financing sources and others to the extent necessary to accomplish the activities contemplated hereby so long as such representatives, agents, attorneys, advisors, financing sources and others are made aware of the terms of this Section. Nothing contained in this Agreement shall prevent any Party at any time from

complying with the California Public Records Act, furnishing any required information to any governmental entity or authority pursuant to a legal requirement or from complying with its legal or contractual obligations.

#### 8. Termination.

- 8.1. <u>Mutual Consent</u>. This Agreement may be terminated at any time by mutual written consent of the Parties.
- 8.2. City's Right to Terminate. The City shall have the right to terminate this Agreement upon its good faith and reasonable determination that Eden is not proceeding diligently and in good faith to carry out its obligations pursuant to this Agreement. The City shall exercise such right by providing at least thirty (30) days' advance written notice to Eden which notice shall describe the nature of Eden's default hereunder. Notwithstanding the foregoing, if Eden commences to cure such default within such thirty (30) day period and diligently prosecutes such cure to completion within the earliest feasible time, but not later than thirty (30) days following the date of the notice, this Agreement shall remain in effect.

#### 8.3. Eden's Right to Terminate.

- 8.3.1. <u>Financial or Physical Infeasibility</u>. Eden shall have the right to terminate this Agreement, effective upon thirty (30) days' written notice to the City that Eden has determined the Senior Project is financially or physically infeasible and the City has reviewed and agreed, in its reasonable discretion, with Eden's determination.
- 8.3.2. Environmental and/or Entitlement Infeasibility. If the City Council is unable for any reason to adopt or approve the certification of environmental documents required for the Senior Project pursuant to NEPA, CEQA or to rezone the Property for the Senior Project, Eden shall have the right to terminate this Agreement and the City shall reimburse Eden for its actual out-of-pocket costs paid to third parties for predevelopment activities in connection with the proposed development of Property, provided the amount to be reimbursed shall not exceed Fifty Thousand Dollars (\$50,000.00).
- 9. Effect of Termination or Expiration of the Term. Upon termination as provided herein, or upon the expiration of the Term (and any extensions thereof) without the Parties having successfully negotiated a Purchase Agreement or DDLA, this Agreement shall be void, and there shall be no further liability or obligation on the part of any of the Parties or their respective officers, employees, agents or other representatives; provided however, the provisions of Section 4.2, Section 7, Section 8.3.2 and Section 11, shall survive such termination.
- 10. <u>Notices.</u> Each notice, demand or other document required to be given hereunder ("Notice") shall be in writing and shall be delivered personally (including messenger or courier service with evidence of receipt) or sent by the United States Postal Service ("USPS"), certified mail, return receipt requested, with proper postage prepaid, addressed to the parties at the respective addresses set forth below. Each Notice shall be effective upon being so deposited, but the time

period in which a response to any such Notice must be given or any action taken with respect thereto shall commence to run from the date of receipt of the Notice by the addressee thereof.

If to the City: City of Lodi Community Development Department

221 W. Pine Street Lodi, CA 95240

Attention: Joseph Wood, Neighborhood Services Manager

If to Eden: Eden Development, Inc.

22645 Grand Street Hayward, CA 94541-5031 Attention: Executive Director

Copy to: D. Stephen Schwabauer, City Attorney

City of Lodi 221 W. Pine Street Lodi, CA 95240

- 11. Indemnification. Eden hereby covenants to indemnify, hold harmless and defend the City and their respective elected and appointed officials, officers, agents, representatives and employees (all of the foregoing, collectively the "Indemnities") from and against all liability, loss, cost, claim, demand, action, suit, legal or administrative proceeding, penalty, deficiency, fine, damage and expense (including, without limitation, reasonable attorney's fees and costs of litigation) (all of the foregoing, collectively the "Claims") arising out of any act of negligence, misfeasance or willful misconduct of Eden in connection with this Agreement or the activities contemplated hereby. Eden shall have no indemnification obligation with respect to the negligence, misfeasance or willful misconduct of the City or for any Claims arising from the presence of any hazardous materials on the Property prior to conveyance of the Property to Eden. Eden's indemnification obligations set forth in this Section 11, shall survive the expiration or earlier termination of this Agreement. Nothwithstanding the foregoing, in the event a CEQA or NEPA lawsuit is brought which relates to this Agreement, and a Purchase Agreement or DDLA to be negotiated, and/or the Senior Project, the Parties shall meet and confer about whether to proceed with the Senior Project. If the parties are unable to agree, either party may terminate this Agreement without further obligation.
- 12. <u>Severability</u>. If any term or provision of this Agreement or the application thereof shall, to any extent, be held to be invalid or unenforceable, such term or provision shall be ineffective to the extent of such invalidity or unenforceability without invalidating or rendering unenforceable the remaining terms and provisions of this Agreement or the application of such terms and provisions to circumstances other than those as to which it is held invalid or unenforceable unless an essential purpose of this Agreement would be defeated by loss of the invalid or unenforceable provision.
- 13. <u>Amendments; Counterparts.</u> This Agreement may be amended only by a written instrument executed by the Parties or their successors in interest. This Agreement may be executed in multiple counterparts, each of which shall be an original and all of which together shall

constitute one agreement.

- 14. Successors and Assigns; No Third-Party Beneficiaries. This Agreement shall be binding upon and inure to the benefit of the Parties and their respective successors and assigns; provided however, that Eden shall not transfer or assign any of its rights hereunder by operation of law or otherwise without the prior written consent of the City, and any such transfer or assignment without such consent shall be void. Subject to the immediately preceding sentence, this Agreement is not intended to benefit, and shall not run to the benefit of or be enforceable by, any other person or entity other than the Parties and their permitted successors and assigns. The Parties acknowledge that Eden shall have the right to have a Purchase Agreement or DDLA entered into by, or assigned to, a limited partnership in which the general partner is a wholly-controlled affiliate of Eden.
- 15. <u>Captions</u>. The captions of the sections and articles of this Agreement are for convenience only and are not intended to affect the interpretation or construction of the provisions hereof.
- 16. <u>Governing Law</u>. This Agreement shall be governed by and construed in accordance with the laws of the State of California without regard to principles of conflicts of law.

IN WITNESS WHEREOF, the Parties have executed this Agreement as of the date first written above.

### CITY OF LODI

a California municipal corporation

Blair King, City Manager

APPROVED AS TO FORM:

iwabauer, City Attorney

ATTES

Randi-Johl, City Clerk

EDEN DEVELOPMENT, INC.,

a California nonprofit public benefit corporation

By:

Name: Terese McNamee

Its:

Chief Financial Officer and Acting Executive Director

# **EXHIBIT A**

# Legal Description of the Property

Real property in the City of LODI, County of SAN JOAQUIN, State of CALIFORNIA, described as follows:

PARCEL 1 AS SHOWN ON THE PARCEL MAP FILED NOVEMBER 4, 1996, IN BOOK 20 OF PARCEL

MAPS, AT PAGE 139, SAN JOAQUIN COUNTY RECORDS.

# **EXHIBIT C**Approved Development Budget

OURCES of FUNDS Acq./Pro		cq./Predev.	
Predevelopment Loan	\$		
Other Predevelopment Loan Eden LOC	s		1
CDBG funds	s	1 100 000	By 6-30-10
HOME funds (GAP)	\$	658 793	Est 5-201
HUD Capital Advance	\$		1
Tax Exempt Construction Loan	\$		l
FHLB AHP	l s		l
LIH Tax Credit-LP Capital Contribution	\$		l
LIH Tax Credit-GP Capital Contribution	\$		l
Permanent Financing	\$		l
Permanent Financing • 2nd Mortgage	\$		
Deferred Developer Fee	\$		
TOTAL SOURCES	1.5	1,758,793	1

	100% DD - 4:10		CDLAC submit - 7 11
us/(Deficit)	g Site Acquisition - 6 10	Permit Submittal + 10:10	Construction Close - 12-1

		100% DD - 4:10 Site Acquisition - 8:10		Permit Submittal + 10:10		ODLAC submit - 7 11 Construction Close - 12/11	
USES of FUNDS		Apq./Predev.		Jul 03-Jun 10	_	Jul 10-Jun 11	Jul 11-Dec 11
LAXD & DIPROVEMENTS:							
Land Cost	\$	650 000	\$	650,000	\$		
Extensions	\$	-			s		
Permanent Relocation	5	-			\$		
Demokton	s				\$		
Environmental Remediation	\$				\$		
Site Maintenance (i.e. Security, Clean-Up)	\$	5,000			S	2 500	\$ 2500
Site Value Beyond Cost	ľŝ				S	2 000	
Title & Escrow - Land Acquisition	\$	10.000	s	10.000	S		
Legal - Land Acquisition	ľš	5,000	Š	5 000	Š		
Total Land & Improvements		670,000	\$	665,000	\$	2,500	\$ 2,500
DESIGN & CONSULTING:	ŀ	070,000	*	003,000	*	2,300	2,500
	H	040 000		204 222	-	000.000	
Architect	§	610,000	\$	324 000	\$		
Joint Trench Utility Design	S.		ş	8.150	\$		
Construction Estimating/Management Services	5	10,000	8	5 000	Ş	5,000	
Engineering Reports (i.e. Topo, Noise, Soils_Traffic_Biology)	] s	50,000	\$	50,000	ı		
Environmental	\$	20,000	S	20,000	ı		
Testing & Inspection	1		_		\$	•	
Total Design & Consulting	[\$	712,300	\$	407,150	\$	305,150	\$ .
CONSTRUCTION:							
Off-Site Improvements	5				\$		
On-Site Improvements	\$	-			\$		
Commercial/Childcare Construction	5						
Retai/Tenant Improvements	\$				\$		
Unit Construction	š				\$	,	
Podium/Garage	Īŝ				\$		
General Requirements	\$				\$		
GC Contingency	ľš	]			*		
Contractor Overhead & Profit	[ ]	•			s		
Contractors Bond & Insurance		1					
	\$	1			2		
Pricing Escalation/Design Contingency	2	*			\$	•	
Furniture Futures & Equipment (common area)	S	•			S		
Construction Contingency	15		<u> </u>		\$	<u> </u>	
Total Construction	1 \$		5		\$		\$ .
INDIRECT COSTS:	L						
Permits & Fees (not incl. building permit and related less)	\$	200.000	\$	50,000	\$	100.000	\$ 50,000
Legal Fees - Constr Loan Closing	s				l		
Legal Fees - Perm Loan Closing	s						
Legal Fees - Organization	l۶	8,000	l s	6 000			
Audit Fees	l s		1				
Sponsor Administration	١s	50,000	l s	50,000			
Appraisal	5	3 500	ľ	3 500			
Market Study	°	9.500	ľ	9,500			
Rent/Up Marketing	[\$	₩.500	ľ	0.300			
Reserves	s	•					
		•			ı		
Marketing & Bond Reserves	\$	-					
Initial Services Reserve	\$	•					
Operating Reserve	\$	-					
MHP Interest Reserve	\$	*					
Partnership Menagement	\$	-					
Investor Services Fee Reserve	\$						
HUD MCI	S						
Soft Costs Contingency	5	35 000	\$	11,607	ŝ	11.667	\$ 11,667
Total Indirect Costs	3	304,000	\$	130,867	\$	111,607	\$ 61.667
FINANCE & CARRYING COSTS:	Г						
Liability/COC Insurance	डि				Г		
Real Estate Texes	Į,						
Predevelopment Loan Interest (moludes land cerry)	ľš						
Costs of Issuance (Bonds)	ľŝ	Ţ	1		1		
Construction Loan Fees & Expenses	\$	·	1				
Construction Loan Interest	s	·	1				
Permanent Financing Faes & Expenses	\$		1				
			1				
Title & Escrow - Construction Loan	2	•	1				
Title & Escrow - Permanent Loan	12		1				
Lender-Appraisal, Legal & Consulting (Inspections incl)	5	000 8	-		_		\$ 8,000
Total Finance & Carry Costs	43	8,000	13		\$		\$ 8,000
TAX CREDITE/SYNDICATION EXPENSES:	4				L		
TCAC Application Fee	\$				\$		
TCAC Reservation Fee	\$	₽ 582	1		5	9.582	
TCAC Performance Deposit	\$	-	1				
TCAC Performance Deposit Refund	s		1				
TCAC Monitoring Fee	\$		1				
CDLAC Performance Deposit	Š	47.910	1		s	47 910	
CDLAC Performance Deposit Refund	s		1		ľ	4, 210	
Syndication Consultant	\$	5,000	1		s	5 000	
			1		1 3	5 000	
	S		1				
Syndication Legal Fees	II 5	-	1				
Syndication-Investor Legal							
Syndication-Investor Legal Syndication Other Bridge Loan Fees	5	-	Н				
Syndication-Investor Legal Syndication Other Bridge Loan Fees Syndication Other Bridge Loan/Dev Fee Interest	\$ \$		L				
Syndication-Investor Legal Syndication Other Bridge Loan Fees	\$ \$		\$		\$	84,493	\$ .
Syndication-Investor Legal Syndication Other Bridge Loan Fees Syndication Other Bridge Loan/Dev Fee Interest	\$ \$		\$	1,202,017			\$ .

## **EXHIBIT D**Form of Deed of Trust

### FORM OF CITY DEED OF TRUST

RECORDING REQUESTED BY AND WHEN RECORDED MAIL TO:



A D NI

Exempt from recording fees pursuant to Gov. Code Sec. 6103

SPACE ABOVE THIS LINE FOR RECORDER'S USE

### DEED OF TRUST AND ASSIGNMENT OF RENTS

A.F.M.	
THIS DEED OF TR	RUST (this "Deed of Trust") is made as of
between_	, L.P., a California limited partnership
("Trustor"), FIRST AMERICAN T	TITLE INSURANCE COMPANY as "Trustee," and the CITY
OF, a chartered city	("Beneficiary"). Trustor is the fee owner of the Property
described below.	
This Deed of Trust witnesseth:	
	ANTS, TRANSFERS AND ASSIGNS TO TRUSTEE IN
	E, that certain real property in County, California
described as:	

See Exhibit A, attached hereto and incorporated herein by this reference.

TOGETHER WITH the rents, issues and profits thereof, SUBJECT, HOWEVER, to the right, power, and authority hereinafter given to and conferred upon Beneficiary to collect and apply such rents, issues, and profits; and together with all buildings and improvements of every kind and description now or hereafter erected or placed thereon, and all fixtures, including but not limited to all gas and electric fixtures, engines and machinery, radiators, heaters, furnaces, heating equipment, laundry equipment, steam and hot water boilers, stoves, ranges, elevators and motors, bath tubs, sinks, water closets, basins, pipes, faucets and other plumbing and heating fixtures, mantels, cabinets, refrigerating plant and refrigerators, whether mechanical or otherwise, cooking apparatus and appurtenances, and all shades, awnings, screens, blinds and other furnishings, it being hereby agreed that all such fixtures and furnishings shall to the extent permitted by law be deemed to be permanently affixed to and a part of the realty; and

Together with all building materials and equipment now or hereafter delivered to the premises and intended to be installed therein; and

Together with all articles of personal property owned by the Trustor now or hereafter attached to or used in and about the building or buildings now erected or hereafter to be erected on the lands described which are necessary to the complete and comfortable use and occupancy of such building or buildings for the purposes for which they were or are to be erected, including all other goods and chattels and personal property as are ever used or furnished in operating a building, or the activities conducted therein, similar to the one herein described and referred to, and all renewals or replacements thereof or articles in substitution therefor, whether or not the same are, or shall be attached to the building or buildings in any manner. All of the foregoing, together with the real property, is herein referred to as the "Property."

To have and to hold the Property, together with appurtenances to the Trustee, its or its successors and assigns forever.

For the Purpose of Securing:

(a)	Performance	of each	agreement	10	Trustor	herein	contained.	

(b) Payment of the indebtedness evidenced by that certain promissory note (the "No	ote")
of even date herewith, and any extension or renewal thereof, in the stated principal sum of	
\$ executed by Trustor in favor of Beneficiary or order.	

- (c) Payment of such further sums as the then record owner of the Property hereafter may borrow from Beneficiary, when evidenced by another note (or notes) reciting it is so secured.
- (d) Performance by Trustor of all of Trustor's obligations arising under that certain Regulatory Agreement (the "Regulatory Agreement") dated and recorded concurrently herewith between Trustor and Beneficiary.

(e) Performance of each obligation of Trustor set forth in that cer	tain Acquisition and
Development Agreement (the "Agreement") dated as of,	mentered into by and
between Trustor's predecessors-in-interest and Beneficiary.	

To Protect the Security of This Deed of Trust, Trustor Agrees:

- (1) That it shall faithfully perform each and every covenant contained in the Note, Regulatory Agreement, and the Agreement.
- (2) That it will not permit or suffer the use of any of the Property for any purpose other than the use described in the Regulatory Agreement and the Agreement as they may be amended from time to time.
- (3) To keep the Property in good condition and repair; not to remove or demolish any building thereon; to complete or restore promptly and in good workmanlike manner any building which may be constructed, damaged or destroyed thereon and to pay when due all claims for labor performed and materials furnished therefor; to comply with all laws affecting the Property, or requiring any alterations or improvements to be made thereon; not to commit or permit waste thereof; not to commit, suffer or permit any act upon the Property in violation of law; to cultivate, irrigate, fertilize, fumigate, prune and do all other acts which from the character or use

of the Property may be reasonably necessary, the specific enumerations herein not excluding the general.

- (4) To provide, maintain and deliver to Beneficiary fire and extended coverage insurance with endorsements for vandalism, malicious mischief, and special extended perils, in the full replacement value of the improvements (excluding footings and foundations with no coinsurance penalty provision), and with endorsements for increases in costs due to changes in code and inflation, and any other insurance requested by Beneficiary, and with loss payable to Beneficiary, and any other insurance required by the Agreement. The arrount collected under any fire or other insurance policy may be applied by Beneficiary upon any indebtedness secured hereby and in such order as Beneficiary may determine, or at option of Beneficiary the entire amount so collected or any part thereof may be released to Trustor. Such application or release shall not cure or waive any default or notice of default hereunder or invalidate any act done pursuant to such notice. Beneficiary shall have the right to pay any insurance premiums when due should Trustor fail to make them, and all such payments made by the Beneficiary shall be added to the principal sum secured hereby. Beneficiary shall release all insurance or condemnation proceeds to Trustor to be used to reconstruct the Project on the Property provided that such Beneficiary determines that such restoration, repair or rebuilding is economically feasible.
- (5) To appear in and defend any action or proceeding purporting to affect the security hereof or the rights or powers of Beneficiary or Trustee; and to pay all costs and expenses, including cost of evidence of title and attorneys' fees in a reasonable sum, in any such action or proceeding in which Beneficiary or Trustee may appear, and in any suit brought by Beneficiary to foreclose this Deed of Trust.
- (6) To pay: at least ten (10) calendar days before delinquency all taxes and assessments affecting the Property, including assessments on appurtenant water stock; when due, all encumbrances, charges and liens, with interest, on the Property or any part thereof, which appear to be prior or superior hereto; all costs, fees and expenses of this Trust.
- (7) Should Trustor fail to make any payment or to do any act as herein provided, then Beneficiary or Trustee, but without obligation so to do and without notice to or demand upon Trustor and without releasing Trustor from any obligation hereof, may: make or do the same in such manner and to such extent as either may deem necessary to protect the security hereof, Beneficiary or Trustee being authorized to enter upon the Property for such purposes with written notice to Trustor; appear in and defend any action or proceeding purporting to affect the security hereof or the rights or powers of Beneficiary or Trustee; pay, purchase, contest or compromise any encumbrance, charge or lien which in the judgment of either appears to be prior or superior hereto; and, in exercising any such powers, pay necessary expenses, employ counsel and pay its reasonable fees.
- (8) To pay immediately and without demand all sums so expended by Beneficiary or Trustee, with interest from date of expenditure at the amount allowed by law in effect at the date hereof, and to pay for any statement provided for by law in effect at the date hereof regarding the obligation secured hereby, any amount demanded by the Beneficiary not to exceed the maximum allowed by law at the time the statement is made.

- (9) The Trustor further covenants that it will not voluntarily create, suffer, or permit to be created against the Property any lien or liens except as authorized by Berneficiary and further that it will keep and maintain the Property free from the claims of all persons supplying labor or materials which will enter into the construction of any and all buildings now being erected or to be erected on the Property, or will cause the release of or will provide a bond against any such liens within ten (10) days of Trustor's receipt of notice of the lien or liens.
- (10) That any award of damages in connection with any condemnation for public use of or injury to the Property or any part thereof is hereby assigned and shall be paid to Beneficiary who may apply or release such moneys it receives in the same manner and with the same effect as above provided for disposition of proceeds of fire or other insurance.
- (11) That by accepting payment of any sum secured hereby after its due date, Beneficiary does not waive its right either to require prompt payment when due of all other sums so secured or to declare default for failure so to pay.
- (12) That at any time or from time to time, without liability therefor and without notice, upon written request of Beneficiary and presentation of this Deed of Trust and the Note for endorsement, and without affecting the personal liability of any person for payment of the indebtedness secured hereby, Trustee may: reconvey any part of the Property; consent to the making of any map or plat thereof; join in granting any easement thereon; or join in any extension agreement or any agreement subordinating the lien or charge hereof.
- (13) That upon written request of Beneficiary stating that all sums secured hereby have been paid or forgiven by Beneficiary, and upon surrender of this Deed of Trust and the Note to Trustee for cancellation and retention and upon payment of its fees, Trustee shall reconvey, without warranty, the Property then held hereunder. The recitals in such reconveyance of any matters or facts shall be conclusive proof of the truthfulness thereof. The grantee in such reconveyance may be described as "the person or persons legally entitled thereto." In addition, upon Beneficiary's satisfaction that the subdivision process for the creation of commercial condominiums for the ground level commercial/retail spaces on the Property in accordance with state law has been completed, Beneficiary shall make written request to Trustee for the partial reconveyance of the portion of the Property consisting of those condominiums, and the encumbrance of this Deed of Trust shall be reconveyed without warranty as to that portion of the Property only.
- (14) That Trustor hereby absolutely and unconditionally assigns and transfers to Beneficiary all the rents, income and profits of the property encumbered hereby, and hereby give to and confer upon Beneficiary the right, power and authority to collect such rent, income, and profits, and Trustor irrevocably appoints Beneficiary Trustor's true and lawful attorney at the option of Beneficiary, at any time, to give receipts, releases and satisfactions and to sue, either in the name of Trustor or in the name of Beneficiary, for all income, and apply the same to the indebtedness secured hereby; provided, however, so long as no default by Trustor in the payment of any indebtedness secured hereby shall exist and be continuing, Trustor shall have the right to collect all rent, income and profits from the Property and to retain, use and enjoy the same. Upon any such default, Beneficiary may at any time without notice, either in person, by agent, or by a receiver to be appointed by a court, and without regard to the adequacy of any security for the

indebtedness hereby secured, enter upon and take possession of the Property or any part thereof, in its own name sue for or otherwise collect such rents, issues and profits, including those past due and unpaid, and apply the same, less costs and expenses of operation and collection, including reasonable attorney's fees, upon any indebtedness secured hereby, and in such order as Beneficiary may determine. The entering upon and taking possession of the Property, the collection of such rents, issues and profits and the application thereof as aforesaid, shall not cure or waive any default or notice of default hereunder or invalidate any act done pursuant to such notice.

(15)That upon default by Trustor in payment of any indebtedness secured hereby, or in performance of any agreement hereunder, Beneficiary may declare all sums secured hereby immediately due and payable by delivery to Trustee of written declaration of default and demand for sale and of written notice of default and election to cause to be sold the Property, which notice Trustee shall cause to be filed for record. Beneficiary also shall deposit with Trustee this Deed of Trust, the Note and all documents evidencing expenditures secured hereby. After the lapse of such time as may then be required by law following the recordation of the notice of default, and notice of sale having been given as then required by law, Trustee, without demand on Trustor, shall sell the Property at the time and place fixed by it in the notice of sale, either as a whole or in separate parcels, and in such order as it may determine, at public auction to the highest bidder for cash in lawful money of the United States, payable at time of sale. Trustee may postpone sale of all or any portion of the Property by public announcement at such time and place of sale, and from time to time thereafter may postpone such sale by public announcement at the time fixed by the preceding postponement. Trustee shall deliver to such purchaser its deed conveying the property so sold, but without any covenant or warranty, express or implied. The recitals in such deed of any matters or facts shall be conclusive proof of the truthfulness thereof. Any person, including Trustor, Trustee, or Beneficiary as hereinafter defined, may purchase at the sale.

After deducting all costs, fees and expenses of Trustee and of this Trust, including cost of evidence of title in connection with sale, Trustee shall apply the proceeds of sale to payment of: all sums expended under the terms hereof, not then repaid, with accrued interest at the amount allowed by law in effect at the date hereof; all other sums then secured hereby; and the remainder, if any, to the person or persons legally entitled thereto.

- (16) Beneficiary, or any successor in ownership of any indebtedness secured hereby, may from time to time, by instrument in writing, substitute a successor or successors to any Trustee named herein or acting hereunder, which instrument, executed by the Beneficiary and duly acknowledged and recorded in the office of the recorder of the county or counties where the Property is situated, shall be conclusive proof of proper substitution of such successor Trustee or Trustees, who shall, without conveyance from the Trustee predecessor, succeed to all its title estate, rights, powers and duties. The instrument must contain the name of the original Trustor, Trustee and Beneficiary hereunder, the book and page where this Deed of Trust is recorded and the name and address of the new Trustee.
- (17) That this Deed of Trust applies to, inures to the benefit of, and binds all parties hereto, their heirs, legatees, devisees, administrators, executors, successors and assigns. The term Beneficiary shall mean the owner and holder, including pledgees, of the Note, whether or not

named as Beneficiary herein. In this Deed of Trust, whenever the context so requires, the masculine gender includes the feminine and/or neuter, and the singular number includes the plural.

- (18) That Trustee accepts this Trust when this Deed of Trust, duly executed and acknowledged, is made a public record as provided by law. Trustee is not obligated to notify any party hereto of pending sale under any Deed of Trust or of any action or proceeding in which either Trustor, Beneficiary or Trustee shall be a party unless brought by Trustee.
- (19) If Trustor shall die or sell, convey, hypothecate, transfer, encumber or alienate the Property, or any part thereof, or any interest therein, or shall be divested of title or any interest therein in any manner or way, whether voluntarily or involuntarily, without the written consent of the Beneficiary being first had and obtained, or if Trustor shall fail to make any payments due under the Note, or fail to perform any other obligation under this Deed of Trust, the Note, the Regulatory Agreement, or the Agreement, or any other deed of trust encumbering the Property or the promissory note or other agreement secured thereby, then Beneficiary shall have the right, at its option, to declare any indebtedness or obligations secured hereby, irrespective of the maturity date specified in any note evidencing the same, immediately due and payable.
- (20) That Trustor shall promptly pay when due the payments of interest, principal, and all other charges accruing under any superior or prior trust deed, mortgage, or other instrument encumbering the Property. Upon any breach of the Agreement, Beneficiary shall have the right to declare all sums secured hereby immediately due and payable. Beneficiary shall have the right, but not the obligation, to cure any defaults on any superior or prior deed of trust or promissory note secured thereby and upon curing such default Trustor shall immediately reimburse Beneficiary for all costs and expenses incurred thereby, together with interest thereon at the maximum legal rate permitted to be charged by non-exempt lenders under the State of California, and Trustor's failure to pay such amount on demand shall be a breach hereof. Trustor's breach or default of any covenant or condition of any superior or prior trust deed, mortgage or other instrument encumbering the Property shall be a default under this Deed of Trust.
- (21) That the improvements now existing or to be constructed upon the Property, and all plans and specifications, comply with all municipal ordinances and regulations and all other regulations made or promulgated, now or hereafter, by lawful authority, and that the same will upon completion comply with all such municipal ordinances and regulations and with the rules of the applicable fire rating or inspection organization, bureau, association or office.

The undersigned Trustor requests that a copy of any hereunder be mailed to it at the following address:	y Notice of Default and of any Notice of Sale
Signature of Trustora California limited partnership	, L.P.
Ву:	
Name:	
Title:	

STATE OF CALIFORNIA )
COUNTY OF SS.
On, before me,, Notary Public, personally appeared personally known to me (or proved to me on the basis of satisfactory evidence) to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.
WITNESS my hand and official seal.
Signature Notary Public
STATE OF CALIFORNIA ) ss. COUNTY OF ()
On, before me,, Notary Public, personally appeared
Signature

# EXHIBIT "A" LEGAL DESCRIPTION OF THE PROPERTY

## **EXHIBIT E**Financing Plan

SOURCES of FUNDS	TOTAL	Acc.Predev.	Commission	Permanent	% of Total	Per Unit	Assumptions	TERMS	
Preducelaporani Luen	5	\$ 722 176	\$ (722 176)		0.00*		5 151	) LINE	months
Old - Print - Incommitte in Folia LCC	1110000	3:	. 2	\$ .	○ 00%	\$ -	6.00%	125	
Carpet Look C.D.E.G.+C.M.E. faceto State 5:00 (E. Jan 1)	1 100 000 4 000 000	1 100 000	\$ 4 000 000	\$ .	22.246	\$ 50 000			01-C-1011 7-3 (1-3 (E
HUC Copic Adecade	\$ 5,911,118	1 .	4 550 550	\$ 5 911 118	34 34%			Coan - 33 yr den	erred loan @ 3% simple
Tara Element Compuestor Leads	\$ .	5	\$ 8 070 355	\$ (8 070 355)	0.00%		5 50% iril	Construction Lo	
February Little Council Countries o	\$ 790,000 \$ 4,590,659	3	\$ 790 000 \$ 1 147 665	S 3 442 994	4 59% 26 67%			Loan - 10 year (	orgiven @ 0%
LIF To say \$4.56 Count Count in an	\$ 822,008	1	9 1 (47 005	\$ 822 998	4 78%		70 cents		
Darming Countries	\$ .	\$	1	\$ .	0.00%				
Permanan fasar inn kilos bilanga Delaner dellelapan fisa	-	5		\$ .	0.00%				1
TOTALSOURCES	1 17,214,773	4 1,622,170	\$ 13,285,643		0.00%	\$ 201,435			ľ
Surplus/(Deficit)		0	0	- 41				·	
USES of FUNDS	TOTAL	Ang Prodev.	Comtruction	Permenent	Besis Eligibis	ContiUnit	Cont/SqFt	Assumptions	Соружных
LAND A IMPROVENENTA:									
Land Cost Extensions	510,000	\$ 630,000	5 .	\$		S 7 875 S -	S 9		
Permanent Relocation	5	\$ .	\$ .	\$	* I	\$ .	s .		
Demolition	2	\$ .	\$ -	\$		\$ -	s .		
Environmental Remediation Site Maintenance (16: Security Clean-Up)	5 000	\$ 5,000	\$ ·	\$		\$ .	\$ .		
Site Value Bayond Cost	5 000	\$ 5000	2 .	\$		\$ 63 \$	\$ 0 \$		
Title & Escrow - Land Acquisition	\$ 10 Ulio	\$ 10 000	\$ -	\$	s -	\$ 125	\$ 0		
Legal - Land Acquistion	300 ± 000	\$ 5000	\$ .	\$ .	-	\$ 63	\$ 0		
Total Land & Improvements DESIGN & CONSULTING:	\$ 650,000	\$ 650,000	<u> </u>	\$	\$ 5,000	\$ 8,125	3 0		
Architect (Civil included be HUD)	270,000	\$ 616 000	\$ 154 000	\$	\$ 770 000	\$ 9625	S 11		i -
Joint Trench Utility Design	\$ 16,000	\$ 16 300	5	\$	\$ 16 300	\$ 204	\$ 0	1	
Construction Estimating/Management Services Engineering Reports (i.e. Topo, Noise, Soils, Traffic, Biology)	15 1100 50 800	5 10 000 \$ 50 000	\$ 65,000 \$ -	\$		\$ 938 \$ 625	\$ 1 \$ 7	1	
Environmental	20 110	\$ 20 000	5	\$		\$ 250	\$ 0	1	
Testing & Inspection	100,000	<b>s</b> -	5 100 000	\$ -	5 100 000	\$ 1250	\$ 1		
Total Design & Consulting	\$ 1,031,300	\$ 712,300	\$ 319,000	\$ .	\$ 1,031,300	\$ 12,891	\$ 14		
Off-Site Improvements		\$	\$	\$	3 .1	\$	3	~~~	
On-Site Improvements	\$ 1 301 837	s -	\$ 1 301 837	s .	\$ 850.919	\$ 18.273	\$ 18	\$400 000	Brown Esternate 7 31 09
Commercial/Childcare Construction	5 -	\$ -	\$ .	_	*	\$ .	\$ 1,30		
RétaitTenant Improvements Unit Construction	5 465 887	5 ·	\$ 5 465 687	\$		S 58 324	\$ 55 \$ 75	\$139	Prevailing Wage Davis Bacon Yes
Podeum/Garage	1	\$ -	\$ .	\$		\$	\$ 70	g 139	
General Requirements	\$ 597,001	5	\$ 547 881	s -		\$ 6849	\$ B	F1 0	Brown Estimate 7 31 09
GC Contingency Contractor Overhead & Profit	00 100 100 011	\$ \$	\$ 206 100 \$ 410 837	s .		\$ 2576 \$ 5135	\$ 3 \$ 6	16.6	Brown Estimate 7 31 09
Contractors Bond & Insurance	5 434	5 -	\$ 51.884	\$	4.000.		\$ 6 \$ 1	5 0.1% 1 50%	Brown Estmate 7 31 09 Brown Estmate 7 31 10
Pricing Escalation Design Contingency		s .	\$ 998 053	\$ .			\$ 14	17.5%	
Furniture Fixtures & Equipment (common area) Construction Contingency		\$ - \$ -	\$ 80 000 \$ 453 124	\$	\$ 80 000	\$ 1,000	\$ 1		
Total Construction			\$ 9,815,603	-		\$ 5.664 \$ 118,945	\$ 6 \$ 131	5 00 5	per NRSF, exci contingency & FF&E
INDIRECT COSTS:								1 111	por vivial . user contingency at 1 - ap
Permits & Fees	\$ 2 268 032			s -		\$ 28 350	\$ 31	1.25 200	per unit estimate or per fee schedule if complete
Legal Fises - Constr. Losin Closing Legal Fises - Perm. Losin Closing		\$ -	\$ 30 000	\$ 25 000			\$ 0 \$ 0		
Legal Fees - Organization		\$ 6 000		\$			\$ 0		
Auda Fees	20 000	\$ -	s .	\$ 20 000		S 250	<b>\$</b> 0		
Sponsor Administration Appraisal	\$ 1 937 998 \$ 3 500	\$ 50 000 \$ 3 500	\$ 150,000 \$ -	\$ 1737 998 \$		\$ 24 225 \$ 44	\$ 27 \$ 0		
Market Study	5 0 500	\$ 9500	\$ .	ž		\$ 119	s 0		re-certify the appraisal
Rant-Up Marketing	\$ 80,000	\$ -	\$ 80 000	\$ -		\$ 1000	\$ 1	1000	
Reserves Marketing & Bond Reserves	5 -	5 .	\$ .	s .		ş .	s -		
Initial Services Reserve	100 000	s .	\$ 100 000	\$		\$ 1.250	\$ 1	19,	
Operating Reserve	\$ 80 704	\$ -	s .	\$ 80 704	s -	\$ 1009	\$ 1	, ,	
Replacement Reserves	\$ 37.496	s -	s .	\$ 37406		\$ 488	\$ 1	0 500%	
Partnership Management Investor Asset Menagement Fee Reserve	S 101 472 S 41 783	s . s .	\$ .	\$ 101 472 \$ 41 783		\$ 1.268 \$ 522	\$ 1 \$ 1		
HUD MCI	\$ 10,000	\$ -	\$ .	\$ 10,000	s	\$ 125	s o		
Soft Costs Contriguincy		\$ 35 000	\$ 65.219	\$ .	\$ 100 219	5 1 253	\$ 1	20,	
Total Indirect Coats	\$ 4,851,615	3 330,803	\$ 2,468,448	\$ 2,054,364	4,376,749	\$ 60,645	\$ 67		
Liability/COC Insurance	\$ 116 587	s .	\$ 116 587	\$	S 116 587	S 1457	<b>\$</b> 2	0.6460%	<u> </u>
Real Estate Taxos		\$ -	\$ 7 058	\$	\$ 7 056	\$ 88	\$ 0		essumes 2 yra plus 1 yr during constr. reimb - ;
Predevelopment Loam interest (includes land carry) Costs of Issuence (Bonds)		\$ 75 828 e	\$ 164.275	\$ -	\$ 75 828		\$ 1		
Construction Loan Fees & Expenses		s .	\$ 164 325 \$ 40 352	\$ .			\$ 2. \$ 1	0 50%	
Construction Loan Interest		\$ .	S 538 342				\$ 7	50% AOB	
Permanent Financing Fees & Expenses	2	\$ .	s .	\$ -	s ·	s -	s .	0.0%	
Trile & Escrow - Construction Loan Trile & Escrow - Permanent Loan		\$ ·	S 30 000	\$ - \$ 15 000	\$ 30,000		<b>S</b> 0		
Lender-Appreisal Legal & Consulting (Inspections incl)		\$ 8000	5 47 000	\$ 15 000 \$ -	\$ 15 000 \$ 55 000	\$ 188 \$ 688	\$ 0 \$ 1		
Total Finance & Carry Costs		\$ 53,828		\$ 15,000		3 13.006			
TAX CREDITERYNDICATION EXPENSES: TCAC Application Fee	\$ 2000	S 2000	e	•					
TCAC Application Fee TCAC Reservation Fee		\$ 2 000 \$ 6 374	5 .	\$		\$ 25 \$ 80	\$ 0 \$ 0	11.	of annual tax credit allocation
TCAC Performance Deposit		\$ .	5	\$		s .	\$ -	41	of annual tax credit allocation
TCAC Performance Deposit Refund	\$ -	s .	s -	\$ -	s .	s -	5		
TCAC Monitoring Fee CDLAC Performance Demosit	\$ 32 390 \$ 31 870	\$ -	5 .	\$ 32 390		\$ 405	\$ 0		par unit (not including managar's unit)
CDLAC Performance Deposit CDLAC Performance Deposit Refund	\$ 31.870 \$ (31.870)	\$ 31 870 \$	S (31 870)	\$ 5		\$ 398 \$ (398)	S (01	0.5%	of bond allocation
Syndication Consultant	45 000	\$ 5000		\$ 5000		\$ 563	\$ 1		
Syndication Legal Fees	40 000		\$ 40 000	\$ -	s .	\$ 500	\$ 1		
Syndication-Investor Legal	2	\$ .	s -	\$		s .	5		
Symplection Other Brown, Laur Con-		s -	5 -	\$ .		\$ -	S -		
Syndication Other Bridge Loan Fees Syndication Other Bridge Loan Dov Fee Interest	8	\$ -	s .	\$ .		5 -	s .		
	\$ 125,764	-	\$ 43,130	\$ 37,390	\$ -	5 - 3 1,572	_		

### **EXHIBIT F**Promissory Note

PROMISSORY NOTE	
[\$1,100,000]	Lodi, California
	, 20

FOR VALUE RECEIVED, Eden Development, Inc., a California nonprofit public benefit corporation ("Borrower"), promises to pay to the City of Lodi, a municipal corporation ("Seller"), in lawful money of the United States of America, the principal sum of One Million One Hundred Thousand Dollars (\$1,100,000) or so much thereof as may be advanced by Seller pursuant to the Purchase and Development Agreement referred to below, together with interest on the outstanding principal balance at the rate of three percent (3%) simple interest per annum, commencing upon the earlier of three (3) years from the date of this Note or the date of the permanent loan closing for the Development. Interest shall be calculated on the basis of a year of 360 days, and charged for the actual number of days elapsed.

1. PURCHASE AND DEVELOPMENT AGREEMENT. This Promissory Note ("Note") has been executed and delivered pursuant to and in accordance with that Purchase and Development Agreement executed by and between Borrower and Seller dated as of \_\_\_\_\_\_, 2009 ("Agreement"), which is incorporated by this reference herein. Capitalized terms used but not defined herein shall have the meaning set forth in the Agreement.

### 2. REPAYMENT

- 2.1. <u>PAYMENTS; MATURITY DATE</u>. This Promissory Note shall be paid only on a residual receipts basis from the Residual Receipts (as defined and calculated below) generated by the Development. Payments shall be credited first to any unpaid late charges and other costs and fees then due, then to accrued interest, and then to principal. No amount due under this Promissory Note shall become subject to any rights, offset, deduction or counterclaim on the part of Borrower. The entire outstanding principal balance of this Promissory Note, together with interest accrued thereon and any other sums accrued hereunder shall be payable in full on the earlier of (a) the fifty-fifth (55<sup>th</sup>) anniversary of the date upon which City of Lodi issues a final certificate of occupancy for the Development or (b) \_\_\_\_\_\_\_ ("Maturity Date").
- 2.2. ANNUAL PAYMENTS FROM RESIDUAL RECEIPTS. By no later than June 1 of each year following the issuance of a final certificate of occupancy for the Development, Borrower shall pay to Seller fifty percent (50%) of all Residual Receipts generated by the Development during the previous calendar year to reduce the indebtedness owed under this Promissory Note. No later than May 1 of each year following the issuance of a final certificate of occupancy for the Development, Borrower shall provide to Seller Borrower's calculation of Residual Receipts for the previous calendar year, accompanied by such supporting documentation as Seller may reasonably request, including without limitation, an independent audit prepared for the Development by a certified public accountant in accordance with generally accepted accounting principles. No later than November 15 of each year following issuance of the final certificate of occupancy for the Development, Borrower shall provide to Seller a projected budget for the following calendar year which shall include an estimate of Residual Receipts.

Notwithstanding any contrary provision set forth herein, including without limitation, the definition of Residual Receipts, if and for so long as the Property is encumbered by a HUD Use Agreement or HUD Regulatory Agreement executed by or in favor of the U.S. Department of Housing and Urban Development ("HUD") in connection with a Section 202 Capital Grant, the HUD-required provisions set forth in any Rider to the Agreement, shall govern.

- 2.2.1. "Residual Receipts" shall mean for each calendar year during the term of this Promissory Note, the amount by which Gross Revenue (defined below) exceeds Annual Operating Expenses (defined below) for the Development. Residual Receipts shall also include net cash proceeds realized from any refinancing of the Development, less fees and closing costs reasonably incurred in connection with such refinancing, and any Seller-approved uses of the net cash proceeds of the refinancing.
- 2.2.2. "Gross Revenue" shall mean for each calendar year during the term of this Promissory Note, all revenue, income, receipts and other consideration actually received by Borrower from the operation and leasing of the Development. Gross Revenue shall include, but not be limited to: all rents, fees and charges paid by tenants; Section 8 payments or other rental subsidy payments received for the dwelling units; deposits forfeited by tenants; all cancellation fees, price index adjustments and any other rental adjustments to leases or rental agreements; proceeds from vending and laundry room machines; the proceeds of business interruption or similar insurance; the proceeds of casualty insurance; and condemnation awards for a taking of part or all of the Development for a temporary period. Gross Revenue shall include any release of funds from replacement and other reserve accounts to Borrower other than for costs associated with the Development. Gross Revenue shall not include tenant security deposits, loan proceeds, capital contributions or similar advances.
- 2.2.3. "Annual Operating Expenses" shall mean for each calendar year during term hereof, the following costs reasonably and actually incurred for the operation and maintenance of the Development to the extent that they are consistent with an annual independent audit performed by a certified public accountant using generally accepted accounting principles: property taxes and assessments; debt service currently due and payable on a non-optional basis (excluding debt service due from residual receipts or Residual Receipts of the Development) on loans which have been approved by the Seller and which are secured by deeds of trust senior in priority to the Seller Deed of Trust ("Approved Senior Loans"); property management fees and reimbursements in amounts in accordance with industry standards for similar residential projects; property management staff salaries; premiums for property damage. liability and other insurance; utility service costs not paid for directly or indirectly by tenants; maintenance and repair costs; fees for licenses and permits required for the operation of the Development; organizational costs (e.g., annual franchise tax payments) and costs associated with accounting, tax preparation and legal fees of Borrower incurred in the ordinary course of business; expenses for security services; advertising and marketing costs; payment of deductibles in connection with casualty insurance claims not paid from reserves; tenant services and activities; the amount of uninsured losses actually replaced, repaired or restored and not paid from reserves; cash deposits into reserves for capital replacements and for tenant services in the amount reasonably required the lender of an Approved Senior Loan or by Borrower with the written approval of Seller; partnership management fees payable to the general partner of Buyer in the maximum aggregate sum of \$25,000 per year payable only for so long as Buyer is a limited partnership; an asset management fee not to exceed \$10,000 per year, increasing by 3% per year annually after the first three years (plus any accrued but unpaid amount for prior

years) payable to the investor limited partner of Buyer; any previously unpaid portion of the developer fee (without interest) due Eden Housing, Inc.; cash deposits into operating reserves in the amount (if any) required by the lender of an Approved Senior Loan or reasonably required by Borrower and approved in writing by Seller; other ordinary and reasonable operating expenses; and extraordinary operating costs approved in writing by the Seller. Payments to Borrower, its partners or affiliates in excess of the limitations set forth in this Section shall not be counted toward Annual Operating Expenses for the purpose of calculating Residual Receipts.

Notwithstanding the above, if HUD Section 202 financing is used the parties agree to amend this Promissory Note to specifically provide that Borrower shall be entitled to pay Eden Housing, Inc. its full developer fee without deferment and that the following reserve accounts shall be funded prior to the Development's permanent loan closing in the amounts necessary to capitalize the monthly or annual payments by the lender of an Approved Senior Loan, or by Borrower and approved by the Seller in its reasonable discretion: operating; tenant services; partnership management fee; investor asset management fee; and bond issuer fees and other bond-related fees, if any. The parties acknowledge that Development costs not allowed by HUD to be paid prior to HUD's determination of Residual Receipts or residual receipts must be capitalized and placed in reserve accounts for the benefit of the Development. Interest earned on the above reserves shall become a part of each reserve and used only for the purpose for which each reserve is established.

- 2.2.4. EXCLUSIONS FROM ANNUAL OPERATING EXPENSES. Annual Operating Expenses shall exclude the following: developer fees and interest on any deferred developer fees (except as permitted pursuant to Section 2.2.3); contributions to Development operating reserves (except as permitted pursuant to Section 2.2.3); debt service payments on any loan which is not an Approved Senior Loan, including without limitation, unsecured loans or loans secured by deeds of trust which are subordinate to the Seller Deed of Trust; depreciation, amortization, depletion or other non-cash expenses; expenses paid for with disbursements from any reserve account; distributions to partners; any amount paid to Borrower, any general partner of Borrower, or any entity controlled by the persons or entities in control of Borrower or any general partner of Borrower. Notwithstanding the foregoing limitation regarding payments to Borrower and related parties, the following fees shall be included in Annual Operating Expenses in accordance with the limitations set forth in Section 2.2.3 above even if paid to an affiliate of Borrower or a partner of Borrower, if any: fees paid to a property management agent or resident services agent, partnership management fees, and asset management fees.
- 2.3. <u>DUE ON SALE; ASSIGNMENT</u>. The entire unpaid principal balance and all interest and other sums accrued hereunder shall be due and payable upon the Transfer (as defined in <u>Section 10.2</u> of the Agreement) without Seller consent, of all or any part of the Development or any interest therein other than a Transfer permitted without Seller consent pursuant to the Agreement. Without limiting the generality of the foregoing, this Promissory Note shall not be assigned without Seller's prior written consent, which consent may be granted or denied in Seller's sole discretion; provided however, this Promissory Note may be assigned in connection with a permitted Transfer described in <u>Section 10.3</u> of the Agreement.
- 3. <u>PREPAYMENT</u>. Borrower may, without premium or penalty, at any time and from time to time, prepay all or any portion of the outstanding principal balance due under this Promissory Note. Prepayments shall be applied first to any unpaid late charges and other costs and fees then due, then to accrued but unpaid interest, and then to principal.

- 4. <u>MANNER OF PAYMENT</u>. All payments of principal and interest on this Promissory Note shall be made to Seller at 221 West Pine Street, Lodi, CA 95240 or such other place as Seller shall designate to Borrower in writing, or by wire transfer of immediately available funds to an account designated by Seller in writing.
- 5. <u>DEFAULT; DEFAULT RATE</u>. If Borrower does not pay the above payments within the 30 calendar days of the date due, Borrower will be in default under this Promissory Note. During the time that any default exists under this Promissory Note, interest shall automatically be increased upon written notice to the default rate of the lesser of ten percent (10%), compounded annually, or the highest rate permitted by law (the "Default Rate"). When Borrower is no longer in default, the Default Rate shall no longer apply and the interest rate shall once again be the non-default rate. Notwithstanding the foregoing provisions, if the interest rate charged exceeds the maximum legal rate of interest, the rate shall be the maximum rate permitted by law. The imposition or acceptance of the Default Rate shall in no event constitute a waiver of a default under this Promissory Note or prevent the Seller from exercising any of its other rights or remedies.
- 6. <u>SECURITY</u>; <u>REMEDIES</u>. Prior to Borrower's acquisition of the Property described in Exhibit A to the Agreement, this Promissory Note is secured by that Assignment of Agreements executed by the Borrower for the benefit of the Seller. From and after the time the Borrower acquires title to the Property this Promissory Note is secured by a Deed of Trust, Assignment of Rents, Security Agreement and Fixture Filing ("Deed of Trust") executed by Borrower for the benefit of Seller and encumbering the Property in San Joaquin County. Upon the failure of the Borrower to perform or observe any provision of this Promissory Note or Deed of Trust, at the option of the Seller and with thirty (30) days' prior written notice, the entire unpaid principal and interest, if any, owing on this Promissory Note shall become immediately due and payable, and the Seller may exercise its rights or remedies hereunder or thereunder. This Promissory Note is executed and delivered in the State of California and shall be governed by the laws of the State of California.
- 7. <u>WAIVER; COSTS</u>. Borrower waives presentment, demand, protest, notices of dishonor and of protest, and all defenses and pleas on the ground of any extension or extensions of the time of payment or of any due date under this Promissory Note, in whole or in part, whether before or after maturity and with or without notice. The Borrower hereby agrees to pay court costs and expenses, which may be incurred by the Seller, in the enforcement of this Promissory Note.
- 8. <u>TIME IS OF THE ESSENCE.</u> Time is of the essence with respect to every provision of this Promissory Note.
- 9. <u>NONRECOURSE</u>. The nonrecourse provision set forth in this Section 9 shall apply from and after the Borrower acquires title to the Property described in the Agreement and records the Deed of Trust for the benefit of the Seller.
- (a) Except as set forth in paragraph (b) below, the Borrower shall not have any direct or indirect personal liability for payment of the principal of, or interest on, the Loan, and the sole recourse of the Seller with respect to the principal of, or interest on, the Promissory Note shall be to the property described in the Deed of Trust; provided, however, that nothing contained in

the foregoing limitation of liability shall (a) limit or impair the enforcement against all such security for the Promissory Note of all the rights and remedies of the Seller thereunder, or (b) be deemed in any way to impair the right of the Seller to assert the unpaid principal amount of the Promissory Note as demand for money within the meaning and intent of Section 431.70 of the California Code of Civil Procedure or any successor provision thereto.

(b) The foregoing limitation of liability is intended to apply only to the obligation for the repayment of the principal of, and payment of interest on the Promissory Note, except as hereafter set forth. Nothing contained herein is intended to relieve the Borrower of its obligation to indemnify the Seller under Sections 4.7, 4.8.1, 4.9, 6.3.10, .8.5.3 and 12.4 of the Agreement, or liability for (i) fraud or willful misrepresentation; (ii) the failure to pay taxes, assessments or other charges which may create liens on the Property that are payable or applicable prior to any foreclosure under the Deed of Trust (to the full extent of such taxes, assessments or other charges); (iii) the fair market value of any personal property or fixtures removed or disposed of by Borrower other than in accordance with the Deed of Trust; and (iv) the misappropriation of any proceeds of the loan or under any insurance policies or awards resulting from condemnation or the exercise of the power of eminent domain or by reason of damage, loss or destruction to any portion of the Property.

### 10. HUD-Required Provisions Rider.

During the term of the HUD 202 Capital Advance, the Seller agrees to comply with the provisions set forth in the HUD-Required Provisions Rider attached hereto and incorporated into this Agreement, as Attachment A.

IN WITNESS WHEREOF, Borrower has executed and delivered this Promissory Note as of the date first written above.

#### BORROWER

Eden Development, Inc., a California nonprofit public benefit corporation

Ву:	

## ATTACHMENT A HUD-REQUIRED PROVISIONS RIDER

incorporated Loan Docum (the "Project ("Agreement of San Joaq its successo as so Note dated	eceived, the undersigned agree that the following provisions shall be into and made a part of the following documents as amended (the "Junior lents") relating to the property commonly known as Senior Housing "): That certain Purchase and Development Agreement dated, 2009 ") and memorandum thereof recorded as series nouin County by the City of Lodi (the "Lender") and Eden Development, Inc., ors and assigns (the "Borrower"); that Regulatory Agreement recorded eries no (the "Lender Regulatory Agreement"); that Promissory as of, 2009 secured by that certain Deed of Trust recorded a series no
of this Rider Rider shall co shall have th in this Rider,	event of any conflict, inconsistency or ambiguity between the provisions and the provisions of the Junior Loan Documents, the provisions of this ontrol. All capitalized terms used herein and not otherwise defined herein he meaning given to such terms in the Junior Loan Documents. As used the term "HUD Loan Documents" shall mean the following documents he HUD Section 202 Capital Advance for the Project (HUD Project No. NP-WAH).
Α.	Deed of Trust recorded concurrently herewith on the Property among Borrower as trustor, North American Title Company as trustee and Eden Development, Inc. as beneficiary, which beneficial interest will be assigned to HUD by that collateral assignment at closing (the "HUD Deed of Trust");
B.	Regulatory Agreement between Borrower and HUD recorded currently herewith on the Property ("HUD Regulatory Agreement");
C.	Capital Advance Program Use Agreement between Borrower and HUD recorded concurrently herewith on the Property (the "HUD Use Agreement"), incorporated by reference in the HUD Deed of Trust;
D.	HUD Security Agreement between Borrower as the debtor and Eden Development, Inc. as the secured party, which interest shall be assigned to HUD by that collateral assignment (the "HUD Security Agreement");
E.	HUD Project Rental Assistance Contract (the "PRAC"); and

Other HUD Capital Advance documents.

F.

- 1. <u>Term of Rider</u>. Notwithstanding anything else in this Rider to the contrary, the provisions of this Rider shall be and remain in effect only so long as any of the HUD Loan Documents are in effect; thereafter, this Rider and its requirements shall be deemed no longer in effect.
- 2. <u>Subordination</u>. The covenants contained in the Junior Loan Documents shall be subordinate to the rights of HUD under the HUD Loan Documents, and to the HUD rules and regulations pertaining thereto; and furthermore, the Junior Loan Documents shall not be enforceable against the HUD Secretary, his or her successors and assigns, should the HUD Secretary acquire title to the Project by power of sale, foreclosure, or by deed-in-lieu of foreclosure. In addition, so long as the HUD Loan Documents are in effect, in the event that there are any conflicts between the terms and conditions in the Junior Loan Documents and the terms and conditions of the HUD Loan Documents and HUD rules and regulations pertaining thereto, the HUD Loan Documents and HUD rules and regulations shall prevail. No default may be declared under the Junior Loan Documents without prior written HUD consent.
- 3. <u>HUD Rules</u>. During the time period in which Section 202 or the PRAC regulations apply to the Project, rents approved by HUD pursuant to the Section 202 program and the PRAC shall be deemed to be in compliance with the Lender Regulatory Agreement, and compliance by the Borrower with the Section 202 Regulations and the PRAC with respect to continued occupancy by households whose incomes exceed the eligible income limitations in Section 2 of the Lender Regulatory Agreement, or other matters set forth in the Lender Regulatory Agreement, shall be deemed to be in compliance with the requirements of the Junior Loan Documents. Nothing in the Junior Loan Documents shall in any way limit, interfere or conflict with the rights of HUD with respect to development, operation and management of the Project; nor can the Junior Loan Documents in any way jeopardize the continued operation of the project on terms at least as favorable to existing as well as future tenants.
- 4. <u>Maturity Date</u>. The Junior Note may not mature, and may not bear a maturity date, prior to the date on which the HUD Note matures. The term of the Junior Loan Documents shall be extended if the Junior Note matures, there are no residual receipts or non-Project funds available for repayment and the HUD Mortgage has not been retired in full or if HUD grants a deferment of amortization or forbearance that results in an extended maturity of the HUD Loan Documents.
- 5. Residual Receipts. As long as HUD, its successors or assigns, is the holder of the HUD Documents, any payments due from Project income from the Section 202 units under the Junior Loan Documents, or any prepayments made with Project income from the Section 202 units, shall be payable only from residual receipts of the Project, as that term is defined in the HUD Regulatory Agreement between HUD and the Borrower, and subject to the availability of residual receipts in accordance with the provision of said HUD Regulatory Agreement. No payments or prepayments using residual receipts can be made without HUD approval. Borrowers may make payments or prepayments at any time without HUD approval using funds that do not come from Project income from

the Section 202 units. The restrictions on payment imposed by this paragraph shall not excuse any default caused by the failure of the makers to pay the indebtedness evidenced by the Lender's junior Note.

- 6. <u>Indemnification</u>. Enforcement by the Lender of any indemnification provisions in the Junior Loan Documents will not and shall not result in any monetary claim against the Project, the HUD Capital Advance proceeds, any reserve or deposit required by HUD in connection with the HUD Capital Advance, or the rents or other income from the Section 202 units in the Project other than residual receipts authorized for release by HUD, without the prior written consent of HUD, but Lender shall have the right to add any amounts due the Lender pursuant to indemnification provisions in the Junior Loan Documents to the principal amount of the Loan and the Note and interest shall accrue thereon commencing on the date indemnification payments are due. In addition, any indemnification provisions shall not be enforceable against the HUD Secretary, his or her successors and assigns, should the HUD Secretary acquire title to the Project by power of sale, foreclosure, or by deed-in-lieu of foreclosure.
- 7. <u>Transfer</u>. Approval by HUD of a Transfer of Physical Assets (as defined in Handbook 4350.1, REV-1, Chapter 13) ("TPA") shall constitute approval of the transfer by the Lender, and the Borrower shall deliver to the Lender at the same time as its delivery to HUD, any application for HUD's approval of a proposed transfer. Also, the Borrower shall require the transferee to expressly assume the Borrower's obligations under the Junior Loan Documents; provided, however, HUD shall not be required to enforce the requirements of this sentence and if Borrower and any transferee fail to include such assumption in transfer documents, such failure shall not affect the validity of the transfer. The Lender shall have the right to specifically enforce the requirement that any transferee assume the Borrower's obligations under the Junior Loan Documents. In the absence of such written assumption, no transfer shall be deemed to relieve the transferor from any obligations under the Junior Loan Documents.
- 8. <u>Default under Junior Loan Documents</u>. The Lender shall not declare a default under the Junior Loan Documents unless it has received the prior written approval of HUD, and the right of the Lender to accelerate the Junior Note during the term of the HUD Loan Documents shall be enforceable only with the prior written approval of HUD.
- 9. Receiver. The Lender, for itself, its successors and assigns, further covenants and agrees that in the event of the appointment of a receiver in any action by the Lender, its successors and assigns, to foreclose the Lender's junior Deed of Trust, no rents, revenue or other income of the Project collected by the receiver or by the mortgagee-in-possession shall be utilized for the payment of interest, principal, or any other charges due and payable under the Lender's junior Deed of Trust, except from Residual Receipts, if any, as the term is defined in the HUD Regulatory Agreement. The appointment of a receiver shall require approval by the Secretary of HUD, and pursuant to HUD regulations, as long as the Lender is beneficiary under the Deed of Trust, the Lender cannot be mortgagee-in-possession. In the event of the appointment, by any court, of any person, other than HUD, the Lender, as a receiver or a mortgagee or party

in possession, or in the event of any enforcement of any assignment of leases, rents, issues, profits, or contracts contained in the Junior Loan Documents, with or without court action, no rents, revenue or other income of the Project collected by the receiver, person in possession or person pursuing enforcement as aforesaid, shall be utilized for the payment of interest, principal or any other amount due and payable under the provisions of the Junior Loan Documents, except from Residual Receipts in accordance with the HUD Regulatory Agreement. The receiver, person in possession or person pursuing enforcement shall operate the Project in accordance with all provisions of the HUD Documents.

- 10.<u>Deed-in-Lieu of Foreclosure</u>. In the event that HUD acquires title to the Project by deed-in-lieu of foreclosure, the lien of the Lender's junior Deed of Trust will automatically terminate subject to the conditions as hereinafter described. HUD may cure a default under the HUD Deed of Trust prior to conveyance by deed-in-lieu of foreclosure. HUD shall give written notice to the Lender of a proposed tender of title in the event HUD decides to accept a deed-in-lieu of foreclosure. HUD will only give such written notice if, at the time of the placing of the subordinate lien against the Property, HUD receives a copy of an endorsement to the title policy of the Borrower or Lender which indicates that (a) the Lender's junior Deed of Trust has been recorded, and (b) HUD is required to give notice of any proposed election or tender of a deed-in-lieu of foreclosure. Such notice shall be given at the address stated in the Lender's junior Deed of Trust or such other addresses as later on provided to HUD by written notice, and designated by the Lender as its legal business address. The Lender shall have thirty (30) days to cure the default after notice of intent to accept a deed-in-lieu of foreclosure is mailed.
- 11. <u>Borrower's Notice to City</u>. Notwithstanding the requirements set forth in Paragraph 10 above, in the event that Borrower contemplates executing a deed-in-lieu of foreclosure, Borrower shall first give the Lender thirty (30) days prior written notice; provided, however, that the failure of the Borrower to give said notice shall have no effect on the right of HUD to accept a deed-in-lieu of foreclosure.
- 12. <u>Sale, Transfer or Assignment of the Junior Note</u>. The Lender's junior Note is non-negotiable and may not be sold, transferred, assigned or pledged by the Lender except with the prior approval of HUD.
- 13. <u>Amendment</u>. No amendment to the Junior Loan Documents made after the date of this Rider shall have any force or affect until and unless such amendment is approved in writing by HUD.

[signature page to follow]

### IN WITNESS WHEREOF, the undersigned have executed this Rider as follows:

EDEN DEVELOPMENT, INC. a California Nonprofit Public Benefit Corporation	CITY OF LODI			
Trompromer abile belief competation	By:			
By:	Name:			
	City Manager			

### **EXHIBIT G**

### **Budget for Predevelopment Component**

In accordance with Section 3.3.1 of the Agreement, the proceeds of the Predevelopment Component may be used only for the following predevelopment costs or activities, unless the Seller's City Manager or his designee approves in writing a different use of the funds:

Architectural Appraisal City Planning Fees Civil Engineering **Construction Cost Estimating Engineering Reports** Environmental (Phase I, II, etc.) Reports Financial Consulting Hydrology & Drainage Joint Trench Utility Design Legal Market Study Noise & Vibration Study Permits & Fees Predevelopment Interest Site Maintenance Soils Reports Survey Sponsor administration/buyer fee TCAC Fees

Traffic and other studies

#### **EXHIBIT H**

### ASSIGNMENT OF AGREEMENTS, PLANS AND SPECIFICATIONS, AND APPROVALS

### EDEN DEVELOPMENT, INC.

FOR VALUE RECEIVED, the undersigned, Eden Development, Inc., a California nonprofit public benefit corporation (the "Buyer"), hereby assigns and transfers to the Seller of Lodi, a municipal corporation (the "Seller"), all of its right, title and interest in and to:

- (1) All architectural, design, engineering, and construction contracts and development agreements, and any and all amendments, modifications, supplements, addenda and general conditions thereto (collectively "Agreements"), heretofore or hereafter entered into by any Contractor (as defined below) relating to the Property (identified in the Purchase and Development Agreement defined below)
- (2) All studies and analyses, surveys, plans and specifications, shop drawings, working drawings, amendments, modifications, changes, supplements, general conditions and addenda thereto (collectively "Studies, Plans and Specifications") heretofore or hereafter prepared by any Contractor (as defined below); and
- (3) All land use approvals, building permits, and other governmental approvals of any nature obtained for the Development (collectively, the "Land Use Approvals").

This Assignment is made pursuant to the terms of the Purchase and Development Agreement, dated as of \_\_\_\_\_\_, 2009 entered into between the Buyer and the Seller (the "Purchase and Development Agreement" or "Agreement"). Capitalized terms used but not defined in this Assignment shall have the meanings set forth in the Agreement.

For purposes of this Assignment, the term "Contractor" means any consultant, architect, construction contractor, engineer or other person or entity entering into Agreements with the Buyer and/or preparing Studies, Plans and Specifications for the Buyer with respect to the Development.

The Buyer hereby irrevocably appoints the Seller as its attorney-in-fact (which Seller is coupled with an interest) to, upon the occurrence of a Default by Buyer (after notice and opportunity to cure) or an event which, with notice or the passage of time or both would constitute a Default (after notice and opportunity to cure) under and as defined in Article 11 of the Agreement, demand, receive, and enforce any and all of the Buyer's rights with respect to the Studies, Plans and Specifications, Agreements and Land Use Approvals, and perform any and all acts in the name of the Buyer or in the name of the Seller with the same force and effect as if performed by the Buyer in the absence of this Assignment.

The Buyer represents and warrants to the Seller that no previous assignment(s) of its rights or interest in or to the Studies, Plans and Specifications, Agreements, and/or Land Use Approvals, has or have been made, and the Buyer agrees not to assign, sell, pledge, transfer, mortgage, or hypothecate its rights or interest therein (without prior written approval of the Seller Manager) so long as the Seller holds or retains any security interest under the Agreement.

This Assignment is made to secure: (1) payment to the Seller of all sums now or hereafter owing under the Promissory Note dated as of the date hereof made by the Buyer to the Seller, and any and all additional advances, modifications, extensions, renewals and amendments thereof; and (2) payment and performance by the Buyer of all its obligations under the Agreement.

This Assignment shall be governed by the laws of the State of California, except to the extent that Federal laws preempt the laws of the State of California, and the Buyer consents to the jurisdiction of any federal or State Court within the State of California having proper venue for the filing and maintenance of any action arising hereunder and agrees that the prevailing party in any such action shall be entitled, in addition to any other recovery, to reasonable attorneys' fees and costs.

This Assignment shall be binding upon and inure to the benefit of the heirs, legal representatives, assigns, and successors-in-interest of the Buyer and the Seller; provided, however, this shall not be construed and is not intended to waive the restrictions on assignment, sale, transfer, mortgage, pledge, hypothecation or encumbrance by the Buyer contained in the Agreement.

Executed by the Buyer on	, 2009.
	BUYER
	EDEN DEVELOPMENT, INC., a California nonprofit public benefit corporation
	By:

### ARCHITECT'S/ENGINEER'S CONSENT

The undersigned architect and/or engineer (collectively referred to as "Architect") hereby consents to the foregoing Assignment of Agreements, Plans and Specifications, and Approvals ("Assignment"), of which this Architect's/Engineer's Consent ("Consent") is a part, and acknowledges that there presently exists no unpaid claims presently due to the Architect except as disclosed to the Seller with a copy to Architect arising out of the preparation and delivery of the Plans and Specification to the Buyer and/or the performance of the Architect's obligations under the Agreements, as the term "Agreements" is defined in the Assignment.

Architect agrees that if, at any time, the Seller shall become the owner of said Property, or, pursuant to its rights under the Agreement, elects to undertake or cause the completion of construction of the Development on any of the Property, in accordance with the Plans and Specifications, and gives Architect written notice of such election; then so long as the Architect has received, receives or continues to receive the compensations called for under the Agreements, the Seller may, at its option, use and rely on the Plans and Specifications for the purposes for which they were prepared, and Architect will continue to perform its obligations under the Agreements for the benefit and account of the Seller in the same manner as if performed for the benefit or account of the Buyer in the absence of this Assignment.

Architect further agrees that, in the event of a breach by the Buyer of the Agreements, or any agreement entered into with Architect in connection with the Plans and Specifications, so long as the Buyer's interest in the Agreements and Plans and Specifications is assigned to the Seller, Architect will give written notice to the Seller at the address shown below of such breach. The Seller shall have thirty (30) days from the receipt of such written notice of Default to remedy or cure said Default; provided, however, nothing herein shall require the Seller to cure said Default or to undertake completion of construction of the Improvements.

Architect warrants and represents that it/he/she has no knowledge of any prior assignment(s) of any interest in either the Plans and Specifications and/or the Agreements. Except as otherwise defined herein, the terms used herein shall have the meanings given them in the Assignment or the Predevelopment Loan Agreement, as applicable.

Executed by the Architect on	, 20
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Architect:		_
Ву:		
lt		-

## **EXHIBIT I**Form of Regulatory Agreement

### **EXHIBIT I**

RECORDING REQUESTED BY & AFTER RECORDING, MAIL TO:

City of Lodi 221 West Pine Street Lodi, CA 95240 Attention: City Manager

No fee for recording pursuant to Government Code Section 27383

### REGULATORY AGREEMENT AND DECLARATION OF RESTRICTIVE COVENANTS (Lodi Senior Housing, 2245 Tienda Drive, Lodi, CA 95242)

,by and between the City of Lodi, a This Agreement is entered into as of California municipal corporation of the State of California (the "City") and Eden Development, Inc., a California nonprofit public benefit corporation (the "Owner"), in connection with the following facts: Pursuant to the Development Agreement (as defined below) between the City and A. Borrower, the City will provide to Borrower a loan in the amount of One Million One Hundred Thousand Dollars (\$1,100,000) to acquire that parcel of real property located at 2245 Tienda Drive in Lodi, as more particularly described in Exhibit A attached here to (the "Property") and for predevelopment costs associated with the development thereon. Borrower intends to construct, own and operate on the Property ( ) units of rental housing for rental to very low-income senior households and one resident manager's unit. Capitalized terms used but not defined in this Agreement shall have the meanings set forth in the Development Agreement. Dollars (\$ ) of the City Loan is funded with HOME Investment Partnership Program funds received by the City from HUD pursuant to the Cranston-Gonzales National Affordable Housing Act of 1990 (42 U.S.C. Section 12705, et seq) and ) is funded with Community Development Block Grant funds, received by the City from HUD pursuant to Title I of the Housing and Community Development Act of 1974 (42 USC 5301, et seq.). The City has agreed to make the City Loan to Borrower on the condition that the Development be maintained and operated in accordance with restrictions concerning affordability, operation, and maintenance of the Development, as specified in this Agreement and the Development Agreement. Therefore, in consideration of the City Loan and other valuable consideration, the receipt

and sufficiency of which is hereby acknowledged, and to ensure that the Property will be used

and the Development operated in accordance with these conditions and restrictions, the City and Borrower agree as follows:

### I. DEFINITIONS

#### 1.1 Definitions.

When used in this Agreement, the following terms shall have the respective meanings assigned to them in this Article 1.

- 1. "Actual Household Size" shall mean the actual number of persons in the applicable household.
- 2. "Adjusted Income" shall mean the total anticipated annual income of all persons in a household as calculated in accordance with 24 C.F.R. Section 92.203(b)(1).
- 3. "Assumed Household Size" shall mean the following assumed household sizes to be utilized to calculate permissible Rents hereunder: one bedroom, two persons; two bedrooms, three persons; and three bedrooms, four persons, except that if any federal statutes or regulations require use of alternate household size assumptions in calculating rents, such federally-mandated household size assumptions shall be used instead of the assumptions provided below. In the event Borrower receives funding under the State of California Multifamily Housing Program ("MHP"), the assumed household sizes utilized under the MHP Program may be utilized instead of the assumed sizes provided in this subsection.
- 4. "Borrower" means Eden Development, Inc., a California nonprofit public benefit corporation or its successor-in-interest, assignee or transferee.
- **5.** "CDBG" shall mean the Community Development Block Grant Program, operated pursuant to Title I of the Housing and Community Development Act of 1974 (42 USC 5301, et seq.).
- 6. "CDBG Regulations" shall mean the regulations governing the use of the CDBG Funds as set forth in 24 CFR 570 et seq.
- 7. "CertificateNotice" shall mean the document to be recorded by Borrower upon issuance of the final certificate of occupancy by the City of Lodi for the Development, which recites the date of issuance of the final certificate of occupancy for the purposes of determining the Term of this Agreement.
  - **8.** "City" shall mean the City of Lodi.
- 9. "City HOME-Assisted Units" shall mean the \_\_\_\_ (\_\_) Units designated as assisted with HOME funds.

and among Borrower, as trustor, North American Title Company, as trustee and the City, as beneficiary, recorded on the Property which secures repayment of the City Loan and the performance of the Development Agreement and this Agreement.
11. "City Loan" shall mean all funds loaned to Borrower by City pursuant to the Development Agreement.
12. "City Note" shall mean the promissory note from the Borrower to the City, dated, evidencing the City Loan.
13. "Development" shall mean the Property and the () residential units to be developed on the Property, as well as any additional improvements, and all landscaping, roads and parking spaces existing thereon, as the same may from time to time exist.
14. "HOME" shall mean the HOME Investment Partnership Act Program pursuant to the Cranston-Gonzales National Housing Act of 1990, as amended.
15. "HOME Regulations" shall mean the regulations governing the use of HOME Funds as set forth in 24 CFR 92 <u>et seq</u> .
16. "HOME Reporting Term" shall mean the period beginning on the date of this Agreement and ending on the twentieth (20 <sup>th</sup> ) anniversary of the date of this Agreement.
17. "HUD" shall mean the United States Department of Housing and Urban Development.
18. "HUD 202 Capital Advance" means a capital advance provided by HUD to the Borrower for construction and/or permanent financing for the Development pursuant to Section 202 of the Housing Act of 1959, as amended.
19. "Development Agreement" shall mean the HOME Development Agreement entered into by and between the City and Borrower, dated
20. "Low Income Household" shall mean a household with an Adjusted Income that does not exceed the qualifying limit for a low-income family under the HOME Program as defined in 24 C.F.R. Section 92.2.
21. "Median Income" shall mean the median gross yearly income, adjusted for Actual Household Size as specified herein, in the County of San Joaquin, California, as published from time to time by HUD. In the event that such income determinations are no longer published, or are not updated for a period of at least eighteen (18) months, City shall provide Borrower with other income determinations which are reasonably similar with respect to methods of calculation to those previously published by HUD.
22. "Rent" shall mean the total of monthly payments by a Tenant of a Unit for the following: use and occupancy of the Unit and land and associated facilities, including

parking; any separately charged fees or service charges assessed by Borrower which are required of all Tenants, other than security deposits; an allowance for the cost of an adequate level of service for utilities paid by the Tenant, including garbage collection, sewer, water, electricity, gas and other heating, cooking and refrigeration fuel, but not telephone service or cable TV; and any other interest, taxes, fees or charges for use of the land or associated facilities and assessed by a public or private entity other than Borrower, and paid by the Tenant.

23. "Section 202" means Section 202 of the Housing Act of 1959, as amended. 24. "Tenant" shall mean a household legally occupying a Unit. "Term" shall mean the term of this Agreement, which shall commence on 25. the date of this Agreement and shall continue until the date fifty-five (55) years from the date the City issues a final certificate of occupancy for the Development as set forth in the Certificate Notice. "Unit" shall mean one of the \_\_\_\_\_(\_\_) rental units included in the 26. Development, excluding the one (1) resident manager's unit. "Very Low Income Household" shall mean a Tenant with an Adjusted 27. Income that does not exceed fifty percent (50%) of Median Income, with adjustments for smaller and larger families, except that HUD may establish income ceilings higher or lower than fifty percent (50%) of Median Income on the basis of HUD findings that such variations are necessary because of prevailing levels of construction costs or fair market rents, or unusually high or low family incomes, as set forth in 24 CFR 92.2. "Very Low Income Rent" shall mean the maximum allowable rent for a Very Low Income Unit pursuant to Section 2.2(a) below. "Very Low Income Units" shall mean the Units which, pursuant to Section 2.1(a) below, are required to be occupied by Very Low Income Households. 11. AFFORDABILITY AND OCCUPANCY COVENANTS 2.1 Occupancy Requirements. <u>Very Low Income Units</u>. The City under this Agreement shall not require more than forty-nine percent (49%) of the Units shall be rented to and occupied by or, if vacant, available for occupancy by Very Low Income Households. <u>City HOME-Assisted Units</u>. Of the Very Low Income Units referred to in

the preceding paragraph. — (\_) Units shall be designated as the City HOME-Assisted Units,

which includes \_\_\_\_ ( ) one bedroom units and \_\_\_\_ ( \_\_) two bedroom units.

- 3. <u>Intermingling of Units</u>. The City HOME-Assisted Units and City-required Very Low Income Units shall be intermingled throughout the Development and be of comparable quality to all other Units on the Property. Tenants in all Units shall have equal access to and enjoyment of all common facilities in the Development.
- 4. <u>Senior Occupancy</u>. The Borrower has elected to operate the Development as a senior housing development and as such to require all Units in the Development, except for the resident manager's unit, if used as such, to be occupied or held available for occupancy by households containing "elderly" residents as defined in the Section 202 program requirements. The Development shall be operated at all times in compliance with the provisions of the Section 202 program requirements, and to the extent applicable: (a) the Unruh Act, including but not limited to California Civil Code Sections 51.2, 51.3 and 51.4 which relate to the requirements for lawful senior housing; (b) the United States Fair Housing Act, as amended, 42 U.S.C. Section 3607(b) and 24 CFR 100.304, which relate to lawful senior housing; (c) the California Fair Employment and Housing Act, Government Code Section 12900 et seq., which relates to lawful senior housing; and (d) any other applicable law or regulation. Borrower shall develop and implement appropriate age verification procedures to ensure compliance with the requirements of this Section.
- 5. Other Applicable Laws. The Development shall be operated at all times in compliance with the provisions of all other applicable laws, including without limitation: (i) Section 504 of the Rehabilitation Act of 1973; and (ii) any other applicable law or regulation (including the Americans With Disabilities Act, to the extent applicable to the Development).

### 2.2 Allowable Rent.

- 1. <u>Very Low Income Rent for City HOME-Assisted Units</u>. Subject to the provisions of Section 2.3 below, the Rent paid by Tenants of the Very Low Income Units shall not exceed the maximum rent published by HUD for a Very Low Income Household for the applicable bedroom size as set forth in 24 CFR 92.252(b) (also known as "Low HOME Rent").
- 2. <u>Very Low Income Rent for City-Required Very Low Income Units.</u> Subject to the provisions of Section 2.4 below, the Rent (including the Utility Allowance) paid by Tenants of the Very Low Income Units shall not exceed one-twelfth (1/12<sup>th</sup>) of thirty percent (30%) of **fifty** percent (50%) of Median Income, adjusted for Assumed Household Size.
- 3. <u>No Additional Fees</u>. The Borrower shall not charge any fee, other than Rent, to any resident of the Units for any housing or other services provided by Borrower pursuant to the Loan Documents.
- 2.3 Increase in Income of Tenants of City HOME-Assisted Units
- 1. <u>Increase to Low Income Limit</u>. In the event that, upon recertification of the income of a Tenant of a City HOME-Assisted Unit, the Borrower determines that a former Very Low Income Household's Adjusted Income has increased and exceeds the qualifying income for a Very Low Income Household but does not exceed the qualifying limit for a Low Income Household, the Tenant may continue to occupy the Unit, and, upon expiration of such

Tenant's lease, and upon sixty (60) days written notice to the Tenant, the Borrower may increase the Tenant's Rent to the maximum rent published by HUD for a Low Income Household for the applicable bedroom size as set **forth** in 24 C.F.R. 92.252(a)(also known as "High HOME Rent". The Borrower shall then rent the next available Unit to a Very Low Income Household, to comply with the requirements of Section 2.1 above.

- 2. Non-Qualifying Household. If, upon recertification of the income of a Tenant of a City HOME-Assisted Unit, the Borrower determines that a former Very Low-Income Household's Adjusted Income has increased and exceeds the qualifying the qualifying income for a Low Income Household, such tenant shall be permitted to continue to occupy the Unit, and, upon expiration of such Tenant's lease, and sixty (60) days' written notice to the Tenant, the Rent shall be increased to the lesser of one-twelfth (1/12<sup>th)</sup> of thirty percent (30%) of actual Adjusted Income of the Tenant, or fair market rent (subject to 24 CFR 92.252(i)(2) regarding low income housing tax credit requirements). The Borrower shall rent the next available Unit to a Very Low Income Household to comply with the requirements of Section 2.1(c) above.
- 2.4 Increased Income of City-Required Very Low Income Tenants.
- 1. <u>Increased income above Very Low but below Low Income Limit</u>. In the event that, upon recertification of the income of a Tenant of a Very Low Income Unit, the Borrower determines that the Tenant no longer qualifies as a Very Low Income Household, but does qualify as a Low Income Household, the Tenant may continue to occupy the Unit and, upon sixty (60) days written notice to the Tenant, the Rent shall be increased to the HOME Low Income Rent. The Borrower shall then rent the next available Unit to a Very Low Income Household, to comply with the requirements of Section 2.1 above.
- 2. <u>Non-Qualifying Household</u>. If, upon recertification of the income of a Tenant, the Borrower determines that a former Very Low Income Household has an Adjusted Income exceeding the maximum qualifying income for an Low Income Household, such Tenant shall be permitted to continue occupying the Unit and upon expiration of the Tenant's lease and upon sixty (60) days' written notice, the Rent shall be increased to the lesser of one-twelfth (1/12<sup>th</sup>)of thirty percent (30%) of actual Adjusted Income of the Tenant, or fair market rent, and the Borrower shall rent the next available Unit to a Very Low Income Household to meet the requirements of Section 2.1 above.
- 2.5 <u>Termination of Occupancy</u>. Upon termination of occupancy of a Unit by a Tenant, such Unit shall be deemed to be continuously occupied by a household of the same income level as the initial income level of the vacating Tenant, until such Unit is reoccupied, at which time the income character of the Unit shall be redetermined to meet the occupancy requirements of Section 2.1.
- 2.6 <u>Compliance with Regulatory Agreements</u>. *So* long as the Property is encumbered by any regulatory agreement between the Borrower and HUD, the State or State agency required by the financing for the Development and approved by the City, the Borrower's compliance with the terms of such regulatory agreement(s) shall be deemed to be in compliance with the occupancy, rent, and income restrictions set forth above.

### 111. INCOME CERTIFICATION AND REPORTING

#### 3.1 Income Certification.

Borrower will obtain, complete and maintain on file, immediately prior to initial occupancy and annually thereafter, income certifications from each Tenant renting any of the City-Assisted Units. Borrower shall make a good faith effort to verify that the income provided by an applicant or occupying Tenant in an income certification is accurate by taking two or more of the following steps as a part of the verification process: (a) obtain a pay stub for the most recent pay period; (b) obtain an income tax return for the most recent tax year; (c) conduct a credit agency or similar search; (d) obtain an income verification form from the applicant's current employer; (e) obtain an income verification form from the Social Security Administration and/or the California Department of Social Services if the applicant receives assistance from either of such agencies; or (f) if the applicant is unemployed and has no such tax return, obtain another form of independent verification. Borrower shall also complete and/or have the Tenants of the City-Assisted Units complete and sign the "Income Computation and Certification" and the "Owner's Certification of Household Income" both of which are attached hereto as Exhibit B and/or any other forms related to Tenants' income approved by the City or that provide income information that is sufficient to determine an applicant's income as required by this Section 3.1. Copies of Tenant income certifications shall be available to the City upon request.

### 3.2 Annual Report to the City.

The Borrower shall submit to the City (a) not later than the sixtieth (60<sup>th</sup>) day after the close of each calendar year, or such other date as may be requested by the City, a statistical report, including income, occupancy, and rent data for all Units, setting forth the information called for therein, and (b) within fifteen (15) days after receipt of a written request, any other information or completed forms requested by the City in order to comply with reporting requirements of HUD or the State of California, if applicable.

Upon request of the City, Borrower shall furnish, within fifteen (15) days, copies of all Tenant agreements for the City HOME-Assisted Units. Within fifteen (15) days after receipt of a written request from the City, Borrower shall also submit any other information or completed forms requested by the City in order to comply with reporting requirements of HUD, (provided, however, that the Borrower shall in no event be obligated to provide any information that it cannot legally obtain as a housing provider), the State of California, or any other government entity or lender to Borrower.

### 3.3 Additional Information.

Borrower shall provide any additional information reasonably requested by the City. The City shall have the right to examine and make copies of all books, records or other documents of Borrower which pertain to the Development.

#### 3.4 Tenant Records.

Borrower shall maintain complete, accurate and current records pertaining to the Development, and shall permit any duly authorized representative of the City and HUD to inspect records, including records pertaining to income and household size of Tenants. All Tenant lists, applications and waiting lists relating to the Development shall at all times be kept separate and identifiable from any other business of Borrower and shall be maintained as required by the City, in a reasonable condition for proper audit and subject to examination during business hours by representatives of the City and HUD. Borrower shall retain copies of all materials obtained or produced with respect to occupancy of the Units for a period of at least five (5) years. The Borrower is subject to the audit requirements set forth in 24 C.F.R. 570.502.

### 3.5 HOME Record Requirements.

For the period of the HOME Reporting Term all records maintained by Borrower pursuant to Section 3.4 above shall be (i) maintained in compliance with all applicable HUD records and accounting requirements, and (ii) open to and available for inspection and copying by HUD and its authorized representatives at reasonable intervals during normal business hours; provide however, records pertaining to Tenant income verifications, Rents, and Development inspections shall be subject to HUD inspection for five (5) years after expiration of the HOME Reporting Term. Borrower is subject to the audit requirements set forth in 24 CFR 92.505 during the HOME Reporting Term.

### 3.6 On-site Inspection.

City shall have the right to perform an on-site inspection of the Development when deemed necessary by the City, in any event at least one (1) time per year upon reasonable notice to the Borrower. Borrower agrees to cooperate in such inspection. If the City desires to inspect the interior of the residential units, the City shall give Borrower sufficient notice to allow Borrower to give not less than seventy-two (72) hours written notice to residents.

### IV. OPERATION OF THE DEVELOPMENT

### 4.1 Residential Use.

The Development shall be operated only for residential use. No part of the Development shall be operated as transient housing.

### 4.2 Taxes and Assessments.

Borrower shall pay all real and personal property taxes, assessments and charges and all franchise, income, employment, old age benefit, withholding, sales, and other taxes assessed against it, or payable by it, at such times and in such manner as to prevent any penalty from accruing, or any line or charge from attaching to the Property; provided, however, that Borrower

shall have the right to contest in good faith, any such taxes, assessments, or charges. In the event Borrower exercises its right to contest any tax, assessment, or charge against it, Borrower, on final determination of the proceeding or contest, shall immediately pay or discharge any decision or judgment rendered against it, together with all costs, charges and interest. The City acknowledges that the Borrower intends to apply for welfare exemption under Tax and Revenue Code Sections 214(f) or 214(g), as applicable.

### V. PROPERTY MANAGEMENT AND MAINTENANCE

### 5.1 Management Responsibilities.

The Borrower is responsible for all management functions with respect to the Development, including without limitation the selection of tenants, certification and recertification of household size and income, evictions, collection of rents and deposits, maintenance, landscaping, routine and extraordinary repairs, replacement of capital items, and security. City shall have no responsibility over management of the Development. The Borrower shall retain a professional property management company approved by City in its reasonable discretion to perform its management duties hereunder. A resident manager shall also be required.

### 5.2 Management Agent; Periodic Reports.

The Development shall at all times be managed by an experienced management agent reasonably acceptable to City, with demonstrated ability to operate residential facilities like the Development in a manner that will provide decent, safe, and sanitary housing (as approved, the "Management Agent"). The Borrower shall submit for City's approval the identity of any proposed Management Agent (and City hereby pre-approves Eden Housing Management, Inc. as the initial Management Agent). The Borrower shall also submit such additional information about the background, experience and financial condition of any proposed management agent as is reasonably necessary for City to determine whether the proposed management agent meets the standard for a qualified management agent set forth above. If the proposed management agent meets the standard for a qualified management agent set forth above, City shall approve the proposed management agent by notifying the Borrower in writing. Unless the proposed management agent is disapproved by City within thirty (30) days, which disapproval shall state with reasonable specificity the basis for disapproval, it shall be deemed approved. The City acknowledges that the Management Agent may be removed by the Permitted Limited Partner (as defined in the Development Agreement) pursuant to the First Amended and Restated Limited Partnership Agreement between Borrower and the Permitted Limited Partner.

### 5.3 Performance Review.

City reserves the right to conduct an annual (or more frequently, if deemed necessary by City) review of the management practices and financial status of the Development. The purpose of each periodic review will be to enable City to determine if the Development is being operated and managed in accordance with the requirements and standards of this Agreement. The Borrower shall cooperate with City in such reviews.

#### 5.4 Replacement of Management Agent.

If, as a result of a periodic review, City determines in its reasonable judgment that the Development is not being operated and managed in accordance with any of the material requirements and standards of this Agreement, City shall deliver notice to Borrower of its intention to cause replacement of the Management Agent, including the reasons therefor. Within twenty-one (21) days after receipt by Borrower of such written notice, City staff and the Borrower shall meet in good faith to consider methods for improving the financial and operating status of the Development, including, without limitation, replacement of the Management Agent. If, after such meeting, City staff recommends in writing the replacement of the Management Agent, Borrower shall promptly dismiss the current Management Agent, and shall appoint as the Management Agent a person or entity meeting the standards for a management agent set forth in Section 5.2 above and approved by City pursuant to Section 5.2 above.

Any contract for the operation or management of the Development entered into by Borrower shall provide that the Management Agent may be dismissed and the contract terminated as set forth above. Failure to remove the Management Agent in accordance with the provisions of this Section shall constitute default under this Agreement, and City may enforce this provision through legal proceedings as specified in Section 6.8 below.

#### 5.5 Approval of Management Policies.

Upon request, the Borrower shall submit its written management policies with respect to the Development to City for its review, and shall amend such policies in any way necessary to ensure that such policies comply with the provisions of this Agreement.

#### 5.6 Property Maintenance.

The Borrower agrees, for the entire Term of this Agreement, to maintain all interior and exterior improvements, including landscaping, on the Property in good condition and repair (and, as to landscaping, in a healthy condition) and in accordance with all applicable laws, rules, ordinances, orders and regulations of all federal, state, county, municipal, and other governmental agencies and bodies having or claiming jurisdiction and all their respective departments, bureaus, and officials.

In the event that the Borrower breaches any of the covenants contained in this section and such default continues for a period of ten (10) days after written notice from City with respect to graffiti, debris, waste material, and general maintenance or thirty (30) days after written notice from City with respect to landscaping and building improvements, then City, in addition to whatever other remedy it may have at law or in equity, shall have the right to enter upon the Property and perform or cause to be performed all such acts and work necessary to cure the default. Pursuant to such right of entry, City shall be permitted (but is not required) to enter upon the Property and perform all acts and work necessary to protect, maintain, and preserve the improvements and landscaped areas on the Property, and to attach a lien on the Property, or to assess the Property, in the amount of the expenditures arising from such acts and work of protection, maintenance, and preservation by City and/or costs of such cure, which amount shall

be promptly paid by the Borrower to City upon demand.

#### VI. MISCELLANEOUS

#### 6.1 Lease Provisions.

In leasing the Units, Borrower shall use a form of Tenant lease approved by the City. The lease shall not contain any provision which is prohibited by 24 C.F.R. Section 92.253(b) and any amendments thereto. The form of Tenant lease shall also comply with all requirements of this Agreement and the Development Agreement, and shall, among other matters:

- (a) provide for termination of the lease and consent by the Tenant to immediate eviction for failure: (i) to provide any information required under this Agreement or reasonably requested by Borrower to establish or recertify the Tenant's qualification, or the qualification of the Tenant's household, for occupancy in the Development in accordance with the standards set forth in this Agreement, or (ii) to qualify as a Very Low Income Household, as a result of any material misrepresentation made by such Tenant with respect to the income computation.
- (b) Be for an initial term of not less than one (1) year, unless by mutual agreement between the Tenant and Borrower, and provide for no increase in Rent during such year. After the initial year of tenancy, the lease may be month to month by mutual agreement of Borrower and the Tenant. Notwithstanding the above, any rent increases shall be subject to the requirements of Section 2.2.

#### 6.2 Lease Termination.

Any termination of a lease or refusal to renew a lease for a Unit must be in conformance with 24 C.F.R. Section 92.253(c) and must be preceded by not less than sixty (60) days' written notice to the tenant by the Borrower specifying the grounds for the action.

#### 6.3 Nondiscrimination.

All of the Units shall be available for occupancy on a continuous basis to members of the general public who are income eligible. Borrower shall not give preference to any particular class or group of persons in renting or selling the Units, except to the extent that the Units are required to be leased to income eligible households pursuant to this Agreement. There shall be no discrimination against or segregation of any person or group of persons, on account of race, color, creed, religion, sex, sexual orientation, marital status, national origin, source of income (e.g., SSI), ancestry, age (except for lawful senior housing) or disability, in the leasing, subleasing, transferring, use, occupancy, tenure, or enjoyment of any Unit nor shall Borrower or any person claiming under or through Borrower, establish or permit any such practice or practices of discrimination or segregation with reference to the selection, location, number, use, or occupancy, of tenants, lessees, sublessees, subtenants, or vendees of any Unit or in connection with the employment of persons for the construction, operation and management of any Unit.

#### 6.4 Section 8 Voucher and Certificate Holders.

The Borrower will accept as Tenants, on the same basis as all other prospective Tenants, persons who are recipients of federal certificates or vouchers for rent subsidies pursuant to the existing housing certificate program or the Housing Choice Voucher Program under Section 8 of the United States Housing Act, or its successor. The Borrower shall not apply selection criteria to Section 8 certificate or voucher holders that are more burdensome than the criteria applied to all other prospective Tenants, nor shall the Borrower apply or permit the application of management policies or lease provisions with respect to the Development which have the effect of precluding occupancy of units by such prospective Tenants.

#### 6.5 Compliance with Development Agreement and Program Requirements.

Borrower's actions with respect to the Property shall at all times be in full conformity with: (i) all requirements of the Development Agreement; (ii) all requirements imposed on projects assisted under the HOME Investment Partnership Program as contained in 42 U.S.C. Section 12701, et seq., 24 C.F.R. Part 92, and other implementing rules and regulations; and (ii) all requirements imposed on projects assisted under the CDBG Program as contained in 42 USC 5301 et seq., 24 CFR Part 570, and other implementing rules and regulations. Borrower shall ensure that the Development meets the Housing Quality Standards pursuant to 24 C.F.R. Section 92.251 throughout the Term.

#### 6.6 Prohibition Against Transfer of Property and Assignment of Agreement Prior To Completion.

Prior to the recording of the Notice of Completion, the Borrower shall not voluntarily or involuntarily make or attempt any total or partial sale, transfer, conveyance, assignment or lease ("Transfer") of the whole or any part of the Property or the buildings or structures thereon or this Agreement without the prior written approval of the City which City may withhold in its sole and absolute discretion.

If the Borrower proposes a Transfer of the Property or a portion thereof, other than as authorized in Section 10.3, the proposed transferee shall have the qualifications and financial resources necessary and adequate as may be reasonably determined by the City to fulfill the obligations undertaken in this Agreement by the Borrower. Any transferee, by instrument in writing satisfactory to the City and in form recordable among the land records, for itself and its successors and assigns, and for the benefit of the City shall expressly assume all of the obligations of the Borrower under this Agreement relating to the Property and agree to be subject to all the conditions and restrictions to which the Borrower is subject. There shall be submitted to the City for review all instruments and other legal documents proposed to affect any such Transfer; and if approved by the City its approval shall be indicated to the Borrower in writing. This Section 10.2 shall not be deemed to prevent the granting of easements, rights of way, licenses or permits to facilitate the development of the Property.

In the absence of specific written agreement by the City, no Transfer by the Borrower shall be deemed to relieve the Borrower or any other party from any obligations under this

#### Agreement,

#### 6.7 Permitted Transfers With Prior Approval; City Pre-Approved Transfers.

Except as permitted under this Section **6.7**, any Transfer shall be permitted only after (1) the City, in its reasonable discretion, has delivered to the Borrower its prior written approval of such Transfer, and (2) the transferee has assumed the Borrower's obligations under this Agreement by signing an assignment assumption and release agreement, in a form prepared by the City, and such other reasonable documentation as the City may reasonably require to evidence such transferee's assumption of the Borrower's duties and obligations under the Loan Documents.

Borrower anticipates syndicating the low income housing tax credits that will be generated by the Development, which syndication will require (i) formation of a limited partnership, the general partner of which shall be a wholly-controlled affiliate of Borrower (the "Partnership" or the "Borrower") and the initial limited partner shall be Borrower or a wholly-controlled affiliate of Borrower and (ii) a subsequent transfer of the limited partner interest in Borrower to the initial investor limited partner(s). The City hereby approves the initial Transfer of the limited partner interest in Borrower, provided that (i) the amended and restated partnership agreement is submitted to the City for review and approval; and (ii) the partnership documents do not conflict with the Loan Documents.

The City hereby approves future Transfers of the investor limited partner(s) interest(s) in the Partnership provided that: (i) such Transfers do not affect the timing and amount of the limited partner capital contributions provided for in the amended partnership agreement approved by the City; and (ii) in subsequent Transfers, a wholly-owned or wholly-controlled affiliate of the initial investor limited partner retains a membership or partnership interest and/or serves as a managing member or managing general partner of the successor limited partner.

The City hereby approves a Transfer of the Property from the Borrower to Eden Housing Inc. ("Eden") or wholly-controlled affiliate of Eden, and an assumption of the City Loan by such transferee at or before the end of the fifteen (15)-year compliance period as described in Section 42(i)(1) of the Internal Revenue Code, pursuant to an option agreement as described or to be described in the Partnership agreement (the "OptionAgreement"), provided that the transferee expressly assumes the obligations of the Partnership under the Loan Documents, utilizing a form of assignment and assumption agreement to be provided by the City.

In the event the general partner of the Borrower is removed by the investor limited partner of the Borrower for cause following default under the partnership agreement, the City hereby approves the Transfer of the general partner interest to a 501(c)(3) tax exempt nonprofit entity selected by the limited partner and approved by the City, which approval shall not be withheld unreasonably.

#### 6.8 Term.

The provisions of this Agreement shall apply to the Property for the entire Term even if the entire City Loan is paid in full prior to the end of the Term. This Agreement shall bind any successor, heir or assign of Borrower, whether a change in interest occurs voluntarily or involuntarily, by operation of law or otherwise, except as expressly released by City. City makes the City Loan on the condition, and in consideration of, this provision, and would not do so otherwise.

#### 6.9 Notice of Expiration of Term.

Borrower shall comply with the requirements set forth in California Government Code Sections 65863.10 and 65863.11.

#### 6.10 Covenants to Run With the Land.

City and Borrower hereby declare their express intent that the covenants and restrictions set forth in this Agreement shall run with the land, and shall bind all successors in title to the Property, provided, however, that on the expiration of the Term of this Agreement said covenants and restrictions shall expire. Each and every contract, deed or other instrument hereafter executed covering or conveying the Property or any portion thereof, shall be held conclusively to have been executed, delivered and accepted subject to such covenants and restrictions, regardless of whether such covenants or restrictions are set forth in such contract, deed or other instrument, unless City expressly releases such conveyed portion of the Property from the requirements of this Agreement.

#### 6.11 Enforcement by City.

If Borrower fails to perform any obligation under this Agreement, and fails to cure the default within thirty (30) days after City has notified Borrower and the Investor Limited Partner (as defined in the Development Agreement) in writing of the default or, if the default cannot be cured within thirty (30) days, failed to commence to cure within thirty (30) days and thereafter diligently pursue such cure and complete such cure within ninety (90) days, City shall have the right to enforce this Agreement by any or all of the following actions, or any other remedy provided by law, provided that the Investor Limited Partner shall have the right but not the obligation to cure as set out in Section 12.21 of the Development Agreement:

- 1. <u>Calling the City Loan</u>. City may declare a default under the City Note, accelerate the indebtedness evidenced by the City Note, and proceed with foreclosure under the City Deed of Trust.
- 2. <u>Action to Compel Performance or for Damages</u>. City may bring an action at law or in equity to compel Borrower's performance of its obligations under this Agreement and/or for damages.
- 3. <u>Remedies Provided Under Development Agreement</u>. City may exercise any other remedy provided under the Development Agreement.

#### 6.12 Attorneys' Fees and Costs.

In any action brought to enforce this Agreement, the prevailing party shall be entitled to

all costs and expenses of suit, including reasonable attorneys' fees. This section shall be interpreted in accordance with California Civil Code Section 1717 and judicial decisions interpreting that statute.

#### 6.13 No Liability of Officials, Directors, Employees, and Agents.

No member, official, employee, or agent of the City shall be personally liable to the Owner in the event of any default or breach by City or for any amount which may become due to the Owner or successor or on any obligation under the terms of this Agreement. No director, officer, employee, agent of the Owner, or limited partner if Owner is a limited partnership, shall be personally liable to the City in the event of any default or breach by the Owner or for any amount which may become due to the City or successor or on any obligation under the terms of this Agreement.

#### 6.14 Recording and Filing.

City and Borrower shall cause this Agreement, and all amendments and supplements to it, to be recorded in the Official Records of the County of San Joaquin.

#### 6.15 Subordination.

This Agreement shall be subordinated to financing approved by the City (in each case, a "Senior Lien"), but only if all of the following conditions are satisfied:

- (a) All of the proceeds of the proposed Senior Lien, less any transaction costs, shall be used to provide predevelopment, acquisition, construction and/or permanent financing or refinancing for the Development.
- (b) The proposed lender (each, a "Senior Lender") must be a state or federally chartered financial institution, a nonprofit corporation, a recognized affordable housing lending group such as the Housing Partnership Fund, or a public entity that is not affiliated with Borrower or any of Borrower's affiliates, other than as a depositor or a lender.
- (c) Borrower shall demonstrate to the City's reasonable satisfaction that subordination of the Deed of Trust and/or Regulatory Agreement is necessary to secure adequate acquisition, construction, permanent financing and/or refinancing to ensure the viability of the Development, including the operation of the Development as affordable housing, as required by the Loan Documents. To satisfy this requirement, Borrower shall provide to the City, in addition to any other information reasonably required by the City, evidence demonstrating that the proposed amount of the Senior Loan is necessary to provide adequate predevelopment, acquisition, construction, permanent financing or refinancing to ensure the viability of the Development, and adequate financing for the Development would not be available on similar terms without the proposed subordination.
- (d) The subordination agreement(s) shall be in a form reasonably acceptable to the City, and shall be structured to minimize the **risk** that the Deed of Trust and/or Regulatory Agreement would be extinguished as a result of a foreclosure by the Senior Lender or other

holder of the Senior Lien. To satisfy this requirement, the subordination agreement shall provide the City with rights to cure any defaults by Borrower, including: (i) providing the City with copies of any notices of default at the same time and in the same manner as provided to Borrower; and (ii) providing the City with a cure period of at least sixty (60) days to cure any default.

(e) The subordination(s) described in this Section may be effective only during the original term of the Senior Loan and/or any extension of its term approved in writing by the City, provided, however, that nothing in this subsection (e) shall prohibit the City from approving the refinancing of a Senior Loan. Upon a determination by the City's City Manager that the conditions in this Section have been satisfied, the City's City Manager or his/her designee will be authorized to execute the approved subordination agreement without the necessity of any further action or approval.

#### 6.16 No Impairment of Lien.

No violation or breach of the covenants, conditions, restrictions, provisions or limitations contained in this Agreement shall defeat or render invalid or in any way impair the lien or charge of any mortgage, deed of trust or other financing or security instrument.

#### 6.17 Governing Law.

This Agreement shall be governed by the laws of the State of California.

#### 6.18 Waiver of Requirements.

Any of the requirements of this Agreement may be expressly waived by City in writing, but no waiver by City of any requirement of this Agreement shall, or shall be deemed to, extend to or affect any other provision of this Agreement.

#### 6.19 Amendments.

This Agreement may be amended only by a written instrument executed by all the parties hereto or their successors in title, and duly recorded in the real property records of City of Alameda.

#### 6.20 Notices.

Formal notices, demands, and communications between the City and Borrower shall be sufficiently given if and shall not be deemed given unless dispatched by registered or certified mail, postage prepaid, return receipt requested, or delivered by express delivery service, return receipt requested, or delivered personally, or faxed with a copy mailed within one business day of facsimile transmission, emailed with a copy mailed within one business day of emailed transmission to the principal office of the City and Borrower as follows:

City: City of Lodi 221 West Pine Street

Lodi, CA 95240

Attention: City Manager

With a copy to:

The City Attorney and the Housing Manager

Borrower:

Eden Development, Inc. 22645 Grand Street

Hayward, CA 94541-5031 Attention: Executive Director

With a copy to:

[Address of investor limited partner to be

provided]

Such written notices, demands and communications may be sent in the same manner to such other addresses as the affected party may from time to time designate by mail as provided in this Section. Receipt shall be deemed to have occurred on the date shown on a written receipt for delivery or refusal of delivery.

#### 6.21 Severability.

If any provision of this Agreement shall be invalid, illegal or unenforceable, the validity, legality and enforceability of the remaining portions of this Agreement shall not in any way be affected or impaired thereby.

#### 6.22 Multiple Originals; Counterparts.

This Agreement may be executed in multiple originals, each of which is deemed to be an original, and may be signed in counterparts.

#### 6.23 Revival of Agreement after Foreclosure.

This Agreement shall be revived according to its original terms if, during the original Term, the owner of record before the foreclosure, or deed in lieu of foreclosure, or any entity that includes the former owner or those with whom the former owner has or had family or business ties, obtains an ownership interest in the Development or Property.

#### 6.24 Investor Limited Partner Provisions.

If and when the Borrower transfers the Property and assigns the Loan to a limited partnership in accordance with Section \_\_\_\_ to qualify for low income housing tax credit financing, the City agrees to the following provisions for the benefit of Borrower's investor limited partner:

- (a) The City will give the limited partner a copy of any written notice (at the limited partner's address set forth in the Regulatory Agreement) that the City gives to Borrower under this Agreement and the other City Loan Documents;
- (b) The City will give the limited partner Ten (10) days after the limited partner's receipt of such notice to cure a non-payment of any sum due under the City Loan Documents:
- (c) The City will give the limited partner Thirty (30) days after the limited partner's receipt of such notice to cure any other default under this Agreement and other City Loan Documents:
- (d) If a default is incapable of being cured within Thirty (30) days, the City will give the limited partner an additional Ninety (90) days to cure such default provided the limited partner has commenced to cure such default and is diligently proceeding to cure such default through the end of such period;
- (e) If the limited partner makes any such payment or otherwise cures such default, the City will accept such action as curing such default as if such payment or cure were made by Borrower;
- (f) The City will permit the limited partner to transfer the limited partner's interest to any person or entity at any time provided that, if at the time of such transfer the limited partner has not made 100% of the capital contributions the limited partner is required to make to Borrower, the limited partner shall remain liable to Borrower for such capital contributions:
- (g) The City will permit the limited partner to remove the general partner of Borrower in accordance with the Partnership Agreement, provided that the substitute general partner is reasonably acceptable to City; and
- (h) The City will permit insurance and condemnation proceeds to be used to rebuild the Development provided that (i) sufficient funds are provided from other sources to effectively rebuild the Development to a lawful multifamily housing complex, and (ii) subject to the rights of any senior lenders, City shall hold all such proceeds and disburse them based on the progress of construction, subject to such additional reasonable conditions as City may impose

#### 6.25 HUD-Required Provisions Rider.

During the term of the HUD **202** Capital Advance the City agrees to comply with the provisions set forth in the HUD-Required Provisions Rider attached hereto as <u>Exhibit C</u> and incorporated into this Agreement.

above written.

CITY:

City of Lodi

By:

Its:

BORROWER:

Eden Development, Inc., a California nonprofit public benefit corporation, its general partner

WHEREAS, this Agreement has been entered into by the undersigned as of the date first

By: Linda Mandolini, Executive Director

19

STATE OF CALIF COUNTY OF	ORNIA )
COUNTY OF	)
On	, 20 before me,,
Notary Public, p	personally appeared
is/are subscribe the same in his/	me on the basis of satisfactory evidence to be the person(s) whose name(s) and to the within instrument and acknowledged to me that he/she/they executed ther/their authorized capacity(ies), and that by his/her/their signature(s) on the person(s), or the entity upon behalf of which the person(s) acted, executed the
	PENALTY OF PERJURY under the laws of the State of California that the graph is true and correct.
WITNESS my hand	d and official seal.
Signature	(Seal)
STATE OF CALIF COUNTY OF	ORNIA ) )
On	, 20_ before me,, personally appeared
Notary Public, p	personally appeared
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is/are subscribe the same in his/	me on the basis of satisfactory evidence to be the person(s) whose name(s) and to the within instrument and acknowledged to me that he/she/they executed ther/their authorized capacity(ies), and that by his/her/their signature(s) on the person(s), or the entity upon behalf of which the person(s) acted, executed the
	PENALTY OF PERJURY under the laws of the State of California that the graph is true and correct.
WITNESS my hand	d and official seal.
Signature	(Seal)

#### EXHIBIT A

#### **Legal Description** of the **Property**

#### **EXHIBIT B**

## FORM OF INCOME CERTIFICATION INCOME COMPUTATION AND CERTIFICATION

#### **EXHIBIT C**

#### **HUD-Required Provisions Rider**

- A. Deed of Trust from Borrower to the general partner of Borrower which shall be assigned to HUD to be recorded against the Property (the "HUD Deed of Trust");
- B. Capital Advance Program Regulatory Agreement between Borrower and HUD to be recorded against the Property ("HUD Regulatory Agreement");
- C. Capital Advance Program Use Agreement between Borrower and HUD to be recorded against the Property (the "HUD Use Agreement");
- D. HUD Security Agreement between Borrower and the general partner of Borrower which shall be assigned to HUD (the "HUD Security Agreement"); and
- E. HUD Project Rental Assistance Contract (the "PRAC").
- 1. <u>Term of Rider</u>. Notwithstanding anything else in this Rider to the contrary, the provisions of this Rider shall be and remain in effect only so long as the HUD Documents, or any of them, are in effect; thereafter, this Rider and its requirements shall be deemed no longer in effect.
- 2. <u>Subordination</u>. The covenants contained in the City Documents shall be subordinate to the rights of HUD under the HUD Documents, and to the HUD rules and regulations pertaining thereto; and furthermore, the City Documents shall not be enforceable against the HUD Secretary, his or her successors and assigns, should the HUD Secretary acquire title to the Property by power of sale, foreclosure, or by deed in lieu of foreclosure. In addition, so long as the HUD Documents are in effect, in the event that there are any conflicts between the terms and conditions in the City Documents and the terms and conditions of the HUD Documents and HUD rules and regulations pertaining thereto, the

- HUD Documents and HUD rules and regulations shall prevail. No default may be declared under the City Documents without HUD prior written consent.
- 3. HUD Rules. During the time period in which Section 202 or the PRAC regulations apply to the Development, rents approved by HUD pursuant to the Section 202 program and the PRAC shall be deemed to be in compliance with the City Regulatory Agreement, and compliance by the Borrower with the Section 202 Regulations and the PRAC with respect to continued occupancy by households whose incomes exceed the eligible income limitations of the City Regulatory Agreement, or other matters set forth in the City Regulatory Agreement, shall be deemed to be in compliance with the requirements of the City Documents. Nothing in the City Documents shall in any way limit, interfere or conflict with the rights of HUD with respect to the management, operation or occupancy of the Development; nor can the City Documents in any way jeopardize the continued operation of the Development on terms at least as favorable to existing as well as future tenants.
- 4. <u>City Loan Disbursement</u>. Upon continued satisfaction of the conditions precedent to loan disbursement set forth in the Loan Agreement, the City shall disburse the City Loan proceeds to Borrower from time to time following approval by the City of Borrower's requisitions in accordance with the City Documents. Requisitions shall be submitted only to the City for approval and disbursement pursuant to the Loan Agreement.
- 5. Residual Receipts. Any whole or partial repayment of the principal and any other payments as set forth in the City Documents that are made after initial occupancy of the Development and after the PRAC has been executed shall be made only from Residual Receipts (as defined in the HUD Documents), and then only after obtaining the prior written approval of HUD, or from the Borrower's own funds.
- 6. <u>Indemnification</u>. Enforcement by the City of any indemnification provisions in the City Documents will not and shall not result in any monetary claim against the Development, the HUD Capital Advance proceeds, any reserve or deposit required by HUD in connection with the HUD Capital Advance, or the rents or other income from the Development other than Residual Receipts authorized for release by HUD, without the prior written consent of HUD, but City shall have the right to add any amounts due the City pursuant to indemnification provisions in the City Documents to the principal amount of the City Loan and the City Note, and interest shall accrue thereon commencing on the date indemnification payments are due.
- Transfer. Approval by HUD of a Transfer of Physical Assets (as defined in Handbook 4350-1 Rev-1) ("TPA") shall constitute approval of the transfer by the City and the Borrower shall deliver to the City, at the same time as its delivery to HUD, any application for HUD's approval of a proposed transfer. Also, the Borrower shall require the transferee to expressly assume the Borrower's obligations under the City Documents; provided, however, HUD shall not be required to enforce the requirements of this sentence and if Borrower and any transferee fail to include such assumption in transfer documents, such failure shall not affect the validity of the transfer. The City shall have the right to specifically enforce the requirement that any transferee assume the

- Borrower's obligations under the City Documents. In the absence of such written assumption, no transfer shall be deemed to relieve the transferor from any obligations under the City Documents.
- 8. <u>Default under City Documents</u>. The City shall not declare a default under the City Documents unless it has received the prior written approval of HUD, and the City's right to accelerate the City Note during the term of the HUD Documents shall be enforceable only with the prior written approval of HUD.
- 9 Receiver. The City, for itself, its successors and assigns further covenants and agrees that in the event of the appointment of a receiver in any action by the City, its successors or assigns, to foreclose the City Deed of Trust, no rents, revenue or other income of the Development collected by the receiver or by the mortgagee-in-possessionshall be utilized for the payment of interest, principal, or any other charges due and payable under the City Deed of Trust, except from Residual Receipts, if any. The appointment of a receiver shall require approval by the Secretary of HUD, and pursuant to HUD regulations, as long as the City is the beneficiary under the City Deed of Trust, the City cannot be a mortgagee-in-possession. In the event of the appointment, by any court, of any person, other than HUD or the City, as a receiver or a mortgagee or party in possession, or in the event of any enforcement of any assignment of leases, rents, issues, profits, or contracts contained in the City Documents, with or without court action, no rents, revenue or other income of the Development collected by the receiver, person in possession or person pursuing enforcement as aforesaid, shall be utilized for the payment of interest, principal or any other amount due and payable under the provisions of the City Documents, except from Residual Receipts in accordance with the HUD Regulatory Agreement. The receiver, person in possession or person pursuing enforcement shall operate the Development in accordance with all provisions of the HUD Documents.
- 10. Deed-in-Lieu of Foreclosure. In the event that HUD acquires title to the Property by deed-in-lieu of foreclosure, the lien of the City Deed of Trust will automatically terminate subject to the conditions as hereinafter described. The City may cure a default under the HUD Deed of Trust prior to conveyance by deed-in-lieu of foreclosure. HUD shall give written notice to the Borrower of a proposed tender of title in the event HUD decides to accept a deed-in-lieu of foreclosure. HUD will only give such written notice if, at the time of the placing of the City Deed of Trust against the Property, HUD receives a copy of an endorsement to the title policy of the Borrower or the City which indicates that (a) the City Deed of Trust has been recorded and (b) HUD is required to give notice of any proposed election or tender of a deed-in-lieu of foreclosure. Such notice shall be given at the address stated in the City Deed of Trust or such other address as may subsequently, upon written notice to HUD, be designated by the City as its legal business address. The City shall have thirty (30) days to cure the default after notice of intent to accept a deed-in-lieu of foreclosure is mailed.
- 11. <u>Borrower's Notice to the Citv.</u> Notwithstanding the requirements set forth in Paragraph 10 above, in the event that Borrower contemplates executing a deed-in-lieu of foreclosure, Borrower shall first give the City thirty (30) days' prior written notice;

- provided, however, that the failure of the Borrower to give said notice shall have no effect on the right of HUD to accept a deed-in-lieu of foreclosure.
- 12. <u>Amendment</u>. No amendment to the City Documents made after the date of this Rider shall have any force or effect until and unless such amendment is approved in writing by HUD.

#### **EXHIBIT J**

#### Seller Insurance Requirements

USE THE FOLLOWING ONLY IF THE SELLER DOES NOT HAVE ITS OWN INSURANCE REQUIREMENTS.

The Buyer shall maintain and keep in force, at the Buyer's sole cost and expense, the following insurance applicable to the Development in a form acceptable to the Seller's Executive Director with evidence of such coverage provided to the Seller's Executive Director within ten (10) days of execution of this Agreement, but in no event later than the initial disbursement of Loan funds pursuant to this Agreement:

- (a) Workers' Compensation insurance to the extent required by law, including Employer's Liability coverage, with limits not less than One Million Dollars (\$1,000,000) each accident.
- (b) Commercial General Liability insurance with limits not less than Two Million Dollars (\$2,000,000) each occurrence for Bodily Injury and Property Damage, including coverage for Contractual Liability, Personal Injury, Broadform Property Damage, and Products and Completed Operations.
- (c) Comprehensive Automobile Liability insurance with limits not less than One Million Dollars (\$1,000,000) each occurrence combined single limit for Bodily Injury and Property Damage, including coverage for owned, non-owned and hired vehicles, as applicable; provided, however, that if the Buyer does not own or lease vehicles for purposes of this Agreement, then no automobile insurance shall be required.
- (d) Upon acquisition of the Property, property insurance, including during the course of construction builder's risk insurance, covering the Development, in form appropriate for the nature of such property, covering all risks of loss, excluding earthquake, for one hundred percent (100%) of the replacement value, with deductible, if any, acceptable to the Seller, naming the Seller as a Loss Payee, as its interests may appear. Flood insurance shall be obtained if required by applicable federal regulations.
- (e) For any design professionals working on the Development, errors and omission coverage in a minimum amount of One Million Dollars (\$1,000,000).
- (f) The Buyer shall cause any general contractor or subcontractor working on the Development under direct contract with the Buyer or subcontract, to maintain insurance of the types and in at least the minimum amounts described in Subsections (a), (b), and (c) above, except that each subcontractor shall only be required to maintain the abovementioned insurance to the extent that such coverage is customarily maintained by such subcontractor and shall require that such insurance shall meet all of the general requirements of subsections (i), (j) and (k) below.
- (g) The required insurance shall be provided under an occurrence form, and the Buyer shall maintain such coverage continuously throughout the Term. Should any of the required insurance be provided under a form of coverage that includes an annual aggregate limit or provides that claims investigation or legal defense costs be included in

such annual aggregate limit, such annual aggregate limit shall be two times the occurrence limits specified above; provided, however, that for subcontractors the general aggregate shall not be required to apply on a per project basis.

- (h) Commercial General Liability and Comprehensive Automobile Liability insurance policies shall be endorsed to name as an additional insured the Seller and its officers, agents, employees and members of the Seller Council.
- (i) All policies and bonds shall contain (a) the agreement of the insurer to give the Seller at least thirty (30) days' notice prior to cancellation (including, without limitation, for non payment of premium) or any material change in said policies; (b) an agreement that such policies are primary and non contributing with any insurance that may be carried by the Seller; (c) a provision that no act or omission of the Buyer shall affect or limit the obligation of the insurance carrier to pay the amount of any loss sustained; and (d) a waiver by the insurer of all rights of subrogation against the Seller and its authorized parties in connection with any loss or damage thereby insured against. Buyer shall provide certificates of insurance and original written endorsements as evidence of the required insurance coverage.
- (j) If in connection with the use of the Seller Loan funds, death, serious personal injury, or substantial property damage occurs, Buyer shall immediately notify the Seller. Buyer shall promptly submit to the Seller a written report, in such form as may be required by the Seller, of all accidents which occur in connection with this Agreement. This report shall include the following information: (1) name and address of the injured or deceased person(s); (2) name and address of Buyer's contractor or subcontractor, if any; (3) name and address of Buyer's liability insurance carrier; and (4) a detailed description of the accident and whether any of the Seller's equipment, tools or material were involved.

### **EXHIBIT K**Schedule of Performance

## ROGET PARK SENIOR HOUSING Preliminary HUD Schedule June 4, 2009

(All dates set forth below are preliminary and are subject to change as the process moves forward. Each performance deadline is conditioned upon all prior performance deadlines being met in a timely manner.)

Project Milestone	Est. Target Date
Predevelopment activities started by Developer	May 2009
Developer submitted development concept to City for review.	
Developer to submit to the City for review and approval the Preliminary Financing Plan	June 2009
City to introduce development concepts to key community members	
<ol> <li>Developer submits preliminary development proposal to City for review.</li> </ol>	
6. Community Meeting – Introduce Development Team and present Proposed Site	
7. City to approve or disapprove Developer's Preliminary Financing Plan; City approves predevelopment and acquisition loan request	
8. City commences CEQA/NEPA	
9. Execute DDLA	
10. Developer submits application to HUD for grant under Section 202 Housing for the Elderly	Est. August 2009 (Developer intends to apply for HUD 202 funds in response to the 2009 NOFA; however, if the project is not selected, Developer shall submit for HUD 202 Financing in 2010 and 2011)

11. Developer submits for Project Entitlements	Approx. 4 months from item #2			
12. HUD 202 awards announced	Approx. 4 months from item #10			
13. City completes environmental assessment in accordance with CEQA.	Approx. 5 months from item #11			
14. Developer obtains Project Entitlements				
15. City publishes Notice of Intent to Release funds (NOI/RROF)	45 days prior to item #16			
16. Close of Escrow and Funding of CDBG Loan	No later than June 30, 2010			
17. Developer submits HUD "Firm Commitment Application"	After receipt of HUD 202 Award and after the project is "permit ready"			
18. Gap Financing Identified and Approved by City.	Not later than 60 days prior to CDLAC/TCAC application submittal date.			
19. Developer submits applications for bond financing through California Debt Limit Allocation Committee (CDLAC) and 4% Tax Credits through State Tax Credit Allocation Committee (TCAC) CDLAC and TCAC applications	Borrower shall monitor HUD's processing of the HUD Firm Commitment and shall submit the CDLAC application when it is reasonable to project that HUD will be able to issue the Firm Commitment within the 90-day CDLAC construction start deadline. Borrower shall not be obligated to obtain a CDLAC or TCAC allocation after September of any year.			
20. Close on Construction Financing and Commencement of Construction	Within 90 days of CDLAC and TCAC allocations			
21. Construction Completion	Within 24 months of commencement of construction, or within deadlines established by funding source used, HUD, TCAC and/or CDLAC			
22. 100% Occupancy	Within 6 months of construction completion			

## **EXHIBIT L**Scope of Development

[to be inserted when approved by Seller]

### **EXHIBIT M**Preliminary Site Plan

#### EXHIBIT N HUD-REQUIRED PROVISIONS RIDER

For value received, the undersigned agree that the following provisions shall be
incorporated into and made a part of the following documents as amended (the "Junior
Loan Documents") relating to the property commonly known as Senior Housing
(the "Project"): That certain Purchase and Development Agreement dated, 2009
("Agreement") and memorandum thereof recorded as series no
of San Joaquin County by the City of Lodi (the "Lender") and Eden Development, Inc.,
its successors and assigns (the "Borrower"); that Regulatory Agreement recorded
as series no (the "Lender Regulatory Agreement"); that Promissory
Note dated as of, 2009 secured by that certain Deed of Trust recorded
as series no
In the event of any conflict, inconsistency or ambiguity between the provisions
of this Rider and the provisions of the Junior Loan Documents, the provisions of this
Rider shall control. All capitalized terms used herein and not otherwise defined herein
shall have the meaning given to such terms in the Junior Loan Documents. As used
in this Rider, the term "HUD Loan Documents" shall mean the following documents
relating to the HUD Section 202 Capital Advance for the Project (HUD Project No.
121-EENP-WAH).

- A. Deed of Trust recorded concurrently herewith on the Property among Borrower as trustor, North American Title Company as trustee and Eden Development, Inc. as beneficiary, which beneficial interest will be assigned to HUD by that collateral assignment at closing (the "HUD Deed of Trust");
- B. Regulatory Agreement between Borrower and HUD recorded currently herewith on the Property ("HUD Regulatory Agreement");
- C. Capital Advance Program Use Agreement between Borrower and HUD recorded concurrently herewith on the Property (the "HUD Use Agreement"), incorporated by reference in the HUD Deed of Trust;
- D. HUD Security Agreement between Borrower as the debtor and Eden Development, Inc. as the secured party, which interest shall be assigned to HUD by that collateral assignment (the "HUD Security Agreement");
- E. HUD Project Rental Assistance Contract (the "PRAC"); and
- F. Other HUD Capital Advance documents.

- 1. <u>Term of Rider</u>. Notwithstanding anything else in this Rider to the contrary, the provisions of this Rider shall be and remain in effect only so long as any of the HUD Loan Documents are in effect; thereafter, this Rider and its requirements shall be deemed no longer in effect.
- 2. <u>Subordination</u>. The covenants contained in the Junior Loan Documents shall be subordinate to the rights of HUD under the HUD Loan Documents, and to the HUD rules and regulations pertaining thereto; and furthermore, the Junior Loan Documents shall not be enforceable against the HUD Secretary, his or her successors and assigns, should the HUD Secretary acquire title to the Project by power of sale, foreclosure, or by deed-in-lieu of foreclosure. In addition, so long as the HUD Loan Documents are in effect, in the event that there are any conflicts between the terms and conditions in the Junior Loan Documents and the terms and conditions of the HUD Loan Documents and HUD rules and regulations pertaining thereto, the HUD Loan Documents and HUD rules and regulations shall prevail. No default may be declared under the Junior Loan Documents without prior written HUD consent.
- 3. <u>HUD Rules</u>. During the time period in which Section 202 or the PRAC regulations apply to the Project, rents approved by HUD pursuant to the Section 202 program and the PRAC shall be deemed to be in compliance with the Lender Regulatory Agreement, and compliance by the Borrower with the Section 202 Regulations and the PRAC with respect to continued occupancy by households whose incomes exceed the eligible income limitations in Section 2 of the Lender Regulatory Agreement, or other matters set forth in the Lender Regulatory Agreement, shall be deemed to be in compliance with the requirements of the Junior Loan Documents. Nothing in the Junior Loan Documents shall in any way limit, interfere or conflict with the rights of HUD with respect to development, operation and management of the Project; nor can the Junior Loan Documents in any way jeopardize the continued operation of the project on terms at least as favorable to existing as well as future tenants.
- 4. <u>Maturity Date</u>. The Junior Note may not mature, and may not bear a maturity date, prior to the date on which the HUD Note matures. The term of the Junior Loan Documents shall be extended if the Junior Note matures, there are no residual receipts or non-Project funds available for repayment and the HUD Mortgage has not been retired in full or if HUD grants a deferment of amortization or forbearance that results in an extended maturity of the HUD Loan Documents.
- 5. Residual Receipts. As long as HUD, its successors or assigns, is the holder of the HUD Documents, any payments due from Project income from the Section 202 units under the Junior Loan Documents, or any prepayments made with Project income from the Section 202 units, shall be payable only from residual receipts of the Project, as that term is defined in the HUD Regulatory Agreement between HUD and the Borrower, and subject to the availability of residual receipts in accordance with the provision of said HUD Regulatory Agreement. No payments or prepayments using residual receipts can be made without HUD approval. Borrowers may make payments or prepayments at any time without HUD approval using funds that do not come from Project income from

the Section 202 units. The restrictions on payment imposed by this paragraph shall not excuse any default caused by the failure of the makers to pay the indebtedness evidenced by the Lender's junior Note.

- 6. <u>Indemnification</u>. Enforcement by the Lender of any indemnification provisions in the Junior Loan Documents will not and shall not result in any monetary claim against the Project, the HUD Capital Advance proceeds, any reserve or deposit required by HUD in connection with the HUD Capital Advance, or the rents or other income from the Section 202 units in the Project other than residual receipts authorized for release by HUD, without the prior written consent of HUD, but Lender shall have the right to add any amounts due the Lender pursuant to indemnification provisions in the Junior Loan Documents to the principal amount of the Loan and the Note and interest shall accrue thereon commencing on the date indemnification payments are due. In addition, any indemnification provisions shall not be enforceable against the HUD Secretary, his or her successors and assigns, should the HUD Secretary acquire title to the Project by power of sale, foreclosure, or by deed-in-lieu of foreclosure.
- 7. <u>Transfer</u>. Approval by HUD of a Transfer of Physical Assets (as defined in Handbook 4350.1, REV-1, Chapter 13) ("TPA") shall constitute approval of the transfer by the Lender, and the Borrower shall deliver to the Lender at the same time as its delivery to HUD, any application for HUD's approval of a proposed transfer. Also, the Borrower shall require the transferee to expressly assume the Borrower's obligations under the Junior Loan Documents; provided, however, HUD shall not be required to enforce the requirements of this sentence and if Borrower and any transferee fail to include such assumption in transfer documents, such failure shall not affect the validity of the transfer. The Lender shall have the right to specifically enforce the requirement that any transferee assume the Borrower's obligations under the Junior Loan Documents. In the absence of such written assumption, no transfer shall be deemed to relieve the transferor from any obligations under the Junior Loan Documents.
- 8. <u>Default under Junior Loan Documents</u>. The Lender shall not declare a default under the Junior Loan Documents unless it has received the prior written approval of HUD, and the right of the Lender to accelerate the Junior Note during the term of the HUD Loan Documents shall be enforceable only with the prior written approval of HUD.
- 9. Receiver. The Lender, for itself, its successors and assigns, further covenants and agrees that in the event of the appointment of a receiver in any action by the Lender, its successors and assigns, to foreclose the Lender's junior Deed of Trust, no rents, revenue or other income of the Project collected by the receiver or by the mortgagee-in-possession shall be utilized for the payment of interest, principal, or any other charges due and payable under the Lender's junior Deed of Trust, except from Residual Receipts, if any, as the term is defined in the HUD Regulatory Agreement. The appointment of a receiver shall require approval by the Secretary of HUD, and pursuant to HUD regulations, as long as the Lender is beneficiary under the Deed of Trust, the Lender cannot be mortgagee-in-possession. In the event of the appointment, by any court, of any person, other than HUD, the Lender, as a receiver or a mortgagee or party

in possession, or in the event of any enforcement of any assignment of leases, rents, issues, profits, or contracts contained in the Junior Loan Documents, with or without court action, no rents, revenue or other income of the Project collected by the receiver, person in possession or person pursuing enforcement as aforesaid, shall be utilized for the payment of interest, principal or any other amount due and payable under the provisions of the Junior Loan Documents, except from Residual Receipts in accordance with the HUD Regulatory Agreement. The receiver, person in possession or person pursuing enforcement shall operate the Project in accordance with all provisions of the HUD Documents.

- 10. <u>Deed-in-Lieu of Foreclosure</u>. In the event that HUD acquires title to the Project by deed-in-lieu of foreclosure, the lien of the Lender's junior Deed of Trust will automatically terminate subject to the conditions as hereinafter described. HUD may cure a default under the HUD Deed of Trust prior to conveyance by deed-in-lieu of foreclosure. HUD shall give written notice to the Lender of a proposed tender of title in the event HUD decides to accept a deed-in-lieu of foreclosure. HUD will only give such written notice if, at the time of the placing of the subordinate lien against the Property, HUD receives a copy of an endorsement to the title policy of the Borrower or Lender which indicates that (a) the Lender's junior Deed of Trust has been recorded, and (b) HUD is required to give notice of any proposed election or tender of a deed-in-lieu of foreclosure. Such notice shall be given at the address stated in the Lender's junior Deed of Trust or such other addresses as later on provided to HUD by written notice, and designated by the Lender as its legal business address. The Lender shall have thirty (30) days to cure the default after notice of intent to accept a deed-in-lieu of foreclosure is mailed.
- 11. Borrower's Notice to City. Notwithstanding the requirements set forth in Paragraph 10 above, in the event that Borrower contemplates executing a deed-in-lieu of foreclosure, Borrower shall first give the Lender thirty (30) days prior written notice; provided, however, that the failure of the Borrower to give said notice shall have no effect on the right of HUD to accept a deed-in-lieu of foreclosure.
- 12. <u>Sale, Transfer or Assignment of the Junior Note</u>. The Lender's junior Note is non-negotiable and may not be sold, transferred, assigned or pledged by the Lender except with the prior approval of HUD.
- 13. <u>Amendment</u>. No amendment to the Junior Loan Documents made after the date of this Rider shall have any force or affect until and unless such amendment is approved in writing by HUD.

[signature page to follow]

IN WITNESS WHEREOF, the undersigned have executed this Rider as follows:

EDEN DEVELOPMENT, INC. a California Nonprofit Public Benefit Corporation	CITY OF LODI		
Homprone i abilo Borione Gorporation	By:		
Ву:	Name:		
	City Manager		

#### **EXHIBIT O**

#### Memorandum of Purchase and Development Agreement

Recording Requested By And When Recorded Mail To: City of Lodi P.O. Box 3006 Lodi, CA 95241-1910

With a Copy to and Mail Tax Statements to: Eden Development, Inc. 22645 Grand Street Hayward, CA 94541-5031

FREE RECORDING REQUESTED (Gov't Code Section 6103)

#### MEMORANDUM OF PURCHASE AND DEVELOPMENT AGREEMENT

This Memorandum may be executed in multiple originals, each of which is deemed an original, and may be signed in Counterparts.

IN WITNESS WHEREOF, the parties hereto have entered into this Memorandum as of the date set forth above.

	Development, Inc., fornia nonprofit public benefit corporate	on		
Ву:	Linda Mandolini, Executive Director	Date: _		, 2009
	f Lodi, fornia municipal corporation			
Ву:	Blair King, City Manager	Date:		, 2009
		Approve	d as to Form:	
		By: D. Steph	en Schwabauer, City	 Attorney

STATE OF CALIFORNIA )
STATE OF CALIFORNIA ) ) ss: COUNTY OF )
, and the second
On, 20, before me,, Notary Public, personally appeared, who proved to me on the basis of satisfactory evidence to be the person whose name is subscribed to the within instrument and acknowledged to me that he/she executed the same in his/her authorized capacity, and that by his/her signature on the instrument the person, or the entity upon behalf of which the person acted, executed the instrument.
I certify under penalty of perjury under the laws of the State of California that the foregoing paragraph is true and correct.
WITNESS my hand and official seal.
Signature
STATE OF CALIFORNIA ) ) ss: COUNTY )
On, 20, before me,, Notary Public, personally appeared, who proved to me on the basis of satisfactory evidence to be the person whose name is subscribed to the within instrument and acknowledged to me that he/she executed the same in his/her authorized capacity, and that by his/her signature on the instrument the person, or the entity upon behalf of which the person acted, executed the instrument.
I certify under penalty of perjury under the laws of the State of California that the foregoing paragraph is true and correct.
WITNESS my hand and official seal.
Signature



Pyatok Architects, Inc.

1631 Talograph Avecus Suite 200 Oakland Celforne 34512 510 465 7010 p | 510 465 8575 f

Consultants:

Landscape Bruce Jett Associates, Inc. 2470 Manner Square Loop Alameda, CA 94501

Civil Baumbach & Plazza Inc 123 W Eim Street Lodi CA 95240

Tienda Senior Housing

2245 Tienda Drive

Client Eden Housing, Inc.

22645 Grand Street Hayward CA 94541

Job Number

Drawn by
Checked by

Te October 12 2009
The 1" × 30"-0"

Title SITE PLAN

She

A1.0

- PRELIMINARY -

Exhibit M

#### RESOLUTION NO. 2009-150

A RESOLUTION OF THE LODI CITY COUNCIL
AUTHORIZING THE CITY MANAGER TO EXECUTE
AN OPTION AGREEMENT TO PURCHASE REAL
PROPERTY PURSUANT TO THE TERMS OF THE
PURCHASE AND DEVELOPMENT AGREEMENT WITH
EDEN HOUSING, INC. REGARDING A SENIOR HOUSING
PROJECT AT 2245 TIENDA DRIVE

\_\_\_\_\_\_

NOW, THEREFORE, BE IT RESOLVED that the Lodi City Council does hereby authorize the City Manager to execute an Option Agreement to purchase real property pursuant to the terms of the Purchase and Development Agreement with Eden Housing, Inc., a California corporation, for the development of an affordable senior housing project known as the "Tienda Drive Senior Housing Project."

Dated: October 21, 2009

\_\_\_\_\_\_\_

I hereby certify that Resolution No. 2009-150 was passed and adopted by the City Council of the City of Lodi in a regular meeting held October 21, 2009, by the following vote:

AYES:

COUNCIL MEMBERS - Hitchcock, Johnson, Katzakian, Mounce,

and Mayor Hansen

NOES:

COUNCIL MEMBERS - None

ABSENT:

COUNCIL MEMBERS - None

ABSTAIN:

COUNCIL MEMBERS - None

RANDI JOHI City Clerk

# Option Agreement Purchase & Development Agreement

Tienda Drive Senior Housing Project Eden Housing Inc.

## Tienda Drive Senior Housing Project

- April 1, 2009
  - City Council authorized City Manager to negotiate with Eden Housing, Inc. for an agreement to develop an affordable senior housing project at 2245 Tienda Drive
- August 5, 2009
  - City Council authorized City Manager to execute an Exclusive Right to Negotiate Agreement with Eden Housing, Inc.

## Fienda Drive Senior Housing Project

- Extensive Community Outreach
- Refined Preliminary Site Plans
- Determined That Project Should Be Phased
- Preparing Submittal to Planning Commission

## Option Agreement to

## Purchase

- Next Stage of Negotiation Process
  - Requisite document to demonstrate Site Control for HUD 202 application.
- Establishes Eden Housing's Intent
  - To Purchase, Construct, Own and Operate
- Purchase price: \$630,000
  - Option Consideration
    - 1% Earnest Money Deposit \$6300
- References Purchase and Development Agreement

## Purchase & Development Agreement

- Establishes Terms and Conditions
  - Sale of the Property
  - Loan
  - Subsequent Use and Development as Affordable Senior Housing
  - Further Defines City's Participation in Funding

## Amendment To Agreements

- Agreement and Resolution references to Eden
   Development, Inc. to be amended to Eden Housing, Inc.
  - Recent HUD 202 Application Workshop
    - Determined that Agreements must be with Project Sponsor, Eden Housing, Inc. rather than Project Developer, Eden Development, Inc.